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Equipment & Services  
Buyers Guide

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## Equipment & Services Buyers Guide



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# 2023





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# Be kind. Be tolerant



Helen Maister

**W**e entered 2022 cautiously, without shouting "this is going to be the best year ever" like our pre-Covid declarations.

Without ceremony, the year began at a flat-out pace. Full throttle. We needed to make up the time we lost over the past two years. Added to this, we were all suffering from different versions of PTSD, and this year didn't offer us a breath to recover.

Here we are at the end of the year – fatigued, looking forward to the year end. Inland, we are looking forward to the December holidays, when we descend on coastal towns en mass. Our Coastal friends still have to host us and only then can they get through to January 2023 to catch their breath before it all begins again.

So go gently into 2023. Be kind to yourself, be kind to others. As South Africans we are tougher than most. Without a doubt we are living in interesting times, when much tolerance will be needed in the coming years, as the hidden bubbles into the light.

We are proud to share the 2023 Buyers Guide. This is a collection of the best suppliers in the retail business. These businesses consistently deliver on their promises to the retailers. Working quickly and under great pressure to deliver with excellence.

Refer to this edition when revamping an old store or planning a new store. Customer satisfaction and good client relations are top of mind to these suppliers.

*Helen Maister*

Helen Maister



# “To strive, to seek, to find and not to yield.”

Aki Kalliatakis  
aki@leadershiplaunchpad.co.za

From Ulysses,  
by Alfred Lord  
Tennyson

This is the next article in a short series on how behavioural economics and 'being human' affects your business.

I stood in the aisle at my local supermarket holding the bag of my favourite crisps. Not only was the packet smaller, but the price had also gone up – a lot. I could feel my blood pressure rising as cortisol – the stress hormone – rushed through my body. I don't need to tell you that in an instant I lost my temper.

It probably brought home and reminded me about the hurricane we faced as we started this year, already exhausted, depleted, running on empty and carrying the surreal trauma of loss – not only of loved ones, but of finances, of health, of certainty. And then there was an urgency, a whirlwind of trying to catch up on what we had lost. It's left our mental and emotional health in tatters, and you probably experienced the same yourself.

But suddenly – and there is no denying it – most businesses also felt a need to recover and catch up on lost profitability by forcing customers to pay more and get less. The modern term for it

Image courtesy of Andrea Piacquadio, Pexels



is 'skimpflation'. Prices have increased substantially over the past 18 months, no matter who measures them. Fuel, energy, and all utility costs have shot up, but the same has happened in clothing, recreation and transport. Almost no industry has been immune.

But when prices go up, even for the essentials, and quantity, quality and service go down, don't expect your customers to be understanding, nor forgiving. The first thing they do is to look

“Packets become smaller, but prices go up – a lot – while blood pressure rises. Most businesses feel a need to recover and catch up on lost profitability by forcing customers to pay more and get less. The modern term for it is 'skimpflation'.”

for where they can cut costs to battle this stress – and axing the brands and businesses that don't provide really terrific or remarkable service is where they start.

When Netflix offered me unlimited choices to watch almost anything, with no ad interruptions or endless narcissistic self-promotions, and at a fifth of the price I was paying before, the decision took less than 10 seconds to make.

Truth be told, I have never negotiated contracts as hard as I'm doing now. I have never shifted my business to lower-cost providers like I have recently, and I have never been more willing to cancel subscriptions in all my history as an adult.



But the one thing that all of these actions have in common is that the targets have always been the businesses where I have felt abused, neglected or just plain frustrated. It may surprise you to know that price is no longer the great differentiator – the quality of customer experiences is what wins their business.

I thought it was just an age thing. I hear myself saying stuff like, “Life’s too short to read bad books or watch bad movies,” or “I’m too old to have to put up with bad manners from my bank, mobile provider or car dealership.” But then I hear the same sentiments from the much younger delegates on my courses, or my sons’ even younger friends.

The past three years have taught us that stress is not something we want to keep experiencing over and over again. That cortisol I mentioned earlier has exposed us to a number of really dreadful side effects – more illness and reduced immunity to fight it all, various stomach ailments and chronic fatigue, poorer relationships with people, perpetual ‘flight, fight or freeze’ syndrome that makes us feel that life is out of control – depression and anxiety, and so on.

But in this time of reflection at the end of the year, I don’t want to dwell on the bad news. Of course, we could also chat about ways to cope with all the stress: Eat more nutritious foods. Breathe. Get a good night’s rest. Exercise regularly. Reduce caffeine. Relax with and indulge in your hobbies.

For your business I could list a whole bunch of more ideas to cut costs and be more productive

Image courtesy of Rodnae Productions, Pexels



– automate what you can, reduce waste, become more efficient and save space, find legal loopholes for your tax bills, and so on.

And those are all great ideas and suggestions.

But please indulge me as I share the most meaningful moment of my year: attending an awards function for an NGO where I volunteer and that nurtures entrepreneurs. Seeing them winning awards was incredibly rewarding. Feeling their personal appreciation as they hugged me was

probably the most positive emotion I felt after the love of my family.

And this is for me the essence of what you can practically do. I’m asking you to remember that you are all that you have – and that is enough. I’m asking you to be kind on yourself, and to let others do good for you too.

“ I’d like you to remind yourself of who you are and what you have persevered through, and what you have conquered.

Because only then can you do what will give you the most meaning in your life and help you to be successful in this skimpflation world – and that is to bring kindness and compassion to your customers. There’s not one human being I’ve ever met who couldn’t use just a little bit more of the healing comfort of kindness. ”

Skimpflation doesn’t have to affect your customer’s experience and, if you need to cut costs, taking away from customers is not the way to go.

“Yes, but how?” I hear you ask. Being clever about the technology you use to simplify things is a good start. One of the things I like about delivery apps is that they remove the fear of uncertainty about my order. I also love how businesses and their people take a few minutes to show me how my life can be made more simple with a QR code, or share information in an instant. I can order my medicines via WhatsApp without worrying whether it went through.

I prefer to support businesses that take away tedious, routine and boring tasks from my life. (How hard is it anyway to pre-populate a form with data that I have shared with your business dozens of times?) I love it when making things simpler also saves me time and possibly even money, reducing wait times and freeing me up to do things that are more valuable in my life.



Image courtesy of Rodnae Productions, Pexels

But most of all in this down-economy now is the time to reinvest in your customer service, which includes enhancing your staff's skills, and interacting with customers in a totally human way. What can you do to make them laugh, or remember something nostalgic from their happy times, or make them feel important and appreciated again?

Prices might be rising – for your customers, for your organisation and for your competitors too. But by focusing your sights on customer experience at a time when they are most desperately in need you can retain their loyalty – and capture many new ones.

“ Tho’ much is taken, much abides; and tho’ we are not now that strength which in old days moved earth and heaven ... made weak by time and fate, but strong in will, to strive, to seek, to find, and not to yield. ”



From Ulysses, by Alfred Lord Tennyson SR



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The advertisement features a desktop monitor and a smartphone. The monitor displays an article titled "DELIGHT YOUR CUSTOMERS" with text about customer experience and dopamine. The smartphone displays a similar article with a quote: "When we develop addictions – to gambling, eating, smoking, drugs, online gaming, likes on social media, and so on, it's the dopamine that makes it so hard to stop."

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Serves: 6  
Preparation time: 30 minutes  
Cooking time: 1 hour

## GOLDI, COUNTY FAIR, FESTIVE or MOUNTAIN VALLEY Braai Pack

### INGREDIENTS

#### Chicken:

1 x Chicken Braai Pack

3 red onions, cut into 8 wedges each, skin  
discarded 4 Tbsp (60ml) olive oil

Juice & zest of 2 lemons

Juice & zest of 2 lemons

4 rosemary sprigs, roughly broken and torn

4 cloves garlic, thinly sliced

Salt and milled black pepper

1 Tbsp (15ml) olive oil

800g red grapes

## ROSEMARY ROASTED CHICKEN WITH RED ONIONS & GRAPES

#### Method:

#### Chicken:

Preheat the oven to 180°C.

Place the chicken in a large mixing bowl with the red onions.

Add the olive oil, lemon juice & zest, rosemary, garlic, and a generous pinch of salt and pepper.

Gently toss all together to coat evenly.

Tip the contents of the bowl onto a sheet pan or into a roasting tray. Ensure the chicken is skin-side up.

Roast in the oven for 45 minutes.

Remove the tray from the oven, add the grapes and drizzle with a tablespoon of olive oil.

Return all to the oven and roast for 15 minutes more.



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Serves: 4  
Preparation time: 15 minutes  
Cooking time: 40 minutes

## GOLDI, COUNTY FAIR, FESTIVE or MOUNTAIN VALLEY Braai Pack

We love one-tray roasts as they lock in all the flavour. Try this version.

### INGREDIENTS

#### Chicken:

1 x Chicken Drumsticks (6pcs)  $\frac{1}{2}$  tsp (3ml) salt  
pinch ground black pepper  
1 tsp (5ml) dried oregano  
Zest of 1 lemon  
3 Tbsp (45ml) olive oil  
 $\frac{1}{2}$  onion, finely chopped

2 cloves garlic, finely chopped  
1 Tbsp (15ml) fresh oregano, finely chopped  
(or dried) 1 cup (250ml) basmati rice  
2  $\frac{1}{2}$  cups (625ml) chicken stock  
1 lemon, plus extra slices for garnish  
150g green olives  
100g feta cheese  
A small handful fresh parsley, chopped

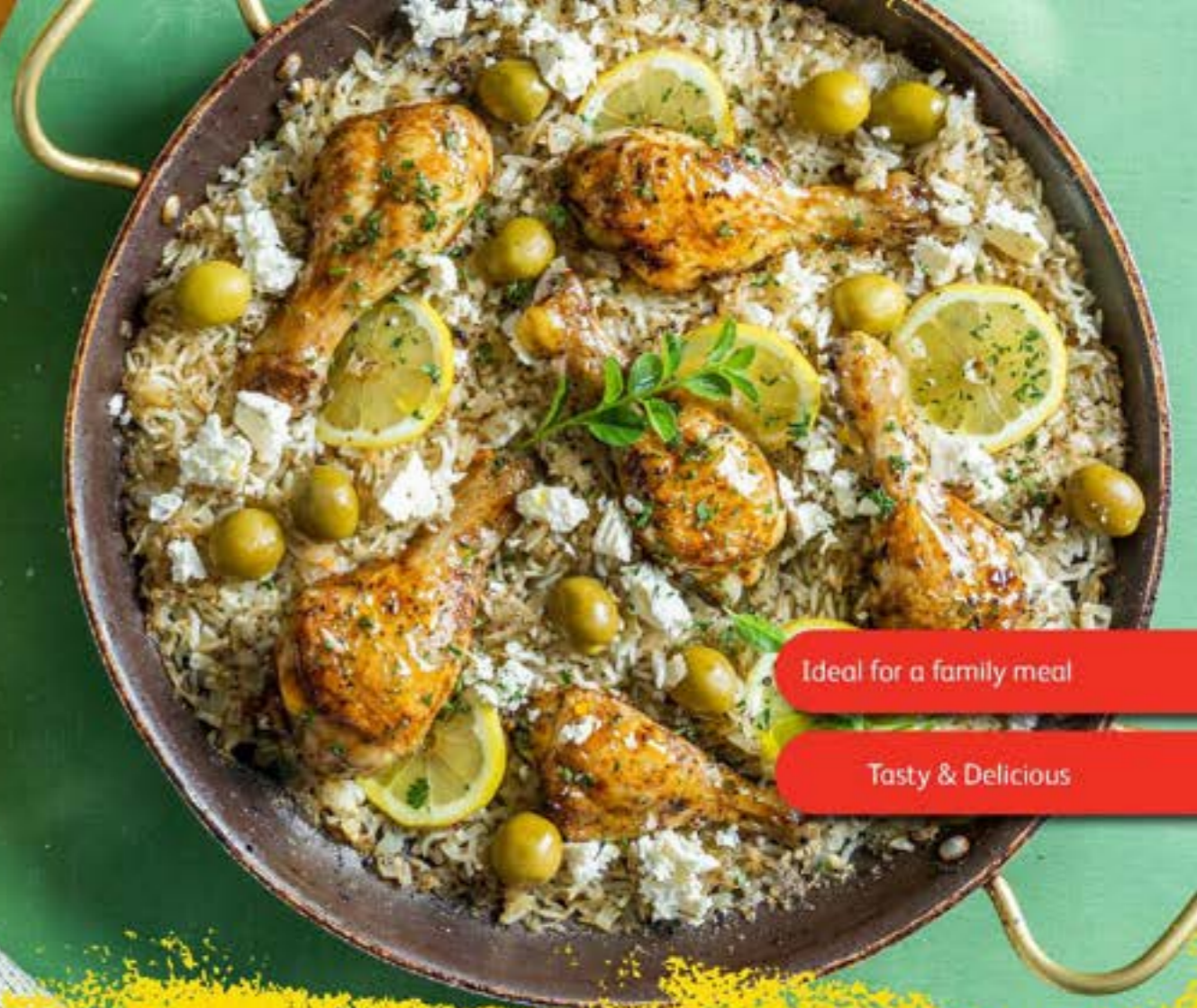
## ONE-TRAY GREEK CHICKEN WITH RICE AND OLIVES

### Method:

#### Chicken:

Preheat the oven to 180°C.

- Season the chicken drumsticks with salt, black pepper, oregano and lemon zest.
- Heat the olive oil in a skillet or heavy-based pan over medium-high heat. Add the chicken skin side down and caramelize until golden; turn over and repeat on the other side. Remove from the pan and reduce the heat to low.
- Add the onion to the same pan and sauté for 5 minutes until slightly softened. Add the garlic and oregano and sauté for 3 minutes more.
- Add the rice and chicken stock, stir to combine, and place the chicken pieces on top.
- Place the skillet in the oven and bake for 20-25 minutes, until the rice and chicken are cooked through.
- Once cooked, remove from the oven. Grate over the lemon zest and squeeze over the juice. Scatter over the olive and crumble the feta. Finish with freshly chopped parsley and lemon slices. Serve.




Ideal for a family meal

Tasty & Delicious

## Great South African Chicken Every Day!



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# Shoprite's celebration of their top suppliers

The Shoprite Group's annual Supplier of the Year Awards recognise the valuable contribution suppliers make to the success of the Group.

Finalists across 10 categories are evaluated on criteria such as the extent to which they had contributed towards the retailer's growth and improved earnings, their stockholding and service levels, the efficiency of their administration processes, and the manner in which they provide support at store level.

The 2022 category winners are:

- Groceries: Futurelife
- Health & Beauty: Colgate-Palmolive Company
- Perishables: Eskort
- Beverages/Liquor & Wine: South African Breweries
- SMME: Browns Foods
- Fruit & Vegetables: Wildeklawer
- Butcheries: Malu Pork
- Sustainability: Infection Protection Products
- Convenient Food & Private Labels: Feinschmecker Deli Meats
- General Merchandise: Duracell



Winner in the Sustainability category, Infection Protection Products – Jungle Jim.

In South Africa, the Group spent R18.7 billion on black owned suppliers in the past financial year, with R12.6 billion allocated to black women-owned suppliers, up from R8.5 billion in 2021.

Husband-and-wife-owned small business **Browns Foods** was among a host of innovative and outstanding suppliers honoured by the Shoprite Group at its annual Supplier of the Year Awards.



“Myself and my husband, who is now COO, approached the Shoprite Group with basically a dream.”

Mabel Akinlabi  
co-founder of Browns Foods



Mabel Akinlabi from Browns Foods, winner in the SMME category with the winner of the Sustainability category, Annette Devenish from Infection Protection Products, at the Group's 2022 Supplier of the Year Awards.

Born out of a spontaneous catering decision and the result of many months of experimentation, determination and hard work, a husband-and-wife team from Johannesburg has successfully built a frozen convenience food business – starting with their wildly popular Browns Corn Dog range, currently available at Checkers.

Although Mabel and Wale Akinlabi now supply their Browns Corn Dogs to more than 100 Checkers stores around South Africa, the journey to this milestone started humbly – in the Akinlabi home kitchen.



A child's birthday party, a kitchen full of excited and hungry pre-teens – and a spontaneous decision all led to the existence of Browns Foods.

Corndogs are quick, convenient, filling – and delicious. The perfect lunch and snack times meal. Lunch times will never be the same again.

South Africa's only Corndog factory brings awesome flavours to homes across the nation.



Proud winner of the Shoprite Group Supplier Awards 2022, SMME category.



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**Jalapeno Cheese**

Warm and fragrant Chicken Jalapeno cheese is going to give you all the thrills. A delicious, spicy fun and exciting way to enjoy your favourite snack with a party in your mouth.

**Creamy Cheese**

Chicken and cheese are best friends and come together to create a creamy, smooth fun experience. We used silky, melt-in-your-mouth cheddar cheese to bring you joy on a stick.



“During our daughter’s 11th birthday party I yanked out corn dogs that I was making. The kids loved these things, and I asked them all: ‘If we make these would you ask your parents to buy you some?’ and the answer was an emphatic ‘Yes!’,” says Mabel.

Off the back of this response, they founded Browns Foods in 2019 with the single corn dog product. While testing and perfecting their recipe, they approached the Shoprite Group and struck a deal with buyer Promise Mpele.

“Promise said that they try their best to support young black business, and they really really have. He held our hand the whole way and took us through the entire process,” says Wale Akinlabi, co-founder of Browns Foods.

The couple, both with successful backgrounds in broadcasting, were entirely new to the world of food production and retail. Because of this, they had a raft of questions for their buyer from pricing to product development.

“We asked what pricing would be fair, we wanted to find out what regions we should go into, what distributors we should use, do they like our packaging, what do consumers like ... Information that we could’ve learnt painfully, but our buyer held our hands through the process,” says Mabel.

From a single corn dog made and presented on a chopstick, the two then built up their business over the course of a year, in the midst of the coronavirus pandemic. They imported equipment from the United States, set up a factory, and refined the recipe.



“If you have a brilliant idea, tell someone else about it and make yourself accountable to someone. Now it’s out there, so you’ve got to do something about it.”

Mabel Akinlabi



dogs in three different flavour variations – Awesome Original, Jalapeño Cheese, and Creamy Cheese.

“Kids love the fact that it’s salty, sweet and creamy in your mouth. It doesn’t feel legal, even though it’s full of meat and mom knows it’ll keep you full for a long time. And it’s on a stick – it’s so fun to eat!” says Mabel.

As a result of the success of Browns Corn Dogs, the duo are looking to expand their range, starting with a fully vegan corn dog offering.

Mabel and Wale have lots of advice for other budding entrepreneurs looking at moving into this space – but Mabel says the most important thing is to make yourself accountable. **SR**

Getting the corn dogs to market took plenty of hard work, grit, determination and positivity.

“Retail is a whole new sector for us. We now love it, and we’ve learnt a whole lot, but it’s been challenging. We’ve been received really well by the public,” says Mabel.

The work paid off, and by the end of 2020 they were able to supply more than 100 Checkers stores with their now famous corn





Infection Protection Products' Sani-touch has been named the Shoprite Group's Supplier of the Year in the Sustainability category. This is the first year that Sustainability has been recognised as a category in Shoprite's supplier awards.

Wipes have become an environmental hazard globally, falling into the category of single use plastics. The glib assumption is that it would be far easier to simply issue a ban on these products to keep them out of land fill. However, as Sani-touch Marketing Director Annette Devenish explains, not only would this result in job losses but pre-saturated wipes play an important role.

"Pre-saturated wipes have proved invaluable in the fight against viruses and bacteria, and especially during the Covid-19 pandemic. The challenge, however, is to ensure that the used wipes don't end up in landfill. To ensure this goal we started investigating how this could be achieved."

Their research led them to Katlehong-based entrepreneur Hudon Diphofa who established a business called Structural Poly Plastics after he was retrenched in 2020 during the pandemic.

## Infection Protection Products Sani-touch Saniwipes wins the Shoprite Group's inaugural Sustainability Award

The company also discovered that by making small changes to its wipes and putting appropriate processes in place, it could ensure that they could be repurposed into long-lasting and durable products that have value to society.

It was just over a year ago that Sani-touch launched its green 100% recyclable Saniwipes as part of its drive to recycle used wipes into plastic pallets for use in its own factories and warehouses.

When the idea was pitched to Sanjeev Raghur, Sustainability Manager at the Shoprite Group, he embraced the idea. Fast forward a year later, and all the used green trolley wipes at the entrance



# SHOPRITE SUSTAINABILITY AWARD

# WINNER 2022

Sustainability category:

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of Shoprite and Checkers stores are being collected, sorted and recycled into pallets, garden benches, bird feeders and even jungle gyms which are donated to under-resourced schools.



“The more we travel down this road the more uses we are finding for repurposed plastics and the more value we are discovering in recycling and upcycling,” reports Devenish.

“Rather than banning used wipes, the repurposed products are creating jobs while the repurposed products are serving a useful purpose. What started as an infection control wipe, introduced to protect the transmission of bugs and bacteria from runny-nosed children, has resulted in, amongst other products, jungle gyms being made from those same wipes. It has been particularly gratifying to see the excitement on young children’s faces when we deliver a new jungle gym to their school.”



Devenish says Infection Protection Products is incredibly grateful to the Shoprite Group for embarking on this journey with it. “The Shoprite Group is very serious about its sustainability strategy and so to be recognised as the Sustainability Award winner at its annual Supplier of the Year Awards is a real honour,” she says.

For Infection Protection Products and its Sani-touch range of products, the journey is still in its infancy. “We hope that in time other retailers will join us on this journey. Together we can make a meaningful difference to sustainability – recycle more, upcycle more, empower more people and create more jobs,” she concludes. **SR**



## Shoprite and Checkers help create 30 more jobs with new toys from recycled material

Proudly South African business, Hope Sonic, has created 30 new permanent jobs by expanding its Zeus toy range in Shoprite and Checkers supermarkets, just in time for the festive season.

The small enterprise supplies Shoprite and Checkers with a range of toys made from recycled materials, including a digger, dump truck and various ride-on bikes.

Hope Sonic now employs around 100 people – of which 70% are women – following the expansion of its range from one to 16 toys and anticipates further growth in 2023.

The company is located in Blackheath, Cape Town, and employees live within walking distance of its factory.

“Most of our employees reside in Happy Valley, Blue Downs,” says David Damon, Managing Partner at Hope Sonic. “We believe in empowerment and teaching our employees. All training is in house on the job training.”

The Zeus Mx2 ride-on bike is made from 100% recycled plastic, which amounts to approximately 20 milk bottles per bike. The dump trucks and diggers are made from 60% and 50% recycled material, respectively.

With their Toy Price Guarantee, valid for in-store purchases between 28 November and 25 December 2022, Shoprite and Checkers supermarkets again beat any toy price by 10% if a competitor store advertised the identical item at a lower price.



The following were predicted to be among the most popular and best-selling festive season toys:

### CHECKERS

- Glo Up dolls for R399.99
- Collectable Plush toys including the Bestmade Plush Bear for R199.99
- Cuddly Baby – Talking Baby Doll for R149.99
- Zuru Sparkle Girlz Princess Doll for R249.99
- Jurassic World dinosaurs including a Stegosaurus for R399.99
- Zuru X-Shot Skins blaster guns from R99.99
- Tonka construction dump truck for R399.99
- Caterpillar Power Hauler for R399.99
- Radio-controlled cars by Radiocom and Rastar, from R399.99.



### SHOPRITE

- Patch Belly Soft Bear for R99.99
- Cuddly Baby dolls for R49.99
- Beauty Fashion Doll for R19.99
- Baby Cutie Doll (soft body) for R199.99
- My Sweet Princess doll for R99.99
- Dino World Roaring Dinosaur for R99.99
- Battery operated Robot with sound and lights for R119.99
- Zeus Dump Truck for R99.99. **SR**



# PnP small suppliers of the year award winners

Celebrating local innovation & entrepreneurship  
in Global Entrepreneurship Month, 2022



PnP CEO Pieter Boone



Mishinga Seyuba Kombo,  
Head of ESD at PnP.

Pick n Pay has recognised five small business suppliers that have excelled through its Enterprise and Supplier Development programme this year, and 10 Pick n Pay buyers who have enabled small suppliers to flourish and grow across the retailer's extensive network.

Pick n Pay spent R4.3 billion with SMMEs in South Africa during the last financial year, and 95% of its own brand food and groceries are produced locally. "We understand there are barriers to entering the formal retail sector so we ensure we play our part in equipping, enabling and empowering local small and emerging businesses through our Pick n Pay Enterprise and Supplier Development programme to list their products with a large retailer. This is a strong part of our Doing Good is Good Business journey," says Vaughan Pierce, Head of Environment, Social and Governance (ESG). Pick n Pay supports



From left: Njabulo Sithole (Bakers Creationz), Rishav Juglall (Rocky Brands and Marketing), Ilse Ruthford (Compagniesdrift) and Brett Horwitz of Goodleaf Company (Pty) Ltd.

2 178 SMMEs – up from 2123 the previous year – showing its dedication to supporting small businesses, even during a pandemic.

The winners include, Rishav Juglall, owner of Rocky Brands and Marketing, Brett Horwitz owner of Goodleaf Company (Pty) Ltd, Ilse Ruthford, Managing Director of Compagniesdrift, Iqbal Aziz owner of Aztec Farm Produce and Njabulo Sithole, owner of Bakers Creationz. Together these exceptional emerging businesses employ 149 people. The winners were selected based on their

incredible performance over the last year, their commitment and ability to create jobs and their sales growth in the past year.

The winners were announced at the annual Pick n Pay & Boxer #BoostYourBiz Summit hosted during Global Entrepreneurship Month. Speaking at the event in Cape Town, attended by over 100 small business owners, Mishinga Seyuba Kombo, Head of Enterprise and Supplier Development at Pick n Pay, says all small businesses had shown incredible passion and dedication to growing

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their businesses in a tough economy, and had really embraced the support offered through the programme.

“We have had to relook at how we support and empower small suppliers to ensure we continue to consider their concerns and challenges in the current economic setting. We continue to provide them with mentorship and business development support to ensure they have the tools to excel in retail. With the support from our commercial and product teams, together we develop strategies and programmes to increase productivity and delivery to our customers,” says Seyuba Kombo.

For the first time this year, small suppliers from the programme recognised buyers for their support, professional guidance and mentorship. “As a small business navigating the sometimes daunting world of retail, liquor buyer Mervyn Cusens has always helped us find our way to getting new products listed, advising on current product promotions

and linking us up to anyone that would add value within the Pick n Pay business,” says Simone Musgrave, founder of Musgrave Crafted Spirits, on the support provided by Cusens, who was one of the SME Buyer winners.

“Our small businesses and buyers go hand-in-hand in our programme – only together can they deliver innovative products to customers,” says Seyuba Kombo.

Pierce says the ESD programme played a decisive role in empowering entrepreneurs so that they can support themselves and become meaningful contributors to our economy. “Small business plays an integral role in driving a sustainable economy. They are the engine that drives our communities. They create jobs and help drive innovation and competitiveness.”

“We have a massive opportunity to work with even more entrepreneurs as we innovate and add new products and ranges for our customers, especially with our growing private label range,

which is supplied by many small businesses. For instance, Nicola Kok, owner of Simply Granola has successfully collaborated with our teams to launch a new premium muesli under our Crafted Collection by PnP brand,” says Seyuba Kombo.

“Aztec is the biggest contributor in our Indian Vegetable Category and supplies us with 19 products which are extremely popular in Durban. He supplies produce to stores through our distribution centre, but we recently worked very closely with him on a project to deliver produce directly to stores.

“With his help, we have completely changed the experience we offer customers in this category. The project launched in early November 2022, and it is going so well that he has nearly doubled the products’ sales this month.

“We have also expanded the project from the initial three pilot stores to 10 stores,” explains Seyuba Kombo summarising feedback from the buying team.

## The 2022 Pick n Pay Small Supplier of the Year award winners



- **Edible: Beverages winner: Brett Horwitz, Goodleaf Company (Pty) Ltd, based in Western Cape**

Goodleaf is a premium CBD brand devoted to providing customers with quality and leading products from carefully sourced manufacturers. Brett Horwitz started the South African business nearly four years ago and has been trading with Pick n Pay for two years. The company now employs 32 people, up from the three when the

business was established, and sales continue to grow in Pick n Pay, with a reported nearly 60% growth last year.

Three Goodleaf CBD drinks products are currently stocked in over 180 Pick n Pay stores. “Goodleaf was selected as the Beverage SME winner this year as they remain at the cutting edge of innovation in beverages, and their business brings a new level of excitement and energy to the category in our stores,” says Seyuba Kombo.



● **Bakery winner: Njabulo Sithole, Bakers Creationz, based in KwaZulu-Natal**

Njabulo Sithole, owner and founder of Bakers Creationz, started baking part-time from his kitchen at home to create delicious baked foods for family and friends in 2014.

It was so successful that he moved to a larger facility later that year. He has grown his team from 13 members to now employing 40 people at this business in Maphephethe in rural KwaZulu-Natal.

He started supplying six products (a range of snowballs) just under 18 months ago, and his sales have grown by over 400% in the last year. He currently stocks his products in 179 stores across Gauteng and KZN after first launching in 57 stores in Durban.

“Passion, patience and persistence are the ingredients of Bakers Creationz’s success. His business started off by baking quality products for his family and friends, and this turned into supplying Pick n Pay with quality baked goods in two regions. He continues to grow as he aims to sell his products nationally. Bakers Creationz

positively impacts their local community by creating job opportunities within the Maphephethe area. This has contributed to their success and ensured that they grow as a business and also as a community,” says Seyuba Kombo.



● **Non-edible: Household winner: Rishav Juglall, Rocky Brands and Marketing, based in Gauteng**

From humble beginnings in a garage in Durban, founder Rishav Juglall has grown Rocky Brands into a company with a national footprint, supplying stores with some of South Africa’s favourite cleaning products and premium household polishes.

The business was started 11 years ago with just one person, and today he employs 39 staff members. Juglall joined the ESD programme in 2019 and his sales in the last year have nearly quadrupled. Pick n Pay currently stocks a range (11 products) of surface and appliance cleaners, air fryer parchment paper and cleaning gloves in over 130 stores.

“Rocky Brands’s success is driven by hard work, passion and innovation – which Rishav

continuously identifies within the market. The business is situated in Riversands, next to Diepkloof where he employs most of his staff from. He is also actively involved in Social Responsibility projects within the community. Rocky Brands is leading the growth within his category, and we expect his business to grow from strength to strength,” says Seyuba Kombo, explaining the comments from the buyers.



● **Liquor winner: Ilse Ruthford, Compagniesdrift, based in Western Cape**

Since July 2019, Compagniesdrift has been a 100% black-owned, black economic empowerment organisation, and now employs 30 staff members. The company, funded by the Myburgh Family Trust, Standard Bank and the Land Reform and Development Programme (LRAD) of the Department of Land Affairs, specialises in wine storage, bottling and labelling facilities for wine

producers in the South African wine industry. Since 2015 the company grew into a wine production company, producing a premium range of wines under the Compagniesdrift label.

Pick n Pay listed its wines in October 2021 and is currently stocked in 90 stores.

“Compagniesdrift is an authentic South African wine company with business principles and values that align with our own at Pick n Pay. They are dedicated to uplifting their community and continue to strive for excellence.

“We look forward to continuing the relationship and offering mentorship for the team at Compagniesdrift to thrive and grow from strength to strength.”

### Pick n Pay 2022 SME Buyer Awards

“We acknowledge our incredible commercial team that has played a pivotal role in helping these businesses succeed in our stores,” says Seyuba Kombo.

Small supplier Neil Glezer-Jones, founder & CEO: Caring Candies, shares why he nominated Andre Pieterse. “He responds to my emails promptly, and once my listings were complete, we started to see an increase in sales within a month. Andre was very helpful and showed great trust in Caring Candies. Our sales tripled in October. It is much easier working with a retailer when you have a buyer that believes in your product and takes you seriously, however small you are.”

1. Amanda Cardenas nominated by Liz, Masodi Organics (Cape Town)
2. Zubair Banderker nominated by Nicolette, Fish 4 Africa (Cape Town)
3. Mervyn Cusens, nominated by Simone, Musgrave Crafted Spirits (Cape Town) and Colin Hepburn, LA Leona (Pty) Ltd (Cape Town)
4. Hubert Hassen nominated by Gemae Lazen, Nova Chocolates (Johannesburg)
5. Andre Pieterse nominated by Gemae Lazen, Nova Chocolates (Johannesburg) and Neil Glezer-Jones, Caring Candies (Johannesburg)
6. Justin Manthe nominated by Taleszia Raubenheimer, Happy Earth People (Johannesburg)
7. Theoniel Pretorius nominated by Bilqees, Comessa Food Services (Johannesburg)
8. Rene Diedricks, nominated by Joe, Soweto Spice Ltd (Johannesburg)
9. Tyrone Rigney nominated by Rishav, Rocky Brands (Johannesburg)
10. Ingrid Roets nominated by Colin, Sage Kitchen (Johannesburg). **SR**



OUR VISION TO DEVELOP DIVERSE AND ETHICAL SUPPLIERS

We help our customers lead healthy and sustainable lives by providing them with access to safe, healthy and sustainable products, and information with which to make informed choices about what they eat and how they live.



### SMALL BUSINESS INCUBATOR

#### SUPPORT

Empower and build entrepreneurs and small suppliers by providing them with mentorship and business development support.

#### SCALE

Develop strategies and programmes with the aim to increase productivity and delivery of SME's within the Pick n Pay supply chain.

#### SUSTAIN

Promote and facilitate all aspects of small supplier development within Pick n Pay.

THE ENTERPRISE AND SUPPLIER DEVELOPMENT DIVISION HAS THREE SPECIFIC AIMS:

- Increase local procurement by accelerating small suppliers into the supply chain.
- Improve and develop great quality and range of local products at competitive prices;
- Provide small producers a national platform by increasing access to national and regional markets.



# GOLD PACK Awards

2022

THE INSTITUTE OF PACKAGING SA

Photos by Yaman Singh, The Liminal Group

Gold Pack is an annual awards programme for the packaging industry organised on behalf of the Institute of Packaging SA. This awards programme now includes the AfriStar Awards, a packaging awards programme for packaging produced anywhere in Africa on behalf of the African Packaging Organisation.

All the Gold Pack and AfriStar winners – finalists, bronze, silver, and gold medal winners – are eligible to enter the WorldStar contest organised by the World Packaging Organisation.

The Gold Pack Awards programme is designed to showcase the very best of the packaging industry. The judges comprise a panel of impartial and experienced people with a wide range of packaging knowledge. They look specifically for the excellent application and execution of anything that may involve new, innovative, or creative design, marketing or technology applied to packaging produced in Africa.

The judges take into account the imported technology, components, constituents etc. and look specifically for the African input in the creation of excellent packaging. The critical qualification

Bill Marshall (Gold Pack Chairman), Vanessa von Holdt & Kishan Singh (Gold Pack Judges)



for entry is that the packaging must have been converted in Africa. Although innovation is an appealing reason for awarding Gold Pack medals, it is primarily excellence in packaging execution that creates medal winners.

The categories are wide and varied and are divided into two broad groups. The first group relates to the product's market type – from beverages and food to industrial, packaging components and packaging processes and systems.

The second group is defined by packaging materials – from metals, glass, and paper to rigid and flexible plastics. Criteria in the two groups are quite different with the substrate categories tending to be focused more on the technical superiority of the packaging's manufacture and conversion.

The awards are about benchmarking the packaging industry against global technological developments, as well as about recognising outstanding packaging design. This includes the packaging's fit-for purpose



Kishan Singh (Judge) and Charles Muller (Judge & IPSA chairman)



Gold Pack judges

considering construction, graphics, convenience, product protection and ecological impact.

The most coveted of the awards is the Institute of Packaging SA Gold Pack Trophy presented to the best entry overall. The Gold Pack Awards presentation event is a true celebration for the African Packaging Industry, honouring excellence across a wide range of entries. The ceremony was held recently at the Inanda Club in Sandton, with the AfriStar category being present a second time in Lagos Nigeria on 22nd November and again to be presented in Nairobi, Kenya in March 2023.

### The Institute of Packaging SA Gold Pack Trophy

#### The Contan Multilayer PCR Bucket 20L

Entered by: Polyoak Packaging



An injection moulded bucket utilising post-consumer recycle (PCR) materials with the critical technical functionality and aesthetics of a virgin bucket.

The middle layer of the bucket comprises post-consumer recycled polypropylene which has 70% lower global warming potential than virgin PP. This bucket contains 42% PCR which significantly reduces its carbon footprint and environmental impact driving demand for PP recycle and increases collection and recycling rates of used PP containers advancing circular economy practises.



Polyoak Packaging award winners



Gold Pack attendees networking

The PCR is a dark grey colour which cannot be lightened by adding costly masterbatch. This limits decoration opportunities for brand owners who may prefer a clean white surface. The virgin PP is used for the outer layer of this bucket provides the option of printed decoration or even an in-mould label.

The end-result is less plastic pollution and landfilling; and more economic opportunities for South Africans.

The interior, rim and lid of the bucket are injection-moulded using virgin PP to retain the critical technical functionality of virgin buckets. Paint and chemicals require safe containment of potentially hazardous contents. Corrosive contents may interact more aggressively when in direct contact with recycled PP, compared to virgin PP. PCR, by its variable nature, presents challenges for colour matching and achieving colour consistency between batches.

The first time in South Africa that 20L buckets are made using PCR whilst retaining the aesthetics and critical technical functionality of virgin buckets. **SR**



# SUPERMARKET & RETAILER

# 2023

Equipment & Services  
Buyers Guide

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CATEGORY INDEX

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CATEGORY LISTINGS

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SUPPLIERS A—Z

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Environmentally friendly, energy efficient refrigeration technology from AHT.

# THE ORIGINAL - JUST ADD POWER

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a member of **DAIKIN** group



R-290

## The best in innovation and reliability.

AHT supplies customers with quality, energy efficient and fully assembled freezer units. We are one of the world's leading manufacturers in refrigeration, and consistently deliver exceptional and communicative customer service.

AHT is whole-heartedly committed to sustainability and energy efficiency. Our appliances use the eco-friendly refrigerant R290 (propane), which has no negative impact on the environment. We are delighted to have honed in on the sustainable answer to our customers' refrigeration needs.



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# Want to improve your efficiency and profitability?

Integrated retail management solution

for the edge in retail



#### Retail

In-store stock & margin control



#### Enterprise

Manage multiple stores centrally



#### Mobile

On-the-floor access to operational info



#### Accounting

Operational data flow to financial system



#### Loyalty

Reward loyalty & obtain customer info



#### eStore

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#### eReplenish

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#### Value Adds

Convenience and efficiency at POS



#### Fuel

All-in-one integrated forecourt solution

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**SUPERMARKET  
& RETAILER**



**2023**  
Equipment & Services  
Buyers Guide

# Elevate the In-Store Customer Experience

## The Core of Your Success

Help your associates get it right, right away, every time to support customers and drive results. Make it easy with the retail-ready solutions that help you uncover early opportunities and take effective action. Get inventories completely visible, unify your teams, put information in their hands to accelerate tasks and free them up for higher-value work.



**59%**

of shoppers have a better experience when associates use the latest technology.\*



### See the solutions.

Real-time Task Manager  
Keep associates productive and purposeful

## REFLEXIS

## Assist Shoppers by Adding Value

Engage shoppers so they feel personally supported. From contactless or traditional checkout, mobile POS and personal shopper to curbside pick-up and everything in between, eliminate friction with spot-on information and seamless checkout. Provide in-store navigation, see inventory in real time, answer questions and resolve issues right away.

### Engage shoppers where they are.



Zebra  
**Prescriptive Analytics™**  
Powered by Zebra Savanna™

Zebra  
**Workforce Connect™**  
Powered by Zebra Savanna™

See how to expedite checkout.



## Never Keep a Customer Waiting

Today's shoppers don't have time to waste, especially in checkout lines. In fact, 76% of shoppers say they want to get in and out of stores quickly.\*

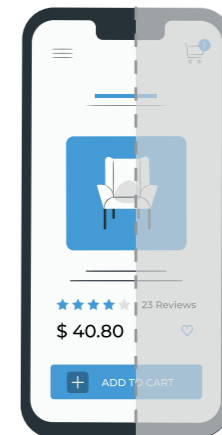
Prevent lost time for customers and lost sales for you with fast and convenient check-out options. Move customers out of line and out the door quickly, feeling like they're your top priority.

CC600/6000 kiosks

ET51 with Intergrated Scanner

DS9900

PS20



**52%**

of shoppers prefer self-checkout\*

## Show Customers

### You're Serious About Safety

Convenience is critical, and safety is a must. Give shoppers both. Offer multiple ways to shop, collect purchases and accept delivery. And, help them maintain social distance while in your stores.

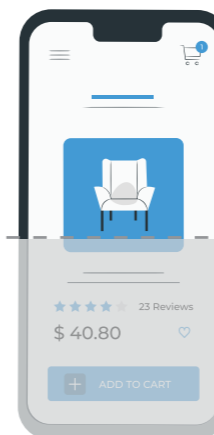
### Create safe, speedy checkouts.

TC21/26

TC7x

DS8100

MP7000 Multi-plane 1D/2D scanner



**54%**

of shoppers say more retailers need to offer mobile ordering\*



# CATEGORY LISTINGS 2023 BUYERS GUIDE

## Food prep, handling & packing

### Bakery: baking tin mnfrs

Culinary Equipment Company

### Bakery: bread slicer mnfrs

Bizerba Southern Africa (Pty) Ltd

Culinary Equipment Company

Tombake (Pty) Ltd.

### Bakery: dough making, forming & proving equipment mnfrs

Culinary Equipment Company

The Cater-Ring Solution

Tombake (Pty) Ltd.

Vulcan Catering Equipment (Pty) Ltd

### Bakery: full bakery dept solution providers

All Round Bakery Supply Services cc

CaterCity

Catersmart

Concord Refrigeration

Culinary Equipment Company

East Coast Catering Equipment

Hostex

ICE X (Pty) Ltd – International

Catering Equipment

Southern Bakery Equipment

Testo

Thermobake Systems

Tombake (Pty) Ltd.

Vortech (Pty) Ltd – Just Soak It!

Vulcan Catering Equipment (Pty) Ltd

### Bakery: Ingredients

AGT Foods Africa

### Bakery: ovens – deck oven mnfrs

Culinary Equipment Company

The Cater-Ring Solution

Tombake (Pty) Ltd.

Vulcan Catering Equipment (Pty) Ltd

### Bakery: ovens

#### – oven combustion solutions

Culinary Equipment Company

Hostex

ICE X (Pty) Ltd – International

Catering Equipment

The Cater-Ring Solution

Tombake (Pty) Ltd.

Vulcan Catering Equipment (Pty) Ltd

### Bakery: ovens – oven rack mnfrs

Culinary Equipment Company

Tombake (Pty) Ltd.

Vulcan Catering Equipment (Pty) Ltd

### Bakery: ovens

#### – rotary rack oven mnfrs

All Round Bakery Supply Services cc

CaterCity

Culinary Equipment Company



**VAULTGROUP™**  
SMART LOCKER SOLUTIONS

## VAULTGROUP™ SOLUTIONS

 **CLICK & COLLECT**  
Our Click & Collect solution allows you to offer contactless collection for your online customers while getting more foot traffic in store.  
Our units are modern in their design and very simple to use.

 **LOCK & SHOP**  
Offer your customers the option of storing their valuables/items while they shop in your store with the Drop & Shop solution.

**ALL OUR SOLUTIONS ARE:**

-  **Keyless**  
Lockers can be accessed using a pin, QR code or facial recognition
-  **Brandable**  
All our solutions can be wrapped in the branding of your choice

**CONTACT US TODAY TO DISCUSS YOUR SMART LOCKER NEEDS**

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www.vaultgroup.co.za  
11 Commerce Crescent


Hostex  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

## Blenders

Culinary Equipment Company  
Gerber Fresh  
Macadams Food Service Solutions  
& Baking Systems  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

## Butchery: full house equipment suppliers

Biro Manufacturing Company  
Bizerba Southern Africa (Pty) Ltd  
CaterCity  
Catersmart  
Concord Refrigeration  
Crown National  
Culinary Equipment Company  
Deli Spices  
Freddy Hirsch Group (Pty) Ltd  
Hostex

Macadams Food Service Solutions  
& Baking Systems  
Testo  
Thermobake Systems  
Tombake (Pty) Ltd.

## Butchery: ingredients

AGT Foods Africa  
Astral Foods

## Butchery: meat cutting & processing equipment mnfrs

Avocet Scales & Labels – Ishida  
Biro Manufacturing Company  
Bizerba Southern Africa (Pty) Ltd  
CaterCity  
Culinary Equipment Company  
Deli Spices  
Freddy Hirsch Group (Pty) Ltd  
Macadams Food Service Solutions  
& Baking Systems  
Safari-Vac Vacuum Systems (Pty) Ltd  
Specialised Dryers  
Vulcan Catering Equipment (Pty) Ltd

## Butchery: meat rail system mnfrs

Biro Manufacturing Company  
CaterCity  
CGIS Refrigeration Group  
Propak Cape

## RELIABLE FOOD PROCESSING MACHINES

[www.birosaw.com](http://www.birosaw.com)

The advertisement displays a variety of food processing equipment models, each with a label: Md. 346 (Manual Feed Grinder), Md. 109PCM (Horizontal Slicer), Md. 8-22 (Table Top Grinder), Md. 1056 (Manual Feed Grinder), Md. B350A (Semi-Automatic Slicer), Md. VTS-44 (Vacuum Tumbler), Md. B300M (Gravity Feed Manual Slicer), Md. AFMG-52 (Auto Feed Mixer), Md. 22SS (Power Cutter), Md. 55 (Power Cutter), Md. BCC-100 (Table Top Poultry Cutter), Md. F2000N (Food Former), Md. B350M (Gravity Feed Manual Slicer), Md. VTS-42 (Vacuum Tumbler), Md. MINI-32 (Auto Feed Mixer Grinder), Md. B350Comfort (Semi-Automatic Slicer), Md. EMG-32 (Auto Feed Mixer Grinder), Md. 44SSFH (Power Cutter), Md. 3334-4003FH (Power Cutter), Md. AFMG-48 (Auto Feed Mixer Grinder), Md. MINI-22 (Auto Feed Mixer Grinder), Md. AFMG-24 (Auto Feed Mixer Grinder), and Md. 922SS (Table Top Grinder). A logo for BIRO is also present at the bottom right of the advertisement.



## Catering services & solutions

The Cater-Ring Solution  
Extraction canopy Installation  
Air Confirm

## Food & drink packaging

Hostex  
Polyoak Packaging  
Polyoak Packaging (Pty) Ltd  
Propak Cape

## Food prep: combi steamer / thermofan oven mnfrs

Culinary Equipment Company

ICE X (Pty) Ltd – International Catering Equipment  
Macadams Food Service Solutions  
& Baking Systems  
The Cater-Ring Solution  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

## Food prep: coffee / machine specialists

Culinary Equipment Company  
Water2go

## Food prep: food prep table mnfrs

Broleigh Instore Solutions  
CaterCity

Macadams Food Service Solutions  
& Baking Systems  
Specialised Dryers  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

## Food prep: fruit & veg processing equipment

Avocet Scales & Labels – Ishida  
Bizerba Southern Africa (Pty) Ltd  
Culinary Equipment Company  
Eptech  
Gerber Fresh  
Macadams Food Service Solutions  
& Baking Systems

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## CATEGORY LISTINGS 2023 BUYERS GUIDE

Specialised Dryers

Tombake (Pty) Ltd.

Vulcan Catering Equipment (Pty) Ltd

### **Food prep: hygiene & cleaning equipment**

Goscor Cleaning Equipment

iClean

Intelligent Cleaning Equipment

Marley Pipe Systems

Numatic International

Pathogen & Environmental Solutions

Rentokil Initial South Africa

Sani-touch, Infection Protection

Products

Stealth

Technilamp

Testo

Vortech (Pty) Ltd – Just Soak It!

### **Food prep: hygiene testing & consulting services**

iClean

Macadams Food Service Solutions

& Baking Systems

Technilamp

Testo

### **Food prep: Ingredients**

AGT Foods Africa

Astral Foods

### **Food prep: kitchen consultants**

Culinary Equipment Company

Hobart Foster/Gamko Servimate

ICE X (Pty) Ltd – International

Catering Equipment

Macadams Food Service Solutions

& Baking Systems

Technilamp

Tombake (Pty) Ltd.

Vulcan Catering Equipment (Pty) Ltd

### **Food prep: full house catering equipment suppliers**

Bizerba Southern Africa (Pty) Ltd

Catersmart

Caterware Connection

Culinary Equipment Company

East Coast Catering Equipment

Mac Brothers Catering Equipment  
(Pty) Ltd

Macadams Food Service Solutions

& Baking Systems

Marley Pipe Systems

Testo

The Cater-Ring Solution

Thermobake Systems

Tombake (Pty) Ltd.

Vortech (Pty) Ltd – Just Soak It!

Vulcan Catering Equipment (Pty) Ltd

### **Full kitchen equipment**

All Round Bakery Supply Services cc



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CaterCity  
Caterware Connection  
Culinary Equipment Company  
East Coast Catering Equipment  
Hobart Foster/Gamko Servimate  
Hostex  
Testo  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

## **Grease traps**

Hostex  
Marley Grease Trap  
OdorCure (Pty) Ltd

## **Juice extractors**

Culinary Equipment Company  
Gerber Fresh  
Macadams Food Service Solutions  
& Baking Systems

## **Label manufacturers**

3JS  
ADE Labelling and Barcoding  
Avocet Scales & Labels – Ishida  
Bizerba Southern Africa (Pty) Ltd  
DCI Scanning  
HellermannTyton South Africa  
Hostex  
Libra Labels and Digital  
Lithotech Labels  
Tagtron Solutions

Teraoka S.A. (Pty) Ltd  
Wireless LAN

## **Modified Atmosphere Packaging (MAP)**

AGQPE – A Golan Packaging Enterprises (Pty) Ltd  
Air Products SA (Pty) Ltd  
Avocet Scales & Labels – Ishida  
Gerber Fresh  
Hostex  
Packit Packaging Solutions  
Propak Cape  
Safari-Vac Vacuum Systems (Pty) Ltd

## **Pest control**

Pathogen & Environmental Solutions

## **Poultry – ingredients**

AGT Foods Africa  
Astral Foods

## **Prepackaging: automatic wrapper / labellers**

AGQPE – A Golan Packaging Enterprises (Pty) Ltd  
Avocet Scales & Labels – Ishida  
Bizerba Southern Africa (Pty) Ltd  
Gerber Fresh  
HellermannTyton South Africa  
Lithotech Labels  
Packit Packaging Solutions  
Propak Cape  
Teraoka S.A. (Pty) Ltd

## **Scales**

Adam Equipment  
Avocet Scales & Labels – Ishida  
Baseline Scales  
Bizerba Southern Africa (Pty) Ltd  
Clover Scales (Pty) Ltd  
Culinary Equipment Company  
Gerber Fresh  
Libra Labels and Digital  
Propak Cape  
Scalerite  
Teraoka S.A. (Pty) Ltd

## **Specialist Ingredients for HMR / food services**

Astral Foods  
Deli Spices

## **Vacuum packaging**

Busch Vacuum Pumps and Systems Africa  
Gerber Fresh  
Packit Packaging Solutions  
Propak Cape  
Safari-Vac Vacuum Systems (Pty) Ltd

## **Vacuum pumps**

Busch Vacuum Pumps and Systems Africa

## **Vacuum solutions**

Busch Vacuum Pumps and Systems Africa

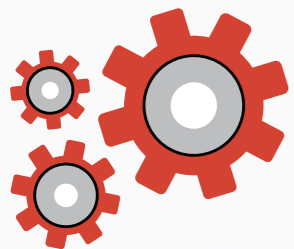
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### Identification



### Electrician Tools



### Heatshrink



### Connectors



### Fixings



### Crimping



### Instruments



### Renewable





## **Packaging solutions**

### **Beverage packaging**

Polyoak Packaging  
Propak Cape

### **Closure solutions**

Polyoak Packaging  
Propak Cape

### **Dairy packaging**

Polyoak Packaging  
Propak Cape

### **Flexible packaging**

Propak Cape

## **PET packaging solutions**

Polyoak Packaging  
Propak Cape

## **Refrigeration**

### **Air conditioning & ventilation contracting**

Air Confirm  
BE Cooling / Brads Refrigeration cc  
BT-SA  
Emerson  
HC Engineering Solutions  
Mveloair  
Omega Manufacturing  
Solo Aircon & Refrigeration Services

### **Air conditioning & ventilation mnfrs**

Air Confirm  
BJ Cooling & Heating (Pty) Ltd  
Eurocool  
HC Engineering Solutions  
Metraclark (Head Office)  
Mveloair  
Omega Manufacturing  
Solo Aircon & Refrigeration Services  
Turbo Vent Africa (Pty) Ltd

### **Aircon duct cleaning**

BT-SA

### **Cabinet display accessory mnfrs**

AHT Cooling Systems GmbH  
/ Multilayer Trading 867 (Pty) Ltd  
– Coolpoint AHT Partner South Africa  
CGIS Refrigeration Group  
Colcab (Pty) Ltd  
Concord Refrigeration  
Frigrite Africa (Pty) Ltd  
Hussmann  
Kool Curtains  
Light Kinetics  
Quali Parts  
Refrigerated Retail Cabinets  
Solo Aircon & Refrigeration Services  
Specialised Dryers  
Vulcan Catering Equipment (Pty) Ltd

### **Cabinet humidification & misting**

CGIS Refrigeration Group  
Polar Africa North cc  
Solo Aircon & Refrigeration Services

### **Cabinet night blind & curtain mnfrs**

Apex Strip Curtains & Doors  
CGIS Refrigeration Group  
Frigrite Africa (Pty) Ltd  
Kool Curtains  
Polar Africa North cc  
Quali Parts  
Solo Aircon & Refrigeration Services  
UTE

### **Cold & freezer room mnfrs**

Dalucon Refrigeration Product  
Equator Display Doors  
Insulated Structures (Pty) Ltd  
Solo Aircon & Refrigeration Services

### **Cold and freezer room shelving mnfrs**

Barpro Storage SA (Pty) Ltd  
CaterCity  
CGIS Refrigeration Group  
Culinary Equipment Company  
Dalucon Refrigeration Product  
Equator Display Doors  
Glacier Door Systems (Pty) Ltd  
HC Engineering Solutions  
KK Shelving  
Panel World cc



Rudnev a division of Southey Holdings (Pty) Ltd  
Solo Aircon & Refrigeration Services  
Storequip (Pty) Ltd

## **Commercial & industrial refrigeration**

Emerson  
Energy Partners  
Equator Display Doors  
Hussmann

## **Commercial heating & air conditioning**

Emerson

## **Compressor manufacturer agents**

Emerson  
Eurocool  
HC Engineering Solutions  
Solo Aircon & Refrigeration Services

## **Containers: refrigerated storeroom rentals**

Container World (Pty) Ltd  
Dalucon Refrigeration Product  
Omega Manufacturing  
Petit Forestier

## **Control & monitoring system mnfrs**

BJ Cooling & Heating (Pty) Ltd  
CGIS Refrigeration Group  
Delta Group (Temperature control)  
HC Engineering Solutions  
Light Kinetics  
Metraclark (Head Office)

Omega Manufacturing  
Petit Forestier  
SCM Ref Africa (Pty) Ltd  
Testo  
Ziehl-Abegg South Africa (Pty) Ltd

## **Display cabinet remote mnfrs**

Arneg South Africa (Pty) Ltd  
CGIS Refrigeration Group  
Colcab (Pty) Ltd  
Concord Refrigeration  
Frigrite Africa (Pty) Ltd  
Hussmann  
Insulated Structures (Pty) Ltd  
Just Refrigeration Products  
Omega Manufacturing  
Petit Forestier  
Refrigerated Retail Cabinets  
Solo Aircon & Refrigeration Services

## **Display cabinets self-contained mnfrs**

AHT Cooling Systems GmbH  
/ Multilayer Trading 867 (Pty) Ltd  
– Coolpoint AHT Partner South Africa  
Arneg South Africa (Pty) Ltd  
CaterCity  
Caterware Connection  
CGIS Refrigeration Group  
Colcab (Pty) Ltd  
Concord Refrigeration  
Euroshelf  
Frigoglass (Pty) Ltd

Frigrite Africa (Pty) Ltd  
Hussmann  
Insulated Structures (Pty) Ltd  
Just Refrigeration Products  
Omega Manufacturing  
Refrigerated Retail Cabinets  
Solo Aircon & Refrigeration Services  
Staycold  
The Cater-Ring Solution  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

## **Display cabinets**

### **self-contained water cooled**

AHT Cooling Systems GmbH  
/ Multilayer Trading 867 (Pty) Ltd  
– Coolpoint AHT Partner South Africa  
Arneg South Africa (Pty) Ltd  
CGIS Refrigeration Group  
Insulated Structures (Pty) Ltd  
Omega Manufacturing

### **Energy saving controllers / software**

Emerson  
HC Engineering Solutions  
HellermannTyton South Africa  
Omega Manufacturing  
PowerMode  
SCM Ref Africa (Pty) Ltd  
Ziehl-Abegg South Africa (Pty) Ltd

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## REFRIGERATION CABINETS

- Remote Merchandisers
- Self-Contained Merchandisers
- Retrofit Door Solutions
- Coolroom Inserts and Shelving



## TECHNOLOGY AND DIGITAL SOLUTIONS

- Refrigerated Locker
- Electronic Shelf Labels
- Video Rails
- Smart IoT Solutions
- Flexible rental options



## SYSTEMS

- Panasonic Transcritical CO2  
Condensing Units
- Waterloop Systems



## INSTALLATION, SERVICE AND MAINTENANCE

- Refurbishment and Retrofit Solutions
- Installation, Service and Maintenance
- Energy Management Solutions





## Fans

BT-SA  
Solo Aircon & Refrigeration Services  
Ziehl-Abegg South Africa (Pty) Ltd

## Glass door mnfrs

Concord Refrigeration  
Equator Display Doors  
Frigoglass (Pty) Ltd  
Frigrite Africa (Pty) Ltd  
Glacier Door Systems (Pty) Ltd  
Hussmann  
Refrigerated Retail Cabinets  
Solo Aircon & Refrigeration Services  
Staycold

## Hot food display equipment mnfrs

AHT Cooling Systems GmbH  
/ Multilayer Trading 867 (Pty) Ltd  
– Coolpoint AHT Partner South Africa  
Arneg South Africa (Pty) Ltd  
CaterCity  
Culinary Equipment Company  
Frigrite Africa (Pty) Ltd  
Just Refrigeration Products  
Omega Manufacturing  
Refrigerated Retail Cabinets  
The Cater-Ring Solution  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

## Humidity & airborne bacteria control

Polar Africa North cc  
Solo Aircon & Refrigeration Services  
Technilamp  
Testo

## Icemaker suppliers

Cold Curve Refrigeration  
Culinary Equipment Company  
Scotsman Ice Systems  
Solo Aircon & Refrigeration Services  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd  
Water2go

## Insulated door mnfrs

Apex Strip Curtains & Doors  
Arneg South Africa (Pty) Ltd  
Blizzard Systems  
Dalucon Refrigeration Product  
HC Engineering Solutions  
Panel World cc  
Solo Aircon & Refrigeration Services

## Insulated panel mnfrs

Arneg South Africa (Pty) Ltd  
Dalucon Refrigeration Product  
Glacier Door Systems (Pty) Ltd  
Insulated Structures (Pty) Ltd  
Panel World cc  
Rudnev a division of Southey Holdings (Pty) Ltd

Serco Truck Bodies & Trailers  
Solo Aircon & Refrigeration Services

## Packaged refrigeration plant unit mnfrs

Cubicool International (Pty) Ltd  
Dalucon Refrigeration Product  
Eurocool  
HC Engineering Solutions  
Hussmann  
Metraclark (Head Office)  
SCM Ref Africa (Pty) Ltd  
Solo Aircon & Refrigeration Services

## Refrigerated truck bodies & trailers

Dalucon Refrigeration Product  
Petit Forestier  
Serco Truck Bodies & Trailers

## Refrigeration: independent specialist consultants

Blizzard Systems  
Dalucon Refrigeration Product  
Emerson  
Equator Display Doors  
HC Engineering Solutions  
Hussmann  
Insulated Structures (Pty) Ltd  
Omega Manufacturing  
Quali Parts  
SCM Ref Africa (Pty) Ltd  
Solo Aircon & Refrigeration Services





## Refrigeration contracting

BE Cooling / Brads Refrigeration cc  
Blizzard Systems  
CGIS Refrigeration Group  
Cold Curve Refrigeration  
Dalucon Refrigeration Product  
Emerson  
HC Engineering Solutions  
Hussmann  
Matador Refrigeration  
Mveloair  
Quali Parts  
Refrigerated Retail Cabinets  
Solo Aircon & Refrigeration Services

## Refrigeration parts & accessories

Hussmann  
Quali Parts

## Residential heating & air conditioning

Emerson

## Seafood live display units

Omega Manufacturing  
Solo Aircon & Refrigeration Services

## Temperature monitoring & cargo solutions

Emerson  
HellermannTyton South Africa  
Petit Forestier

## Temperature recorder mnfrs

Delta Group (Temperature control)  
Emerson  
HellermannTyton South Africa  
Serco Truck Bodies & Trailers  
Solo Aircon & Refrigeration Services  
Testo

## Valves, controls & system protectors

Emerson  
Equator Display Doors  
Hussmann  
Quali Parts

## Water coolers & purifiers

Driink Purified Water  
Pureau Fresh Water Company  
Water2go

## Retail Automation

### Accounting automation

IntelliAcc Systems (Pty) Ltd  
Legend Systems  
UniSource Software

### Barcode / label printers

3JS  
ADE Labelling and Barcoding  
Arch Retail Systems  
Bizerba Southern Africa (Pty) Ltd  
Cistech Services  
Clover Scales (Pty) Ltd

Dyna-pos Point of Sale  
HellermannTyton South Africa  
Kemtek Imaging Systems  
Lithotech Labels  
MakeMeMobile  
POSEQUIP cc  
Propak Cape  
Roan Systems (Pty) Ltd  
Scalerite  
Teraoka S.A. (Pty) Ltd  
TOWA Data Systems  
Wireless LAN  
Zebra Technologies (Africa)

## Card payment services @ POS

Arch Retail Systems  
Card Connect  
Global Payment Technologies  
Legend Systems  
SureSwipe  
Trade Link Retail Systems (Pty) Ltd

## Data back-up services

Legend Systems  
MRB / MRBackup  
Zebra Technologies (Africa)

## Electronic shelf-edge labels

3JS  
DCI Scanning  
Identitec  
KK Shelving



NEC XON Retail Solutions  
NewCo Technology  
Propak Cape  
Storequip Electronic Systems

## **Enterprise resource planning software**

Arch Retail Systems  
IQ Retail  
Legend Systems  
MRB / MRBackup  
SAP Africa (Pty) Ltd

## **Forecourt – fuel POS systems**

Arch Retail Systems

## **Hand held data terminal mnfrs**

DCI Scanning  
Delta Group (Temperature control)  
MakeMeMobile  
Newland EMEA  
Psionet (Pty) Ltd  
Roan Systems (Pty) Ltd  
Wireless LAN  
Zebra Technologies (Africa)

## **HR software**

Accsys (Pty) Ltd  
Legend Systems  
SAP Africa (Pty) Ltd  
Loyalty Solutions  
Legend Systems  
Newland EMEA

## **Mobile in-store customer engagement apps / measurement**

Identitec  
MegaVision Media  
One Digital Media  
Zebra Technologies (Africa)

## **Payroll software**

Accsys (Pty) Ltd  
SAP Africa (Pty) Ltd  
Smart-It Accounting Software  
Uniclox  
UniSource Software

## **POS / integrated ccTV Ssystems**

Identitec  
Legend Systems  
POS-SA  
Quantum Fire and Access  
Reditron Pty Ltd  
TOWA Data Systems  
Trade Link Retail Systems (Pty) Ltd

## **POS hardware mnfrs**

Arch Retail Systems  
Bizerba Southern Africa (Pty) Ltd  
Card Connect  
Cashtek Cash Registers and  
Computer Point of Sale Systems  
Compupos  
Dyna-pos Point of Sale  
First Shelving & Racking KZN (Pty) Ltd

Hero Systems SA  
IQ Retail  
Newland EMEA  
POSEQUIP cc  
POS-SA  
Zebra Technologies (Africa)

## **POS software houses**

Arch Retail Systems  
Bizerba Southern Africa (Pty) Ltd  
Cad Retail  
Cashtek Cash Registers & Computer  
Point of Sale Systems  
Cistech Services  
Compupos  
inTouch Point of Sale  
IQ Retail  
Legend Systems  
MRB / MRBackup  
Smart-It Accounting Software  
Trade Link Retail Systems (Pty) Ltd  
Zebra Technologies (Africa)

## **POS solution providers**

3JS  
Arch Retail Systems  
Bizerba Southern Africa (Pty) Ltd  
Cad Retail  
Cashtek Cash Registers and  
Computer Point of Sale Systems  
Cistech Services  
Compupos



First Shelving & Racking KZN (Pty) Ltd  
Future Dimensions  
Hero Systems SA  
Identitec  
inTouch Point of Sale  
Kemtek Imaging Systems  
Legend Systems  
MakeMeMobile  
Newland EMEA  
POS-SA  
Roan Systems (Pty) Ltd  
SureSwipe  
TimeWorks Point of Sale  
TOWA Data Systems  
Trade Link Retail Systems (Pty) Ltd  
UniSource Software  
Zebra Technologies (Africa)

## **Prepaid & third party payment services**

Card Connect  
Trade Link Retail Systems (Pty) Ltd

## **Scanner mnfrs**

DCI Scanning  
Dyna-pos Point of Sale  
Newland EMEA  
POSEQUIP cc  
Propak Cape  
Roan Systems (Pty) Ltd  
Zebra Technologies (Africa)

## **Smart lockers**

VaultGroup

## **Stock replenishment management**

Arch Retail Systems  
Identitec  
MRB / MRBackup  
Newland EMEA

## **Time attendance systems**

Accsys (Pty) Ltd  
BT-SA  
iMAT Manufacturing  
MegaVision Media  
Timewatch Systems cc  
Uniclox

## **Traffic counter systems**

Identitec  
Wanzl Shopping Trolleys

## **Transactional analysis software**

Arch Retail Systems  
Bizerba Southern Africa (Pty) Ltd  
Cad Retail  
Identitec  
Legend Systems  
MegaVision Media  
MRB / MRBackup  
Zebra Technologies (Africa)

## **Security, safety & cash handling**

### **Access control systems**

Alltech Vehicle Barriers & Turnstile Solutions,  
brought to you by Gunnebo South Africa  
BT-SA  
FANG Security Infrastructure  
iMAT Manufacturing  
Reditron Pty Ltd  
Regal Distributors SA (Pty) Ltd  
Sani-touch, Infection Protection Products  
Secure  
Timewatch Systems cc  
Transaction Control Technologies (Pty)Ltd  
Turnkey Security Solutions  
Turnstar Systems cc  
Tyco Security Products  
Uniclox  
Wanzl Shopping Trolleys

### **Alarms**

BT-SA  
Eldna Security Services  
Regal Distributors SA (Pty) Ltd  
Tyco Retail Solutions – Sensormatic  
Tyco Security Products

### **ATM's**

Cash Connect  
Spark ATM Systems



## **Cash drawers**

Avansa Business Technologies  
Hero Systems SA  
KK Shelving  
Roan Systems (Pty) Ltd

## **Cash handling & counting equipment**

Avansa Business Technologies  
Bullion IT (Pty) Ltd  
Cash Connect  
Fidelity Security Group  
Global Payment Technologies  
Gunnebo South Africa (PTY) Ltd  
Legend Systems

## **Cash-in-transit services**

Fidelity Security Group  
G4S Cash Solutions (SA)

## **ccTV – covert loss control services**

BT-SA

## **ccTV – linked distress monitoring**

BT-SA

## **ccTV – remote offsite monitoring**

Astrosec (Pty) Ltd  
BT-SA

## **ccTV – system design, supply, install**

BT-SA  
Eldna Security Services

FANG Security Infrastructure  
NewCo Technology  
Quantum Fire and Access  
Reditron Pty Ltd  
Regal Distributors SA (Pty) Ltd  
Secure  
TimeWorks Point of Sale  
Transaction Control Technologies (Pty)Ltd  
Turnkey Security Solutions  
Tyco Retail Solutions – Sensormatic  
Tyco Security Products

## **Electronic article surveillance**

Axis Communications  
DCI Scanning  
NewCo Technology  
Tagtron Solutions  
Tyco Retail Solutions – Sensormatic  
Zebra Technologies (Africa)

## **Loss control / shrinkage management**

Tagtron Solutions  
UTE

## **Pneumatic cash transfer systems**

Global Payment Technologies  
Mutual Safe & Security (Pty) Ltd  
Turnkey Security Solutions

## **Retail cash automation services**

Legend Systems

## **Retail cash security services**

Eldna Security Services  
Turnkey Security Solutions

## **Safes**

Avansa Business Technologies  
Cash Connect  
Fidelity Security Group  
G4S Cash Solutions (SA)  
Gunnebo South Africa (PTY) Ltd  
Mutual Safe & Security (Pty) Ltd  
Specialised Dryers  
Turnkey Security Solutions  
VaultGroup

## **Security fencing: conventional / electrified**

FANG Security Infrastructure

## **Smart cash deposit boxes**

G4S Cash Solutions (SA)  
Gunnebo South Africa (PTY) Ltd  
Mutual Safe & Security (Pty) Ltd  
Transaction Control Technologies (Pty)Ltd  
VaultGroup



## Services

### Accredited training

CSG Skills

### Learnerships

CSG Skills

### Asset / store finance

Retail Capital

SureSwipe

### Click n Collect

VaultGroup

### Customer storage

VaultGroup

### Distribution / logistics: Third-party

AFTEX Distributors

Autogas SA

GLS – Supply Chain Equipment

KNAPP Logistic South Africa (Pty) Ltd

### Enterprise & Supplier Development Solutions

CSG Skills

### Food services

The Cater-Ring Solution

### In-store promo & demo services

BMi Research

MegaVision Media

One Digital Media

### In-store radio & music – licensed

One Digital Media

Packaging Recycling

Plastics SA

The Polyolefin Recycling Company NPC

### Pest control

Crystalmount Workplace Services

Flick Pest Control

### Recruitment services

CSG Skills

### Research: in-store pricing

BMi Research

Consumer Goods Council of South Africa

The Nielsen Company

### Research: store location

BMi Research

Consumer Goods Council of South Africa

One Digital Media

### Retail training & consulting

CSG Skills

Testo

Trade Intelligence

### Sales & merchandising – third-party

AFTEX Distributors

MegaVision Media

One Digital Media

### Skills development & training

CSG Skills

### Temporary recruitment services

CSG Skills

### Trade fairs & events

Hostex

Propak Cape

### Shopfitting & the store

#### Checkout mnfrs

Arneg South Africa (Pty) Ltd

Broleigh Instore Solutions

KK Shelving

MegaVision Media

SG26 Retail Equipment Supplier

Shelvcraft

Shopfitting Concepts

Storeplay

Storequip (Pty) Ltd

TCK Retail Solutions

#### Cross merchandising systems / accessories

Arneg South Africa (Pty) Ltd

Euroshelf

GP Solutions

Nu Displays

# Turnkey shopfitting Solutions



- Checkout Counters
- Kiosk Counters
- Racking and Shelving
- Refrigeration
- Store Accessories
- Modern Display Units



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Butcheries



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& Kitchen Smalls Supplier**



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## Display – decorations

Display Equipment Company  
MegaVision Media

## Display baskets

Broleigh Instore Solutions  
Cape Gate Fence & Wire Works  
Display Equipment Company  
Euroshelf  
KK Shelving  
MegaVision Media  
Scan Retail Solutions  
TCK Retail Solutions  
Wanzl Shopping Trolleys

## Electrical

HellermannTyton South Africa  
Powercorp  
PowerMode

## Electricity generation: photovoltaic solar

HellermannTyton South Africa  
Solar Rais

## Emergency battery power back-up systems

PowerMode  
Solar Rais

## Emergency lighting

Lascon Group  
Lighting Innovations (Pty) Ltd

## Energy management: equipment & products

Autogas SA  
Insulated Structures (Pty) Ltd  
Lascon Group  
Light Kinetics  
PowerMode  
Solar Heat Exchangers (Pty) Ltd  
UTE

## Energy management: independent specialist consultants

PowerMode

## Flags & flagpoles

Sign Central

## Floor cleaning: equipment / chemicals

Crystalmount Workplace Services  
Goscor Cleaning Equipment  
Intelligent Cleaning Equipment  
Numatic International  
Pathogen & Environmental Solutions  
SP Cleaning Services

## In-store digital media

Global Access  
MegaVision Media  
One Digital Media

## Kiosks

MegaVision Media  
TCK Retail Solutions

## Lighting

Euroconcepts  
Eurolux  
Lascon Group  
Light Kinetics  
Lighting Innovations (Pty) Ltd  
Lights By Linea Pty Ltd  
MultiSource Technologies  
Powercorp  
Technilamp

## Locks

Roan Systems (Pty) Ltd

## PA systems, music, paging & phones

Future Dimensions  
One Digital Media  
Quantum Fire and Access

## Photo voltaic solar energy: installers / contractors / suppliers

HellermannTyton South Africa

## Price & promotion ticket display systems

GP Solutions  
NEC XON Retail Solutions  
Nu Displays  
Storequip Electronic Systems

## Queuing

Broleigh Instore Solutions  
DDL Equipment (Pty) Ltd

# Rentokil Initial

Protecting People, Enhancing Lives

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The Experts in Pest Control

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Disinfection solutions

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The Experts in Plants and Interiors



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 Initial Hygiene  
[www.initial.co.za](http://www.initial.co.za)

 Ambius Interiors  
[www.ambius.co.za](http://www.ambius.co.za)





Global Access  
KK Shelving

## **Sanitary hygiene equipment & services**

Crystalmount Workplace Services  
Flick Pest Control  
FloorworX Africa (Pty) Ltd  
Intelligent Cleaning Equipment  
Rentokil Initial South Africa  
Sani-touch, Infection Protection Products  
SP Cleaning Services  
Stealth  
Technilamp

## **Shelf-edge price label holders mnfrs**

3JS  
First Shelving & Racking KZN (Pty) Ltd  
GP Solutions  
HOLDiT Marketing & Manufacturing  
KK Shelving  
NEC XON Retail Solutions  
Nu Displays  
Storequip Electronic Systems

## **Shelving / gondola system mnfrs**

Acrow Racking, Shelving, Scaffolding & Formwork  
Arneg South Africa (Pty) Ltd  
Broleigh Instore Solutions  
Cape Gate Fence & Wire Works  
Creative Shop Fitting and Design  
Display Equipment Company  
ESE Manufacturing (Pty) Ltd

Euroshelf  
First Storage Concepts  
KK Shelving  
Krost Shelving (Pty) Ltd  
MegaVision Media  
Plan Wise  
Rackpro (Pty) Ltd Racking & Shelving Specialists  
SG26 Retail Equipment Supplier  
Shelvcraft  
Storage Concepts  
Storequip (Pty) Ltd  
TCK Retail Solutions  
Universal Storage Systems (Pty) Ltd  
Wanzl Shopping Trolleys

## **Shopfitters**

BJ Cooling & Heating (Pty) Ltd  
Broleigh Instore Solutions  
Creative Shop Fitting and Design  
KK Shelving  
Plan Wise  
SG26 Retail Equipment Supplier  
Shelvcraft  
Shopfitting Concepts  
Storage Concepts  
Storeplay  
TCK Retail Solutions

## **Shopping trolley & hand basket mnfrs**

Cape Gate Fence & Wire Works  
Mpact Plastic Containers  
Plastic Ideas

RA Suppliers  
SA Ladder (Pty) Ltd  
Sani-touch, Infection Protection Products  
Shelvcraft  
Supercart South Africa (Pty) Ltd  
Trolley & Shelf  
Wanzl Shopping Trolleys

## **Signs**

Libra Labels and Digital  
Light Kinetics  
Scan Retail Solutions  
Sign Central  
Storeplay

## **Signs: plasma / LCD screens**

Global Access  
One Digital Media  
TimeWorks Point of Sale

## **Signs: programmable electronic**

MegaVision Media  
NEC XON Retail Solutions  
Storequip Electronic Systems

## **Special store display units incl. mobile racks**

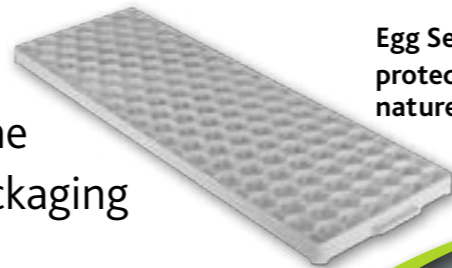
Broleigh Instore Solutions  
Cape Gate Fence & Wire Works  
Creative Shop Fitting and Design  
Euroshelf  
KK Shelving  
MegaVision Media

# A fresh modern approach to plastic packaging

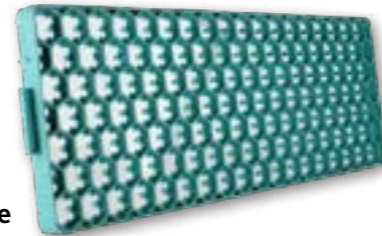
**mpact** has an array of multi-trip, re-usable containers that constitute the largest range of Returnable Transit Packaging (RTP) systems in South Africa.

All products fall into one of five basic categories...

- Materials handling
- Environmental
- Jumbo bins
- Agriculture
- Retail.



Egg Setter Trays protect the fragile nature of eggs



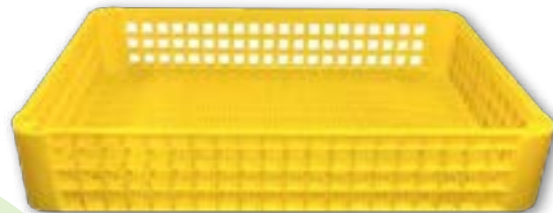
Hatching Crate  
Designed for the comfortable hatching of chicks



Day Old Chick Crate  
No splinters or loose parts – Reduces the risk of injury to chicks



Chicken Coop  
Fits 32 live birds.  
Reduces bird mortality when in transit



Easi Tray  
Used to safely transport live birds from broiler farms to abattoirs



Poultry Freezer Crate  
Suitable for poultry blast freezing



**mpact**  
plastic containers

The company has its own recycling facility where end-of-life plastic containers are recycled to create new plastic containers. In the past five years, the company has diverted more than 24 000 tons of plastic away from landfill.

Mpact Plastic Containers (MPC) forms part of Mpact Operations and is the leading supplier of plastic containers in the southern African market. There are three manufacturing plants ... Atlantis: Western Cape, Brits: North West Province, Castlevue: Gauteng. Both Brits and Atlantis plants host a 5500T Engel Duo machine, which is the largest of its kind in the southern hemisphere.

Atlantis: +27 21 573 9400 | Brits Manufacturing: +27 12 250 9100 | Brits Recycling: +27 12 250 9100  
Castlevue: +27 12 250 9100 | Cyprus (Europe): +30 69811 2111

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The 220 mm high Easi Tray is stacked 5 layers high during transit ...

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Scan Retail Solutions  
Shelvcraft  
Wanzl Shopping Trolleys

## **Standby power generators**

Autogas SA  
PowerMode  
Solar Rais

## **Store designers**

Absolut Designs  
Freislich Design Consultants  
KK Shelving  
Plan Wise  
Plan-IT Design  
Sign Central  
TCK Retail Solutions

## **Store flooring**

FloorworX Africa (Pty) Ltd  
Flowcrete South Africa (Pty) Ltd  
Goscor Cleaning Equipment  
Intelligent Cleaning Equipment

## **Store refrigeration contractors**

Insulated Structures (Pty) Ltd

## **Store smart lockers**

VaultGroup

## **Trolley locks**

Supercart South Africa (Pty) Ltd  
Wanzl Shopping Trolleys

## **Turnstiles: customer / staff**

Alltech Vehicle Barriers & Turnstile Solutions,  
brought to you by Gunnebo South Africa  
Broleigh Instore Solutions  
iMAT Manufacturing  
KK Shelving  
Shelvcraft  
Timewatch Systems cc  
Turnstar Systems cc  
Wanzl Shopping Trolleys

## **Used store equipment resellers / recyclers**

Plastics SA

## **Warehousing & Logistics**

### **Automated warehouse solutions**

Interroll South Africa (Pty) Ltd  
KNAPP Logistic South Africa (Pty) Ltd

### **Balers / waste management**

Akura Manufacturing Engineering Co. (Pty) Ltd  
Bulkmatech Cape cc  
Bulkmatech Engineering (Pty) Ltd  
Master Jack

## **Castors & wheels**

Master Jack  
RA Suppliers

SA Ladder (Pty) Ltd  
Tente Castors South Africa (Pty) Ltd  
Trolley & Shelf  
Wanzl Shopping Trolleys

## **Compactors / waste handling equipment**

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Bulkmatech Cape cc  
Bulkmatech Engineering (Pty) Ltd  
OdorCure (Pty) Ltd

## **Conveying & sorting**

Interroll South Africa (Pty) Ltd  
KNAPP Logistic South Africa (Pty) Ltd

## **Conveyors**

Bulkmatech Engineering (Pty) Ltd  
Interroll South Africa (Pty) Ltd  
KNAPP Logistic South Africa (Pty) Ltd

## **Crate washers**

Akura Manufacturing Engineering Co. (Pty) Ltd  
Eptech  
Hobart Foster/Gamko Servimate  
iClean

## **Dock levellers, seals, doors & shelters**

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## **Forklifts**

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Masslift Africa (Pty) Ltd

## **Goods lifts / hydraulic platforms**

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Master Jack  
SA Ladder (Pty) Ltd

## **Hand pallet jacks**

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Intelligent Cleaning Equipment  
Linde Material Handling (Pty) Ltd  
Master Jack  
RA Suppliers  
Rybro Castors & Wheels

## **High-speed doors**

Apex Strip Curtains & Doors  
DDL Equipment (Pty) Ltd  
Maxiflex Door Systems

## **Impact doors**

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Maxiflex Door Systems

## **Intra logistics systems**

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KNAPP Logistic South Africa (Pty) Ltd

## **Logistics / supply chain consulting**

Barpro Storage SA (Pty) Ltd  
DCI Scanning  
Goscor Lift Truck Company  
Industrial Logistic Systems  
Interroll South Africa (Pty) Ltd  
KNAPP Logistic South Africa (Pty) Ltd  
Supply Chain Junction

## **Logistics software**

Psionet (Pty) Ltd  
Supply Chain Junction

## **Mezzanine floors**

Acrow Racking, Shelving, Scaffolding & Formwork  
ESE Manufacturing (Pty) Ltd  
KK Shelving  
Krost Shelving (Pty) Ltd  
Racklock (Pty) Ltd  
Shelvcraft  
SSI Schaefer Systems South Africa (Pty) Ltd  
Storequip (Pty) Ltd

## **Mobile warehouse racking**

Barpro Storage SA (Pty) Ltd  
Shelvcraft  
SSI Schaefer Systems South Africa (Pty) Ltd

## **Narrow aisle forklifts**

Barloworld Handling SA  
Goscor Lift Truck Company  
Intelligent Cleaning Equipment

## **Pallets**

Fii Plastic Pallets  
Master Jack  
Mpact Plastic Containers  
Path Plastics cc  
Premier Pallets cc

## **Picking**

Interroll South Africa (Pty) Ltd  
KNAPP Logistic South Africa (Pty) Ltd

## **Receiving scales**

Adam Equipment  
Avocet Scales & Labels – Ishida  
Baseline Scales  
Clover Scales (Pty) Ltd  
Gerber Fresh  
Scalerite  
Teraoka S.A. (Pty) Ltd

## **Returnable crates, lugs & dollies**

GLS – Supply Chain Equipment  
Mpact Plastic Containers  
Plastic Ideas  
Rybro Castors & Wheels

## **RFID readers & transponders**

ADE Labelling and Barcoding  
DCI Scanning  
HellermannTyton South Africa  
Kemtek Imaging Systems  
Psionet (Pty) Ltd

Roan Systems (Pty) Ltd  
Zebra Technologies (Africa)

## Rolltainers

Cape Gate Fence & Wire Works  
GLS – Supply Chain Equipment  
Linvar (Pty) Ltd  
One Touch Retail Solutions  
Path Plastics cc  
Premier Pallets  
Wanzl Shopping Trolleys

## Stock trolleys

Cape Gate Fence & Wire Works  
One Touch Retail Solutions  
Rybro Castors & Wheels  
Shelvcraft  
Specialised Dryers  
Supercart South Africa (Pty) Ltd  
Trolley & Shelf  
Wanzl Shopping Trolleys

## Stockroom racking mnfrs

Acrow Racking, Shelving, Scaffolding & Formwork  
First Storage Concepts  
KK Shelving  
Krost Shelving (Pty) Ltd  
Linvar (Pty) Ltd  
Racklock (Pty) Ltd  
Rackpro (Pty) Ltd Racking & Shelving Specialists  
Shelvcraft  
Storage Concepts

Storequip (Pty) Ltd  
Universal Storage Systems (Pty) Ltd

## Storage containers

Linvar (Pty) Ltd  
Mpact Plastic Containers  
Strip curtains  
Apex Strip Curtains & Doors  
Kool Curtains  
Quali Parts

## Transport refrigeration

Dalucon Refrigeration Product  
Testo

## Warehouse racking mnfrs

Acrow Racking, Shelving, Scaffolding & Formwork  
Barpro Storage SA (Pty) Ltd  
ESE Manufacturing (Pty) Ltd  
First Storage Concepts

KK Shelving  
Racklock (Pty) Ltd  
Rackpro (Pty) Ltd Racking & Shelving Specialists  
Shelvcraft  
SSI Schaefer Systems South Africa (Pty) Ltd  
Storequip (Pty) Ltd  
Universal Storage Systems (Pty) Ltd

## Warehouse shuttle systems

Interroll South Africa (Pty) Ltd  
KNAPP Logistic South Africa (Pty) Ltd  
Shelvcraft

## Warehouse software

KNAPP Logistic South Africa (Pty) Ltd

## Workwear & uniforms

Overalls, coveralls, nurses uniforms, tracksuits, T-shirts  
David K Consulting & Projects

**2023**  
Equipment & Services  
Buyers Guide



**SUPERMARKET  
& RETAILER**

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CATEGORY INDEX ■

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CATEGORY LISTINGS ■

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SUPPLIERS A—Z ■

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Acrow focuses on excellent initial and after-sales service. All Acrow products are in component form for self-assembly or supplied as part of Acrow's professional design & installation service. With a wide range of options and components, all Acrow systems can be tailor-made to meet your precise needs.



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Wire Products & Accessories

## Racking & Shelving

- Shelving for Retail and Wholesale
- Static pallet
- Mobile racking solutions
- Mezzanine floors and structures
- Cantilever systems
- Live pallet and Live carton
- Scaffolding and Formwork



Mobile Racking



Wholesale Shelving



Drive-in Racking



Cantilever Racking



Pallet Flow Racking

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Retail Shelving

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Wire  
Baskets

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Email: calvynm@absolutsa.co.za  
Website: www.absolutdesigns.co.za

## Accsys (Pty) Ltd

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Email: info@accsys.co.za  
Website: www.accsys.co.za



## Acrow Racking, Shelving, Scaffolding & Formwork

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Website: www.acrow.co.za

*Acrow is a global manufacturer of storage and retail solutions including racking, shelving, gondola and its accessories. We are proud of our technologically advanced production facility, and with our 70+ years of experience in the retail and logistic sector ensures we can design, develop, produce and install to meet our customers vision and mission.*



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Telephone: 011-762-5261  
Email: sales.za@agtfoods.com  
Website: www.agtfoods.co.za

*AGT Foods Africa is a value-added pulse, staple food and ingredient processor for export and domestic Markets. Through its offices and processing facilities located in some of the best agricultural growing regions in Canada, the U.S., Turkey, China, Australia, and South Africa and merchandising and sales offices in the U.K., the Netherlands and Spain, AGT Foods produces a full range of pulses and speciality crops including lentils, peas, chickpeas, beans, and canary seed as well as food ingredients such as pulse flours, proteins, starches, and fibres*

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Website: www.adamequipment.co.za

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Email: sales@ade.co.za;  
Website: www.ade.co.za

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Email: agpe@global.co.za  
Website: www.foodpackagingsystems.com



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Website: www.akura.co.za

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Email: luigi@arneg.co.za  
Website: www.arneg.co.za



## **Arch Retail Systems**

Telephone: 021-556 2724  
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Website: www.archsoftware.co.za  
*Spinnaker Software commenced marketing the suite of Arch Retail Management products during 2002. It implements, trains and supports integrated retail management solutions for both retail and wholesale operations. Spinnaker experienced exponential growth with customers using its software, and currently services more than 1 700 stores. Dedicated staff are supporting these stores from branches throughout South Africa, Namibia and Botswana. Spinnaker has grown as a service provider further afield in Africa: Angola, Zimbabwe, Zambia, Tanzania, DRC, Malawi and Mozambique.*

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## **Autogas SA**

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Email: neil@autogassa.co.za  
Website: www.autogassa.co.za



## **Astral Foods**

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Email: customercomplaints@astralfoods.com  
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*The largest integrated poultry producers in South Africa. Our key activities are animal feed pre-mixes, broiler genetics, sale of day-old chicks and production and distribution of a variety of fresh, frozen and value added chicken products*



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## Axis Communications

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Website: www.axis.com

## Barloworld Handling SA

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Email: info@bwhandling.co.za  
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## Barpro Storage SA (Pty) Ltd

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Email: info@barpro.co.za  
Website: www.barprostorage.co.za

## Baseline Scales

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Email: shane@baselinescales.co.za  
Website: www.baselinescales.co.za

## BE Cooling / Brads Refrigeration cc

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Email: accounts@brads.co.za  
Website: www.becooling.co.za/



## Biro Manufacturing Company

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*BIRO's product line includes a broad selection of models and variations of Power Saws, Tenderizers/ Knitters, Cubers, Strip Cutters, Horizontal High Speed Meat Slicers, Deli/Meat Slicers, Grinders, Mixer/Grinders, Marinating Vacuum Meat Tumblers, and Food/Patty Formers.*

# BIZERBA

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Email: sales@blizzardsystems.co.za  
Website: Coming Soon

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Email: research@bmi.co.za  
Website: www.bmi.co.za

## Broleigh Instore Solutions

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Website: www.bisbroleigh.co.za

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Website: www.bt-sa.co.za

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Website: www.bulkmatech.co.za

## **Bullion IT (Pty) Ltd**

Telephone: 011-463-1030  
Email: info@bullionit.com  
Website: www.bullionit.com

## **Busch Vacuum Pumps & Systems Africa**

Telephone: 011-856-0650  
Email: info@busch.co.za  
Website: www.busch.co.za

## **Cad Retail**

Telephone: 031-207-6213  
Email: rparak@cad.co.za  
Website: www.cad.co.za

## **Cape Gate Fence & Wire Works**

Telephone: 021-937-7123  
Email: ctsales@capegate.co.za  
Website: www.cape-gate.co.za

## **Card Connect**

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Website: www.card.connected.co.za

## **Cash Connect**

Telephone: 0861-697-263  
Email: info@connected.co.za  
Website: www.connected.co.za

## **Cashtek Cash Registers & Computer Point of Sale Systems**

Telephone: 031-262-0175 or  
082-446-7791(All Hours)  
Email: cashtek@ionaccess.co.za

## **CaterCity**

Telephone: 031-579-3719  
Email: admin@catercity.co.za  
Website: www.cater-city.co.za

## **Catersmart**

Telephone: 011-334-3575  
Email: sale@catersmart.co.za  
Website: www.catersmart.co.za

## **Caterware Connection**

Telephone: 0860-222-837  
Email: info@caterware.co.za  
Website: www.caterware.co.za

## **CGIS Refrigeration Group**

Telephone: 011-462-2130  
Email: sales@insulated.co.za  
Website: www.cgis.co.za/

## **Cistech Services**

Telephone: 012-379-9873  
Email: enquiries@csab.co.za  
Website: www.csab.co.za

## **Clover Scales (Pty) Ltd**

Telephone: 011-462-3216  
Email: ian@cloverscales.co.za  
Website: www.cloverscales.co.za



## **Colcab (Pty) Ltd**

Telephone: 021-907 2800  
Email: info.CPT@colcabct.co.za  
Website: www.colcab.co.za

*Colcab has emerged as South Africa's largest and most innovative manufacturer of refrigerated supermarket display cases, as well as producing a range of ambient, hot, chilled and frozen display cases for all categories of food retail.*  
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Website: [www.coldcurve.co.za](http://www.coldcurve.co.za)

## Compupos

Telephone: 011-475-8731

Email: [sales@compupos.co.za](mailto:sales@compupos.co.za)

Website: [www.compupos.co.za](http://www.compupos.co.za)



R E F R I G E R A T I O N

## Concord Refrigeration

Telephone: 087-287-6708

Email: [sales@concordrefrigeration.co.za](mailto:sales@concordrefrigeration.co.za)

Website: [www.concordrefrigeration.co.za](http://www.concordrefrigeration.co.za)

*Concord Refrigeration is a division of Southey Holdings (Pty) Ltd. Concord is one of South Africa's leading manufacturers of refrigerated and heated supermarket display cases, operating from a state-of-the-art facility in KZN, South Africa. Concord has a trusted name and has been providing top-class retail solutions for over 50 years.*

## Consumer Goods Council of South Africa

Telephone: 011-777-3300

Email: [services@cgcsa.co.za](mailto:services@cgcsa.co.za)

Website: [www.cgcsa.co.za](http://www.cgcsa.co.za)

## Container World (Pty) Ltd

Telephone: 031-201-2226

Email: [chrislee@containerworld.co.za](mailto:chrislee@containerworld.co.za)

Website: [www.containerworld.co.za](http://www.containerworld.co.za)

## Creative Shop Fitting and Design

Telephone: 011-872-1510

Email: [info@creativeshop.co.za](mailto:info@creativeshop.co.za)

Website: [www.creativeshop.co.za](http://www.creativeshop.co.za)

## Crown National

Telephone: 011-201-9000

Email: [info@crownnational.co.za](mailto:info@crownnational.co.za)

Website: [www.crownnational.co.za](http://www.crownnational.co.za)

## Crystalmount Workplace Services

Telephone: 086-100-0583

Email: [info@crystalmount.co.za](mailto:info@crystalmount.co.za)

Website: [www.crystalmount.co.za](http://www.crystalmount.co.za)

## Cubicool International (Pty) Ltd

Telephone: 011-974-6541

Email: [info@cubicool.co.za](mailto:info@cubicool.co.za)

Website: [www.cubicool.co.za](http://www.cubicool.co.za)

## Culinary Equipment Company

Telephone: 011-701-2200

Email: [info@culinary.co.za](mailto:info@culinary.co.za)

Website: [www.culinary.co.za](http://www.culinary.co.za)

## Dalucon Refrigeration Product

Telephone: 012-661-8480/1/2

Email: [info@dalucon.co.za](mailto:info@dalucon.co.za)

Website: [www.dalucon.co.za](http://www.dalucon.co.za)



## CSG Skills

Telephone: 011-794-2000

Email: [info@csgskills.co.za](mailto:info@csgskills.co.za)

Website: [www.csggroup.co.za](http://www.csggroup.co.za)

*CSG Skills has been actively involved in compliance and skills development since 2001. Our extensive experience and customer centric culture has resulted in CSG Skills being a leading service provider across numerous economic sectors. We provide bespoke end-to-end solutions in terms of B-BBEE, Employment Equity, Training and Development tailored to the specific needs of our clients.*



## David K Consulting & Projects

Telephone: 082-515-0363

Email: [kdconsulting67@gmail.com](mailto:kdconsulting67@gmail.com)

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## DCI Scanning

Telephone: 011-867-1449  
Email: sales@dciscanning.co.za  
Website: www.dciscanning.co.za

## DDL Equipment (Pty) Ltd

Telephone: 011-443-4233  
Email: ddl@icon.co.za  
Website: www.ddl.co.za

## Delta Group (Temperature control)

Telephone: 021-5590769  
Email: info@deltagroup.co.za  
Website: www.deltagroup.co.za

## Display Equipment Company

Telephone: 011-337- 2740  
Email: sales@display.co.za  
Website: www.display.co.za

## Drink Purified Water

Telephone: 087-138-1501  
Email: admin@driink.co.za  
Website: www.driink.co.za/

## Dyna-pos Point of Sale

Telephone: 011-791-5757  
Email: deon@dyna-pos.co.za  
Website: www.dyna-pos.co.za

## East Coast Catering Equipment

Telephone: 031-301-2700  
Email: sales@ecce.co.za  
Website: www.ecce.co.za

## Eldna Security Services

Telephone: 012-324-9551  
Email: eldna@absamail.co.za  
Website: www.eldnasecurity.com

## Eptech

Telephone: 021-868-1594  
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- Door leaf sizes 1895 x 760 and 1650 x 760
- Architrave insert configuration from 1 door to 5 doors



The most energy efficient doors in Africa



## Crystal Energy Saver

Our Acrylic doors are a lightweight frameless design to allow maximum visibility

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- The Crystal Energy Saver doors are perfect to close existing open cases with doors
- Save energy wasted on open cases, up to 50%
- Hinges are self closing with hold open for ease of merchandising
- The hinge is made of a non conductive composite to prevent heat transfer



## Equator Architrave Insert

Use 25% Less Energy

- Our Architrave insert is standard with our patented thermal break – Test on dry ice, after 5 min Flang temperature test **Equator 17 deg C Positive – Competitor -1,4 deg Negative**
- Standard with T8 LED lights with light switch; available 4000k and 6000k 22w
- Hinge buddy top and bottom system, for torque adjustment and electrical connections
- Architraves inserts available in 1,2,3 and 4 door modules
- French doors with or without mullions

The test - On dry ice -78 °C for 5 minutes



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SKY frameless glass doors for enhanced visibility of your products

Equator Sky, this door give you the best of both worlds.

The strength of our robust aluminium frame and the hinge buddy hinging system without the aluminium frame at the front. Sky doors combine stylish design, functionality and energy saving to allow optimum presentation of frozen and non frozen food merchandise

Equator Sky is like the Equator Prime meridian, use the same Architrave insert and hinging system.

The difference is; the door leaf with almost no visible frame.





## Deli Spices

Telephone: 021-505-2000

Email: [info@delispices.co.za](mailto:info@delispices.co.za)

Website: [www.delispices.co.za](http://www.delispices.co.za)

*Deli Spices Group is one of the leading seasoning and additive blend suppliers to the Sub-Saharan food industry. We package globally-sourced, high-quality ingredients to create convenient offerings for our clients. We specialize in almost anything to do with flavour and food enhancement: flavourants (natural spices and herbs); meal creation (home meal replacement, hospitality and catering ingredient solutions); functional ingredients (soya protein); casings (natural, collagen, and artificial) and meat processing equipment and packaging.*

## ESE Manufacturing (Pty) Ltd

Telephone: 086-010-3292

Email: [sales@ese-sa.co.za](mailto:sales@ese-sa.co.za)

Website: [www.ese-sa.co.za](http://www.ese-sa.co.za)

## Euroconcepts

Telephone: 021-552-6738

Email: [info@euroconcepts.co.za](mailto:info@euroconcepts.co.za)

Website: [www.euroconcepts.co.za](http://www.euroconcepts.co.za)



## Emerson

Telephone: 0800 980 3711 / 011 451 3700

Email: [Daniel.DeBeer@Emerson.com](mailto:Daniel.DeBeer@Emerson.com)

Website: [www.emerson.com](http://www.emerson.com)

*Emerson is a leader in leveraging technology and expertise to create comfortable, controllable indoor environments, Advance & fresh and safe food throughout the cold chain as well as supply energy-efficient technologies for sustainable infrastructures.*



## Energy Partners

Telephone: 010-276-0125

Email: [refrigeration@energypartners.co.za](mailto:refrigeration@energypartners.co.za)

Website: [www.energypartners.co.za](http://www.energypartners.co.za)

*Energy Partners Refrigeration offers both Turnkey (Cash) and Outsourced Utility solutions to refrigeration clients in the industrial and commercial sectors. We identify and develop sustainable refrigeration projects which are designed according to world-class engineering standards. We monitor our performance and proactively manage maintenance to ensure optimal efficiency, maximising client profitability and ensuring long-term plant efficiency and reliability.*



## Equator Display Doors

Telephone: 082-602-4044

Email: [info@equatordisplaydoors.com](mailto:info@equatordisplaydoors.com)

Website: [www.equatordisplaydoors.com](http://www.equatordisplaydoors.com)

*Equator is the imaginary line around the world that divides the earth between North and South. Equator the rugged display door for your supermarket to keep the cold and heat apart. Tropical countries are hot with high humidity; the equatorial climate is warm, humid, and callous. And so are our doors built tough with pride, passion, and innovation, resulting in the lowest energy door in South Africa.*

## Eurocool

Telephone: 011-682-5300

Email: [sales@eurocool.co.za](mailto:sales@eurocool.co.za)

Website: [www.eurocool.co.za](http://www.eurocool.co.za)

## Eurolux

Telephone: 021-528-8400

Email: [admin@eurolux.co.za](mailto:admin@eurolux.co.za)

Website: [www.eurolux.co.za](http://www.eurolux.co.za)

## FANG Security Infrastructure

Telephone: 021-905-1204

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Email: sales@euroshelf.com

Website: www.euroshelf.com

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Telephone: 011-763-9380

Email: johanv@fidelitysecurity.co.za

Website: www.fidelitysecurity.co.za

## First Shelving & Racking KZN (Pty) Ltd

Telephone: 0861- 311-111

Email: firstkzn@telkomsa.net

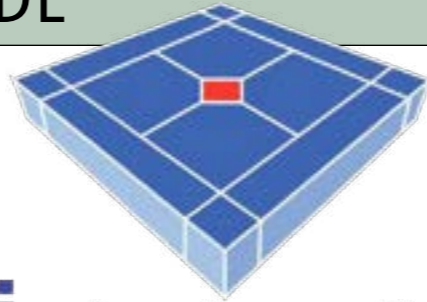
Website: www.firstshelving.co.za

## First Storage Concepts

Telephone: 021-511-2616

Email: info@firststorage.co.za

Website: www.firststorage.co.za



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### Fii Plastic Pallets

Telephone: 072 889 3674

Email: sales@fii.co.za

Website: www.fii.co.za

*Fii Plastic Pallets has been South Africa's trusted supplier of new and pre-owned plastic pallets since 1995. Our variety of quality plastic pallets is suitable for all industries. Fii plastic pallets are safe and hygienic and also eco-friendly as our pallets are made from recycled and recyclable materials.*

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Telephone: 011-444-1033

Email: enquiries@flickpest.co.za

Website: www.flickpest.co.za

### FloorworX Africa (Pty) Ltd

Telephone: 011-406-4100

Email: info@floorworx.co.za

Website: www.floorworx.co.za

### Flowcrete South Africa (Pty) Ltd

Telephone: 031-461-3411

Email: southafrica@flowcrete.com

Website: www.flowcretesa.co.za

### Freddy Hirsch Group (Pty) Ltd

Telephone: 021-507-4500

Email: info@freddyhirsch.co.za

Website: www.freddyhirsch.co.za

### Freislich Design Consultants

Telephone: 083-251-8980

Email: leon@freislich.co.za

Website: http://www.freislich.co.za/

### Frigoglass (Pty) Ltd

Telephone: 011-248-3000

Email: sales-sa@frigoglass.com

Website: www.frigoglass.com

### Frigrite Africa (Pty) Ltd

Telephone: 010-595-0388

Email: info@frigrite.co.za

Website: www.frigrite.co.za

### Future Dimensions

Telephone: 021-788-6153

Email: nigel@futuredimensions.co.za

Website: www.futuredimensions.co.za

### G4S Cash Solutions (SA)

Telephone: 010-001-4500

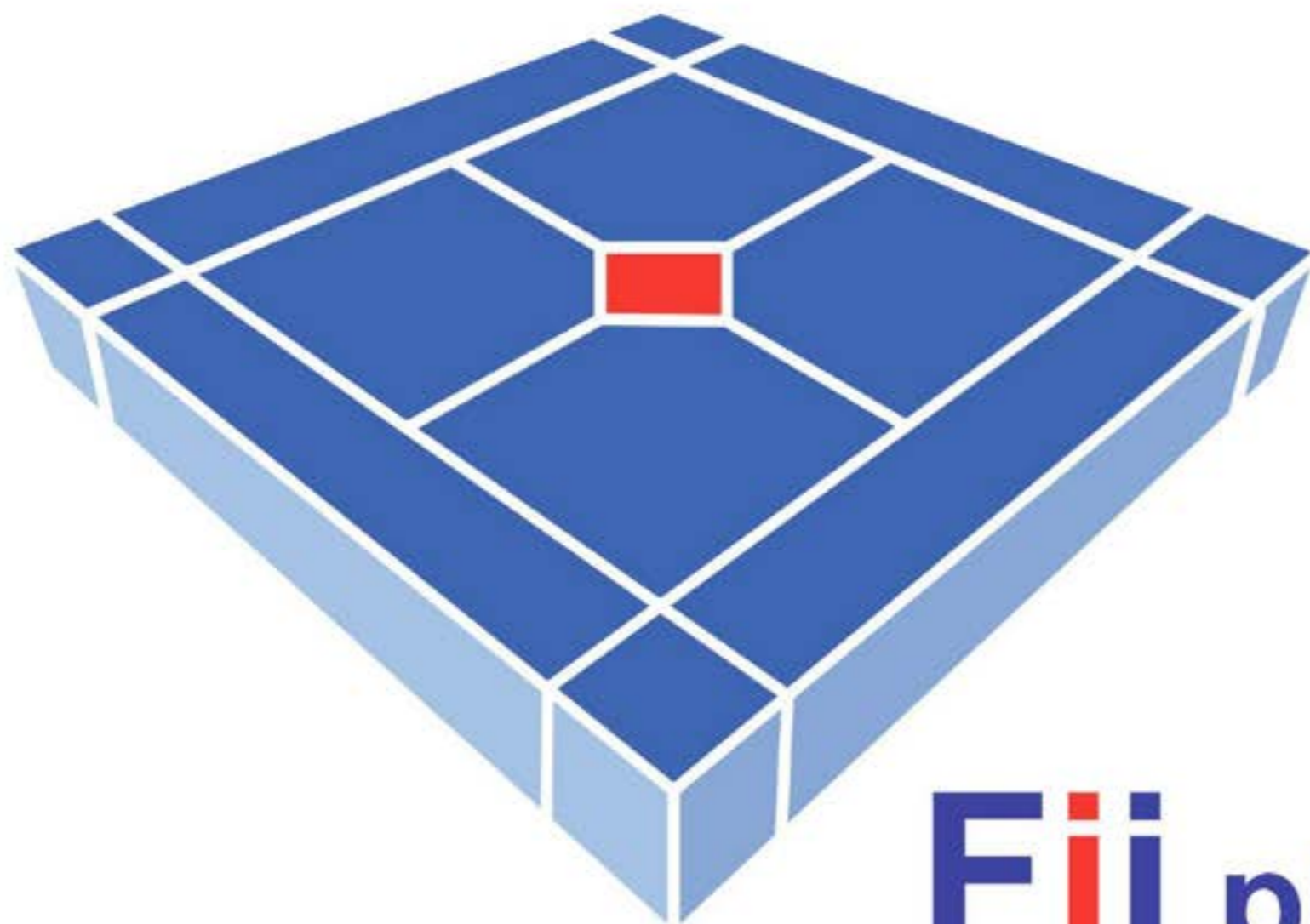
Email: customer.care@za.g4s.com

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Website: [www.gerberfresh.co.za](http://www.gerberfresh.co.za)



## Glacier Door Systems (Pty) Ltd

Telephone: 011-613-8120

Email: [sales@glacierdoors.co.za](mailto:sales@glacierdoors.co.za)

Website: [www.glacierdoors.co.za](http://www.glacierdoors.co.za)

*Glacier Door Systems has, since 1997 been Africa's supplier of choice for all supermarket display doors and merchandising systems. Our product range includes both Glacier and Anthony Glass display doors including complimentary shelving options, insulated display windows, polyurethane (injected) Cold and Freezer Rooms, Meat Rail systems and Automated Glass Doors All Glass products conform to SABS standard SANS 1263-1*

## Global Access

Telephone: 011-350-2084

Email: [deyash@globalaccess.co.za](mailto:deyash@globalaccess.co.za)

Website: [www.globalaccess.co.za](http://www.globalaccess.co.za)

## Global Payment Technologies

Telephone: 011-997-6600

Email: [sales.info@gpt.co.za](mailto:sales.info@gpt.co.za)

Website: [www.gpt.co.za](http://www.gpt.co.za)

## GLS – Supply Chain Equipment

Telephone: 021-987-0190

Email: [rochelle.vanniekerk@gls-equipment.com](mailto:rochelle.vanniekerk@gls-equipment.com)

Website: [www.gls-equipment.co.za](http://www.gls-equipment.co.za)

## Goscor Cleaning Equipment

Telephone: 086-123-CLEAN (25326)

Email: [cleaning@goscor.co.za](mailto:cleaning@goscor.co.za)

Website: [www.goscorcleaning.co.za](http://www.goscorcleaning.co.za)

## Goscor Lift Truck Company

Telephone: 010-594-4339

Email: [liftrucks@goscor.co.za](mailto:liftrucks@goscor.co.za)

Website: [www.goscorliftrucks.co.za/](http://www.goscorliftrucks.co.za/)

## GP Solutions

Telephone: 011-475-2835

Email: [malcolm@gpsolutions.co.za](mailto:malcolm@gpsolutions.co.za)

Website: [www.gpsolutions.co.za](http://www.gpsolutions.co.za)

## Gunnebo South Africa (Pty) Ltd

Telephone: 011-878-2300

Email: [info.za@gunnebo.com](mailto:info.za@gunnebo.com)

Website: [www.gunnebosa.co.za](http://www.gunnebosa.co.za)

## HC Engineering Solutions

Telephone: 011-674-1237

Email: [info@engineeringsolutions.africa](mailto:info@engineeringsolutions.africa)

Website: [www.engineeringsolutions.africa](http://www.engineeringsolutions.africa)

# HellermannTyton

## HellermannTyton South Africa

Telephone: 011-879-6600

Email: [jhb.sales@hellermann.co.za](mailto:jhb.sales@hellermann.co.za)

Website: [www.hellermanntyton.co.za](http://www.hellermanntyton.co.za)

*Global Leader combined with Local Strength. HellermannTyton is a leading global supplier of engineered cable management solutions, electrician tools and test instruments. We offer a comprehensive product basket that can be used in the most basic electrical installation to the technically advanced aeronautical and automotive industries.*



## Hobart Foster/Gamko Servimate

Telephone: 072-627-4442

Email: [servimate@iafrica.com](mailto:servimate@iafrica.com)

Website: [www.hobartfoster.co.za/](http://www.hobartfoster.co.za/)

*Hobart Foster products, as the name implies is a service company specializing in Spare Parts, Service and Sales of: Hobart Catering Equipment, Foster /Gemko Refrigeration.*

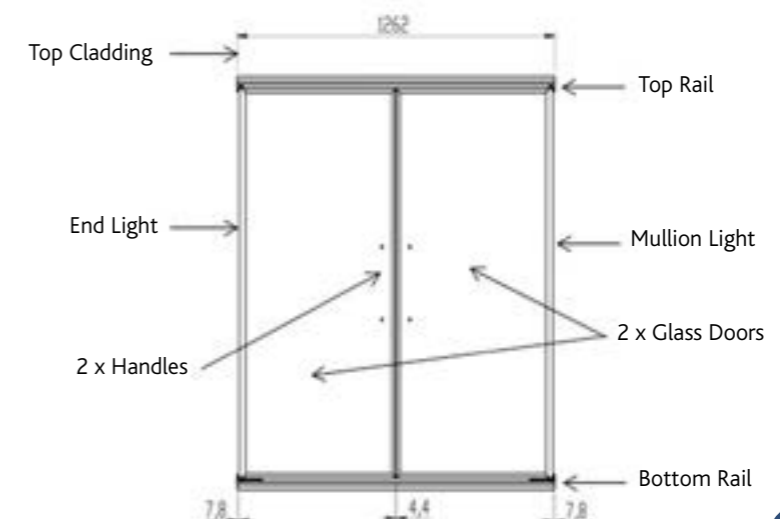
## Close The Case

Designed as a retrofit solution for existing Supermarket display cases, the Glacier Air Shield Glass Doors offer up to a 40% energy saving in an ever-increasing energy cost environment as well as improved cabinet temperatures and product benefits.



## Features and Benefits

- Reduced energy consumption.
- Extended product shelf life.
- Double glazed Argon Gas filled void for superior insulation.
- Optimal product temperatures.
- Spring loaded glass doors.
- Solutions for new cabinets or retrofitted on existing cabinets.
- Less cold air spillage – warmer aisles.
- Optional Mullion LED lights and door hold-open brackets.
- Heated option on our Standard Airshield Doors to suit coastal conditions.
- Integrated (full length) handle option.





## Infinity / Infinity Integrate Glass Doors

The new Infinity Glass Door is designed with edge-to-edge glass and screen print border. This door offers increased visibility and a more modernised look and feel. Glacier has also launched their new Integrated Glass Door which incorporates a full length profiled handle.

### Low Temp Eco Leaf (Energy Saving) Doors Aluminium Frames:

- Heated Door and Architrave
- Natural 15 micron anodized or black textured powder coating (Coating to SABS standards).

#### Glass

- Safety toughened 4mm glass inside and outside standard on all doors. (Toughened to SABS standards).
- All Glass Doors are Argon Gas filled for superior insulation.
- Low temperature doors are fitted with a heated front glass and a clear rear glass, both safety toughened.

### Normal Temp Doors Aluminium Frames:

- Door and heated Architrave
- Natural 15 micron anodized or black textured powder coating (Coating to SABS standards)
- There is a thermal break on the inside of the door frame.
- All architraves are fitted with anti-sweat heaters.

#### Glass

- Safety toughened 4mm glass inside and outside standard on all doors. (Toughened to SABS standards)
- All Glass Doors are Argon Gas filled for superior insulation.
- Normal temperature doors are fitted with Low emission front glass and a clear rear glass, both safety toughened.

#### Lights (LED)

Energy Saving LED 22W, 6000K, LED Light fitted on the inside of the architrave in a closed polycarbonate light diffuser.



#### Lights (LED)

Energy Saving LED 22W, 6000K, LED Light fitted on the inside of the architrave in a closed polycarbonate light diffuser.

## Hero Systems SA

Telephone: 021-555-1304

Email: pat@herosystems.co.za

Website: www.herosystems.com

## HOLDiT Marketing & Manufacturing

Telephone: 031-701-4640

Email: durbansales1@holdit.co.za

Website: www.holdit.co.za



## Hostex

Telephone: 010-003-3083

Email: dee.miloa@montgomerygroup.com

Website: www.hostex.co.za

*Hostex is Africa's largest food, drink, and hospitality trade expo. It covers all areas of the food and beverage sector. The expo is visited by professional buyers of public institutions, hotels, supermarkets, and restaurants to study and compare offers.*

*In addition, the expo is a good platform to make new business contacts and to network with industry professionals.*

## ICE X (Pty) Ltd – International Catering Equipment

Telephone: 010-020-4743

Email: info@icex.co.za

Website: www.unox.com

# HUSSMANN®

A Panasonic Company

## Hussmann

Telephone: +61 423 585 542

Email: nelson.marques@hussmann.com

Website: www.hussmann.com.au

*Hussmann have been the leaders in refrigeration merchandising solutions for over 100 years starting with Harry Hussmann who changed the way food was merchandised when he invented the first meat display case in 1917. With the Panasonic acquisition in 2016, this has alleviated the Hussmann business even further with the introduction of new products and solutions to create a better life, a better world.*

## iClean

Telephone: 033-343-1640

Email: info@icleaning.co.za

Website: www.icleaning.co.za

## iMAT Manufacturing

Telephone: 021-556-3866

Email: technical2@imat.co.za

Website: www.imat.co.za

## Industrial Logistic Systems

Telephone: 021-421-2474

Email: gary@ils.co.za / martin@ils.co.za

Website: www.ils.co.za



RETAIL SOLUTIONS

## Identitec

Telephone: 021-572-5321

Email: info@identitec.co.za

Website: www.identitec.co.za/

*Identitec is an entrepreneurial start up in 2018. Although a young company it has a long history in supply chain efficiencies, across multiple industries such as manufacturing; distribution; transport, logistics and retail. With passion, determination, longstanding partnerships the company has grown to be an industry leader in supply chain efficiencies, shrink and asset management.*



## Insulated Structures (Pty) Ltd3

Telephone: 011-462-2130

Email: sales@insulated.co.za

Website: www.insulatedstructures.co.za

*Insulated Structures is the leader in Supermarket Refrigeration solutions. We supply remote & self-contained refrigerated cabinets, Cold/ Freezer rooms, the supply and Installation of refrigeration. We can assist with our expertise to meet all your requirements from design, installation, servicing and monitoring*



## Introducing Identitec's Click & Collect Locker Solution

### STEP UP YOUR ECOMMERCE BUSINESS

- \* Home deliveries are not preferred by all customers
- \* Last mile delivery cuts your margins

Click & Collect offers your customers more flexibility and reduces your logistics costs

With the StrongPoint Click & Collect Lockers, you ensure fast and reliable collections for your customers

## CLICK & COLLECT LOCKER SOLUTION

### HOW DOES IT WORK?



The customer places the order online



The retailer put the groceries into an ambient, chilled or frozen locker



The customer gets a notification on the phone with a PIN-code



The customer enters the PIN-code at the locker and picks up the order



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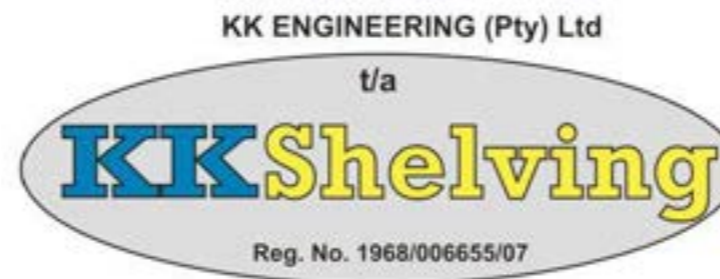
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## Cold & Freezer Rooms



### Floors – Fabricated and Concrete

#### Fabricated Floors

- The inside floor finish is 1.5mm Aluminium tread plate glued and screwed to a marine ply base.
- Galvanised plate options available in lieu of the Aluminium Chequer Plate finish.

#### Concrete Floor

- Concrete floors are used for flush or step-up entry and in permanent structures. Usually a recess of 150–170mm is used to accommodate the foam slab insulation and the concrete screed.



### Meat Rails

- Hot Dipped Galvanised system.
- Support structure integrated into insulated panels.
- Optional free-standing continuous galvanised system with bends and switch gear.

### Aluminium Chequer Plate

- Installed as an option to protect panels from scratches and light impact damage.
- 1.5mm and 2.0mm thick options.
- Standard height 1 250mm AFFL.





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Energy Saving



New or Retrofit  
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Environment  
Respect

## Benefits of Airshield Glass Doors

- Reduce Energy consumption.
- Extend Product shelf life.
- Double Glazed Argon filled void for better insulation.
- Optimal Product temperature.
- Glass doors have an option of Mullion lights. Quoted separate.
- Handles included.
- Up to 40% energy saving.
- Solution for new cabinets or retrofitted on existing cabinets.
- Doors are spring loaded.
- Less cold air spillage – warmer aisles.

## Airshield Glass Doors



## Ways to save

With energy cost rising and food retailers looking to improve the shopping experience environment for customers, Insulated Structures has developed an effective solution to reduce the cost of in-store refrigeration while enhancing the customer experience.

Insulated Structures doors are easy to retrofit on in-store cabinets to reduce the energy required to keep chilled foods at the correct temperature.

Meanwhile, customers are able to clearly see and access the products on offer. Reduced energy requirements means smaller refrigeration plant selection for new stores. These savings will off-set the initial cost of the doors. Up to 40% reduction in refrigeration requirement has been achieved.



Standard Airshield Glass Doors with a Black Frame.  
Heated Hybrid also available in this design.  
Heated Hybrid Glass Doors are fitted with a heater to reduce condensation on the doors in Coastal areas.  
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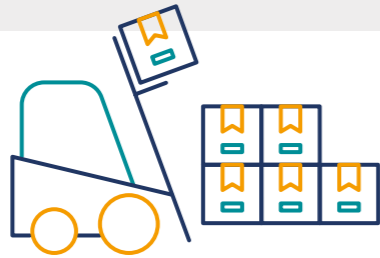
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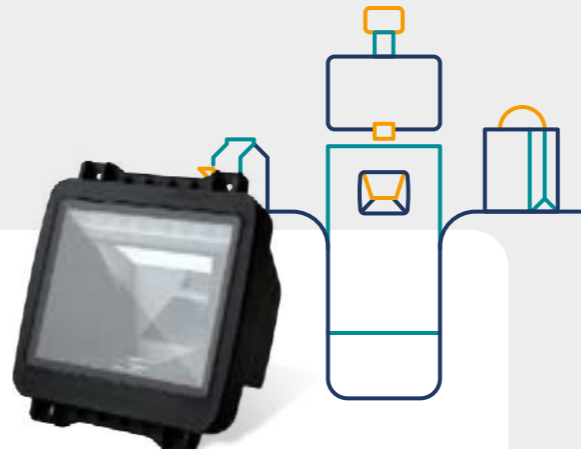
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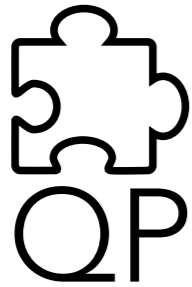
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## Reditron Pty Ltd

Telephone: 087-802-2288

Email: [sales@reditron.co.za](mailto:sales@reditron.co.za)

Website: [www.reditron.co.za](http://www.reditron.co.za)

## Refrigerated Retail Cabinets

Telephone: 011-674-1237

Email: [info@rrc.africa](mailto:info@rrc.africa)

Website: [www.rrc.africa](http://www.rrc.africa)

## Regal Distributors SA (Pty) Ltd

Telephone: 011-553-3300

Email: [info@regalsecurity.co.za](mailto:info@regalsecurity.co.za)

Website: [www.regalsecurity.co.za](http://www.regalsecurity.co.za)

## Retail Capital

Telephone: 021-702-9800

Email: [enquiries@retailcapital.co.za](mailto:enquiries@retailcapital.co.za)

Website: [www.retailcapital.co.za](http://www.retailcapital.co.za)

# Rentokil Initial

Protecting People, Enhancing Lives

## Rentokil Initial South Africa

Telephone: 0800-777-788

Email: [pestcontrolza@rentokil-initial.com](mailto:pestcontrolza@rentokil-initial.com)

Website: [www.rentokil-initial.co.za](http://www.rentokil-initial.co.za)

*Initial is the leading specialist in providing hygiene services for workplaces, including sanitary waste disposal, air fresheners, hand sanitisers, nappy disposal and ablution hygiene treatments. Both our Signature and Reflection range of bathroom products are exclusive to Initial, with Signature having won the prestigious Red Dot award for product design excellence in 2014. Trust Initial to leave your bathrooms and workplace sparkling and bacteria-free with our specialised hygiene services*

## Roan Systems (Pty) Ltd

Telephone: 010-4927080

Email: [frikkiek@roan.co.za](mailto:frikkiek@roan.co.za)

Website: [www.roan.co.za](http://www.roan.co.za)

## Rudnev a division of Southey Holdings (Pty) Ltd

Telephone: 031-709-0130

Email: [dbunyard@southey.co.za](mailto:dbunyard@southey.co.za)

Website: [www.rudnev.co.za](http://www.rudnev.co.za)

# saniwipes®

The Power to Protect

don't just touch,  
**sani-touch®**  
Infection Protection Products (Pty) Ltd



Recyclable detergent disinfectant wipes.  
The original trusted trolley wipe.

**GREEN SANIWIPES** recycled and repurposed into pallets, benches, jungle gyms and other useful products.



Let us help YOU to **RECYCLE**, CONTACT US TODAY



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## Zonki Cloths

Colour coded picture cloths.

HACCP made easy.  
Printed picture cloths.

Prevent cross contamination between food groups and food prep areas.

Cloths can be custom printed.  
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## Rybro Castors & Wheels

Telephone: 011-708-1929  
Email: sales@rybro.com  
Website: www.rybro.com

## SA Ladder (Pty) Ltd

Telephone: 011-661-4500  
Email: sales@saladder.co.za  
Website: www.saladder.co.za

## Safari-Vac Vacuum Systems (Pty) Ltd

Telephone: 087-999-0498  
Email: safarivac@gmail.com  
Website: wwwsafarivac.co.za



## Sani-touch, Infection Protection Products

Telephone: 011-791-4860  
Email: sanitouch@sanitouch.co.za  
Website: www.sanitouch.co.za

*Providing protection against viruses and ever-present germs has been the decades-long mission of Infection Protection Products, a 30-year old proudly South African manufacturer that is best known for its Sani-touch range of products including the Sani-touch Saniwipes trolley and hand sanitising wipes found at the entrance to retail stores across the country. Saniwipes were the first trolley and hand sanitising wipes available in the country.*

## SAP Africa (Pty) Ltd

Telephone: 011-235-6000  
Email: brandon.shaban@sap.com  
Website: www.sap.com

## Scalerite

Telephone: 011-618-2554  
Email: librasc@iafrica.com  
Website: www.scalerite.co.za

## Scan Retail Solutions

Telephone: 021-409-1200  
Email: george@scanretail.co.za  
Website: www.scanretail.co.za

## SCM Ref Africa (Pty) Ltd

Telephone: 021-712-2288  
Email: graham.conway@scmrefafrica.co.za  
Website: www.scmrefafrica.co.za

## Scotsman Ice Systems

Telephone: 010-590-0609  
Email: byron@scotsmansa.co.za  
Website: www.scotsmansa.co.za

## Secure

Telephone: 012-667-2323  
Email: admin@secure.co.za  
Website: www.secure.co.za

## Serco Truck Bodies & Trailers

Telephone: 031-5081000  
Email: info@serco.co.za  
Website: www.serco.co.za

## SG26 Retail Equipment Supplier

Telephone: 031-700-1514  
Email: dee@sg26.co.za  
Website: www.sg26.co.za



## Shelvcraft

Telephone: 012-666-8933  
Email: sales@shelvcraft.com  
Website: <https://shelvcraft.co.za/products/>  
*Shelvcraft is a well established organisation for over 40 years & is recognised as an industry leader in Shelving, Racking, Trolley and Display Solutions. Shelvcraft is a tier one manufacturer which continues to grow from a satisfied customer base that has delighted industry leaders in: Hardware, Supermarkets, Pharmacy, Clothing Warehousing. Shelvcraft is a 100% black owned entity.*

## Shopfitting Concepts

Telephone: 012-803-7303  
Email: hans@shopfit.co.za  
Website: www.shopfit.co.za

## Sign Central

Telephone: 011-465-6205  
Email: fernando@signcentral.co.za  
Website: www.signcentral.co.za



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Mass Manufacturers of:



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sales@shelvcraft.com  
012 666 8933  
www.shelvcraft.com

## Smart-It Accounting Software

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Email: [info@smart-it.co.za](mailto:info@smart-it.co.za)  
Website: [www.smart-it.co.za](http://www.smart-it.co.za)

## Solar Heat Exchangers (Pty) Ltd

Telephone: 011-462-0024  
Email: [info@solarheat.co.za](mailto:info@solarheat.co.za)  
Website: [www.solarheat.co.za](http://www.solarheat.co.za)

## Solar Rais

Telephone: 010-003-0768  
Email: [info@solarrais.co.za](mailto:info@solarrais.co.za)  
Website: [www.solarrais.co.za](http://www.solarrais.co.za)

## Solo Aircon & Refrigeration Services

Telephone: 013-752-3400 / 082-885-3154 /  
083-325-0599  
Email: [piet@soloair.za.net](mailto:piet@soloair.za.net)  
Website: [www.soloaircon.co.za](http://www.soloaircon.co.za)

## Southern Bakery Equipment

Telephone: 011-827-5158  
Email: [accounts@southernbakery.co.za](mailto:accounts@southernbakery.co.za)  
Website: [www.southernbakery.co.za](http://www.southernbakery.co.za)

## SP Cleaning Services

Telephone: 011-262-3997  
Email: [shelton@spcleaning.co.za](mailto:shelton@spcleaning.co.za)  
Website: [www.spcleaning.co.za](http://www.spcleaning.co.za)

## Spark ATM Systems

Telephone: 021-512-3100  
Email: [info@sparkatm.co.za](mailto:info@sparkatm.co.za)  
Website: [www.sparkatm.co.za](http://www.sparkatm.co.za)

## Specialised Dryers

Telephone: 016-3412505/6  
Email: [sales@specialiseddryers.co.za](mailto:sales@specialiseddryers.co.za)  
Website: [www.specialiseddryers.co.za](http://www.specialiseddryers.co.za)

## SSI Schaefer Systems South Africa (Pty) Ltd

Telephone: 011-707-2600  
Email: [robert.kershaw@ssi-schaefer.com](mailto:robert.kershaw@ssi-schaefer.com)  
Website: [www.ssi-schaefer.co.za](http://www.ssi-schaefer.co.za)

## Staycold

Telephone: 056-819-8097  
Email: [info@staycold.co.za](mailto:info@staycold.co.za)  
Website: [www.staycold.co.za](http://www.staycold.co.za)

## Stealth

Telephone: 031-001-7510 / 060-571-7015  
Email: [stealth@cpttrading.com](mailto:stealth@cpttrading.com)  
Website: [www.stealthwipes.com](http://www.stealthwipes.com)

## Storage Concepts

Telephone: 051-430-6883  
Email: [sales@storageconcepts.co.za](mailto:sales@storageconcepts.co.za)  
Website: [www.storageconcepts.co.za](http://www.storageconcepts.co.za)

## Storeplay

Telephone: 021-931-7245  
Email: [jonathan@storeplay.co.za](mailto:jonathan@storeplay.co.za)  
Website: [www.storeplay.co.za](http://www.storeplay.co.za)



## Storequip (Pty) Ltd

Telephone: 011-503-1500  
Email: [sales@storequip.co.za](mailto:sales@storequip.co.za)  
Website: [www.storequip.co.za](http://www.storequip.co.za)

*Storequip Group is a market leader in display equipment and gondola shelving. Our service includes store design solutions, installation and delivery. We supply eight different gondola systems in light, medium and heavy duty, with a large range of shelving accessories, including display hooks and heavy-duty racking in 2, 4, 8 and 12 tonne systems. Stairways and chutes are also available. Products include display hooks & fittings, supermarket shelving, wire mesh displays, library shelving, display stands & rails, steel flooring, bolt-less industrial racking, tube clamps and perforated sheets.*

## Storequip Electronic Systems

Telephone: 011-503-1500  
Email: [info@storequip.co.za](mailto:info@storequip.co.za)  
Website: [www.storequip.co.za](http://www.storequip.co.za)

# Storequip Group



Racking and In-rack Shelving



Shelving and Display Fixtures



Wooden Shopfitting and Joinery



The Storequip Group offers shelving, racking and shopfitting turnkey solutions for all size retail, wholesale and industrial projects. A complete range of gondola systems are available in light, medium and heavy duty.

## Our shopfitting products include:

money market, kiosk and checkout counters | timber fruit and vegetable boats | wooden base boxes and gondola ends | flower and magazine stands | timber cladding for kitchen and wine departments | timber bakery display tables

Our industrial storage range includes several light and heavy duty racking and mezzanine floor systems.

## OUR STORY

Registration as a company



1964



Foundation of KK Engineering



1968



Registration as a company



1981



Change of name to KK Display



2008



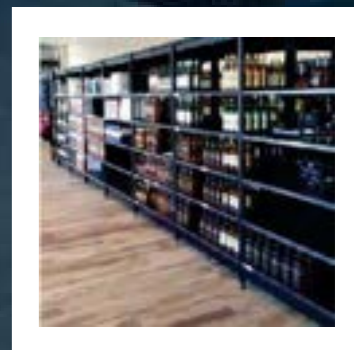
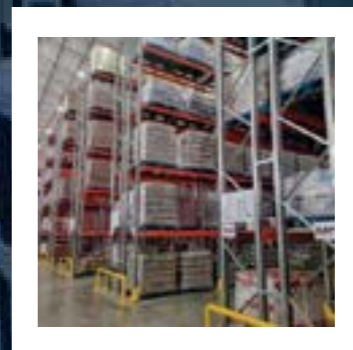
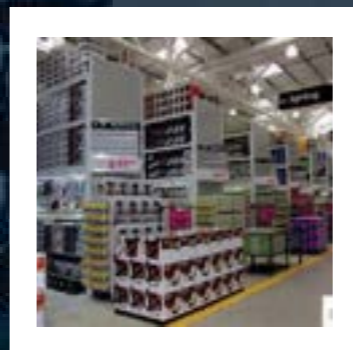
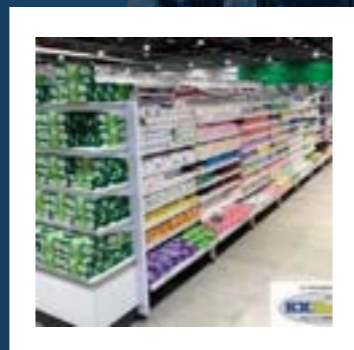
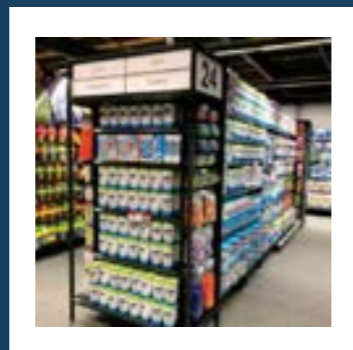
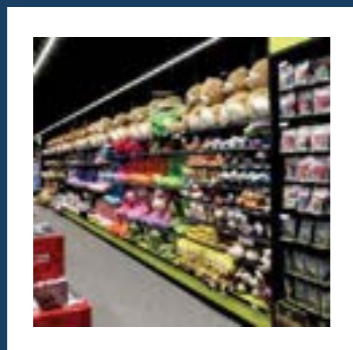
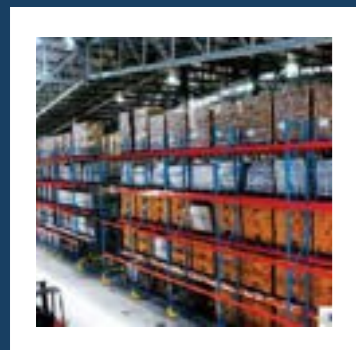
Creation of Storequip ground and factory in City Deep.  
Change of name to KK Shelving



2018



Acquisition of StoreWorks, Storeworks becomes part of the Storequip Group





## OUR MARKETS

Storequip Group is collaborating with customers from 18 countries and two continents. We aim to provide services in more marketplaces to enhance the environment of our customers.



## WHY CHOOSE US ?

We strive to provide our customers with display and storage solutions that fit all their requirements.

With extensive capacity, top quality products and highly skilled staff, we at The Storequip Group are equipped to service all your racking, shelving and display needs.



## CONTACT US



### KK SHELVING

1 Steele Street, Steeledale  
Johannesburg

TEL: +27 11 724 1500

Email: [sales@kkshelving.co.za](mailto:sales@kkshelving.co.za)

WEBSITE: [www.storequip.co.za](http://www.storequip.co.za)

### STOREQUIP

84 Merino Avenue, Cnr Houer Road City Deep  
Johannesburg

TEL: +27 11 503 1500

Email: [sales@storequip.za](mailto:sales@storequip.za)

### STOREWORKS

414 Heidelberg Road, Thulisa Park  
Johannesburg

TEL: +27 11 613 3839

Email: [sales@storeworks.co.za](mailto:sales@storeworks.co.za)

WEBSITE: [www.storeworksc.co.za](http://www.storeworksc.co.za)

## StoreWorks

Telephone: 011-613-3839  
Email: sales@storeworks.co.za  
Website: www.storeworks.co.za

## Supercart South Africa (Pty) Ltd

Telephone: 031-913-5270  
Email: sales@supercart.com  
Website: www.supercart.com

## Supply Chain Junction

Telephone: 087-151-0538  
Email: mbadwi@scjunction.co.za  
Website: www.scjunction.co.za



## TCK Retail Solutions

Telephone: 010-109-2074  
Email: info@tckrs.co.za  
Website: www.tckrs.co.za/

*At TCK we specialise in servicing supermarkets, butcheries, resellers (catering/shopfitting equipment), cash and carry's, warehouses and distribution centres. Our core products consist of: Check-out Counters, Kiosks and Display Units, Shelving, Racking, Refrigeration and Store Accessories. Our core services consist of: conceptual design, project management and installation services.*

## SureSwipe

Telephone: 086-020-0111  
Email: help@sureswipe.co.za  
Website: www.sureswipe.co.za

## Tagtron Solutions

Telephone: 021-572-5321  
Email: lkvanacore@gmail.com  
Website: www.tagtron.co.za

## Technilamp

Telephone: 011-621-0620 / 072-148-7727  
Email: sales@technilamp.co.za  
Website: www.technilamp.co.za



## Teraoka S.A. (Pty) Ltd

Telephone: 011-613-4291  
Email: info@teraoka.co.za  
Website: www.teraoka.co.za

*Teraoka / DIGI South Africa provides superior sales and service of electronic weighing scales, automated weighing, wrapping and labelling systems, thermal printers, inspection equipment, labels and related consumables for both the retail supermarket industry and food manufacturing industry. Teraoka has 10 Sales and Service branches nationwide.*

## Tente Castors South Africa (Pty) Ltd

Telephone: 011-397-4750  
Email: info@tentersa.com  
Website: www.tente.com

Be sure. **testo**

## TESTO

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021-300-3260  
Email: info@testo.co.za  
Website: www.testo.co.za

*Testo South Africa sells measuring instrumentation for the Food, Pharma, HVAC/R and General industries and supplies most of the food manufacturers, major retailers and restaurant chains in South Africa with food safety measuring devices. Testo SA is your partner in food safety instrumentation and offers the following: food thermometers, cooking oil testers, pH meters, data loggers, wireless data monitoring systems*

**2023**  
Equipment & Services  
Buyers Guide

**SUPERMARKET  
& RETAILER**



# SM-6000 Scale

Teraoka's Digital PC Based Scale fully equipped with the latest technology and **enhancing features that provides smooth and efficient practicality** for both operators and shoppers.

- Large 768px x 1024px customer display
- Linerless Label with auto-cutter
- Queue Management
- Waste Management
- Power saving
- Capacitive touch
- Speed ID, e.Sense and Hi-Touch.



*Searching for  
a New Balance*



**After:**



**Before:**



## Linerless Labelling

Variable length labelling.

**Various Images make the label more attractive.**

Conforms to ingredient Regulations.

- Auto-cut label to the exact desired length!
- No blank spaces on the label!
- Communicate messages to customers
- No Liner / Backing paper, reduced waste

**Teraoka provides:**

- Electronic Scales**
- Weighing and Labelling**
- Inspection Equipment**
- Barcode Printers**
- Auto Wrappers**
- Scale Labels**
- Promo Labels**
- Spare Parts**
- Support**

## Power Pop

Integrated Price card solutions **picks up price changes via software and prints automatically.**

High quality prints, cards are hygienic, easy to clean and food safe.

- Aesthetically pleasing to look at
- Scale initiated printing
- Price track
- Compact design
- 100 card input hopper
- Up to 1500 prints/ribbon
- Custom designs to feature your logo and more



info@teraoka.co.za



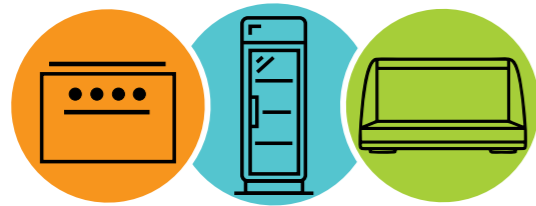
+27 (0) 11 613 4291



www.teraoka.co.za



Branches Nationwide



## The Cater-Ring

### The Cater-Ring Solutions

Telephone: +27 (0) 10 109-2104

Email: [sales@tcrsolutions.co.za](mailto:sales@tcrsolutions.co.za)

Website: [www.tcrsolutions.co.za](http://www.tcrsolutions.co.za)

*The Cater-Ring Solutions is a company that supplies Commercial Catering Equipment and refrigeration. Our online store provides access to the latest brands of quality catering equipment to customers throughout South Africa and Africa. We pride ourselves in offering a unique customer service experience with passionate sales staff to attend to your equipment needs.*

### The Nielsen Company

Telephone: 011-495-3000

Email: [kerith.dix@nielsen.co.za](mailto:kerith.dix@nielsen.co.za)

Website: [www.nielsen.com](http://www.nielsen.com)

### The Polyolefin Recycling Company NPC

Telephone: 021-531-0647

Email: [lisl@polyco.co.za](mailto:lisl@polyco.co.za)

Website: [www.polyco.co.za](http://www.polyco.co.za)

### Thermobake Systems

Telephone: 081-593-0108

Email: [jayson@thermobake.co.za](mailto:jayson@thermobake.co.za)

Website: [www.thermobake.co.za](http://www.thermobake.co.za)

### Timewatch Systems cc

Telephone: 011-264-0530

Email: [helpdesk@timewatch.co.za](mailto:helpdesk@timewatch.co.za)

Website: [www.timewatch.co.za](http://www.timewatch.co.za)

### TimeWorks Point of Sale

Telephone: 086-126-8882

Email: [info@timeworksdata.co.za](mailto:info@timeworksdata.co.za)

Website: [www.timeworkspointofsale.co.za](http://www.timeworkspointofsale.co.za)

### Tombake (Pty) Ltd

Telephone: 021-951-2401

Email: [info@tombake.co.za](mailto:info@tombake.co.za)

Website: [www.tombake.co.za](http://www.tombake.co.za)

### TOWA Data Systems

Telephone: 031-312-4360

Email: [pravinG@towa.co.za](mailto:pravinG@towa.co.za)

Website: [www.towa.co.za](http://www.towa.co.za)

### Trade Intelligence

Telephone: 031-303-2803

Email: [info@tradeintelligence.co.za](mailto:info@tradeintelligence.co.za)

Website: <http://www.tradeintelligence.co.za>

### Trade Link Retail Systems (Pty) Ltd

Telephone: 011-553-8000

Email: [info@trade-link.co.za](mailto:info@trade-link.co.za)

Website: [www.trade-link.co.za](http://www.trade-link.co.za)

### Transaction Control Technologies (Pty) Ltd

Telephone: 011-888-1210

Email: [sales@tct.co.za](mailto:sales@tct.co.za)

Website: [www.tct.co.za](http://www.tct.co.za)

### Trolley & Shelf

Telephone: 031-705-5672

Email: [tshelf@telkomsa.net](mailto:tshelf@telkomsa.net)

Website: [www.tshelf.co.za](http://www.tshelf.co.za)



### Turnkey Security Solutions

Telephone: 012-810-9814

Email: [info@turnkeysecurity.co.za](mailto:info@turnkeysecurity.co.za)

Website: [www.turnkeysecurity.co.za](http://www.turnkeysecurity.co.za)

*Turnkey Security Solutions offers end-to-end safety and security products and service packages to a range of major retailers and supermarkets, cash in transit companies to petroleum and construction groups throughout South Africa and into Africa. Their staff compliment of expert installers and technicians boast 31 years' industry experience positioning Turnkey as an industry leader in safety and security.*





# TURNKEY

## SECURITY SOLUTIONS

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## **Turbo Vent Africa (Pty) Ltd**

Telephone: 011-613-6921

Email: turbovent@uskonet.com

Website: www.turbovent.co.za

## **Turnstar Systems cc**

Telephone: 011-786-1633

Email: info@turnstar.co.za

Website: www.turnstar.co.za

## **Tyco Retail Solutions – Sensormatic**

Telephone: 011-697-788

Email: ivaneck.za@tyco.com

Website: www.tycosecurity.co.za

## **Tyco Security Products**

Telephone: 087-150-2990

Email: emallett@tycoint.com

Website: www.tycoacvs.com

## **Uniclox**

Telephone: 011-439-2000

Email: sales@uniclox.co.za

Website: www.uniclox.com

## **UniSource Software**

Telephone: 011-450-4595

Email: Sales@unisource.co.za

Website: www.unisource.co.za

## **Universal Storage Systems (Pty) Ltd**

Telephone: 011-793-1111

Email: distribution@universal-storage.co.za

Website: www.universal-storage.co.za

## **UTE**

Telephone: 022-487 1074

Email: miatech@umhwebo.com

Website: www.umhwebo.com



## **VaultGroup**

Telephone: 011-530-7002

Email: info@vaultgroup.co.za

Website: www.vaultgroup.co.za

*VaultGroup has been at the forefront of designing and creating smart lockers solutions since 2014.*

*Over the past eight years, we have successfully completed over 2 500 installations. Our IT and R&D teams are world leaders in their respective fields, ensuring we offer the best possible solutions.*

## **Vortech (Pty) Ltd – Just Soak It!**

Telephone: 072-623-5500

Email: anthony@justsoakit.co.za

Website: www.justsoakit.co.za

## **Vulcan Catering Equipment (Pty) Ltd**

Telephone: 011-249-8500

Email: vulcan@vulcan.co.za

Website: www.vulcan.co.za

## **Wanzl Shopping Trolleys**

Telephone: 021-552-3068

Email: gero@wandigroup.co.za

Website: www.wanzl.com

## **Water2go**

Telephone: 014-533-3493/ 079-562-0046

Email: ruan@water2go.co.za / sales@water2go.co.za

Website: www.water2go.co.za

## **Wireless LAN**

Telephone: 011-460-1620

Email: wireless-lan@w-lan.com

Website: www.w-lan.com



## **Zebra Technologies (Africa)**

Telephone: 011-069-6200

Email: contact.emea@zebra.com

Website: www.zebra.com

*Zebra empowers organisations to thrive in the on-demand economy by making every front-line worker and asset at the edge visible, connected and fully optimized. With an ecosystem of more than 10 000 partners across more than 100 countries, Zebra serves customers with a portfolio of award-winning hardware, software, services and solutions that digitise and automate workflows.*

**Make sure your foods are always fresh**

**Testo - your partner in food safety instrumentation and SANAS calibration**

**Testo food safety equipment and services for Retail:**

- food thermometers
- cooking oil testers
- pH meters
- data loggers
- wireless data monitoring systems
- SANAS calibrations

[www.testo.co.za](http://www.testo.co.za)

[info@testo.co.za](mailto:info@testo.co.za)

Jhb: +27 11 380 8060

CT: +27 21 300 3260



Be sure. **testo**



**Are you compliant?**





## Ziehl-Abegg South Africa (Pty) Ltd

Telephone: 011-974-4211

Email: [m.duplessis@ziehl-Abegg.co.za](mailto:m.duplessis@ziehl-Abegg.co.za)

Website: [www.ziehl-abegg.com/za/en/](http://www.ziehl-abegg.com/za/en/)

*Be inspired by our technology, our solutions and our expertise. Fascination, innovation and always being one step ahead in the competence areas of ventilation systems, control engineering, drive and automotive technology. You know you have opted for top quality when you purchase a product from ZIEHL-ABEGG.*

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