

# SUPERMARKET & RETAILER

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DECEMBER 2018

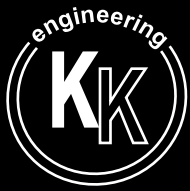
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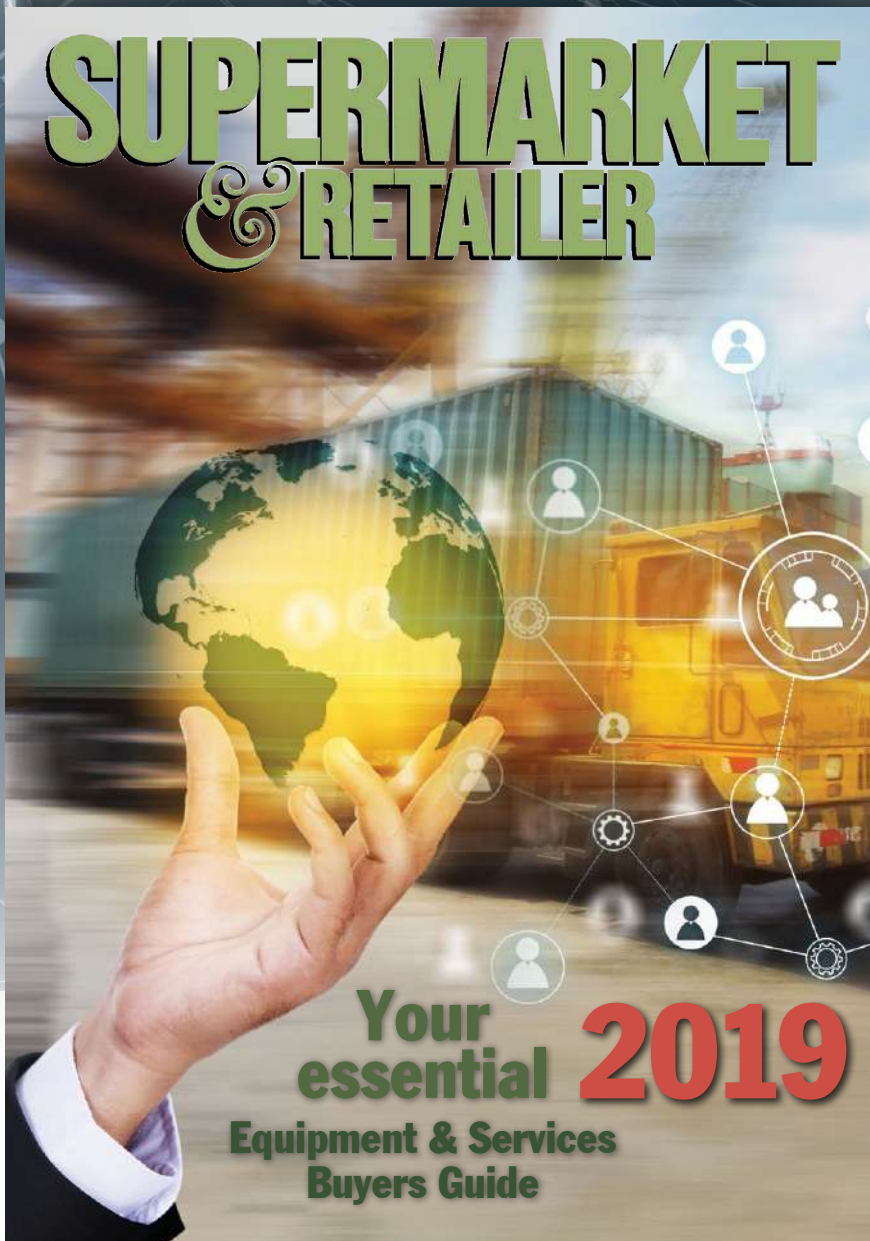
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**Supermarket & Retailer wishes all our readers  
a healthy, happy & prosperous 2019**

# A year that was. Now the future

There are not that many out there in business who would describe 2018 as anything less than awful.

Shrinking disposable incomes, the rising cost of living, inflation, political uncertainty and the economy in recession all combined to impact the tills. That said, there's a lot more at play in society and consumer lifestyles that impacted store sales in 2018 and will do so even more in the future.

For one thing, we live in a world of far reaching change in consumer behaviour brought about by the digital revolution. Like all change it spells both danger and opportunity. While online grocery shopping is still relatively small in South Africa, the unprecedented access that consumers now have to information through the internet, aided by the rise of ever handy smartphone ownership, is influencing what, where and when they buy.

Supermarkets have responded to some extent to the changes that have and are taking place in society and lifestyles. These changes include later marriage and child bearing. More mothers returning earlier to work. Families have become smaller and single parent households are on the rise. Meanwhile overcrowded highways have lead many to leave earlier and earlier for work while fewer households have full time domestics. All this has lead to staggered eating within households, fewer formal meals and less food prepared and consumed at home.

Supermarkets have responded with more convenience food in their food ranges and especially in the growth of their food-to-go offering in the form of take-out and HMR that replaces food not prepared and often not consumed at home. But in this supermarkets are not alone. Quick service restaurants have, for example, made a drive on breakfast and have increased their share of the business through the rise of delivery services that are also driven via online ordering.

Despite this, some things in the supermarket world have hardly changed. Compare supermarket ads today with those of 10 or 20 years ago. The type of product and the promotions look pretty much the same and hardly reflect the huge changes in lifestyle that have taken place and the corresponding breakdown of store sales by department.

Realistically though, price and value is still a big driver of store choice. This makes pricing on known value items, ie the brands from the big suppliers, still the best way to convey this to shoppers. Especially, as it is all facilitated and encouraged by their trade and rebate spend.

Nonetheless, there is an opportunity for supermarkets to build sales by also marketing a store's appeal on these newer consumer lifestyle trends.

One of them is health and nutrition. It is been driven by a rising tide of disease increasingly attributed to our modern 'western diet'. Type 2 diabetes is one example of this. We've seen it reflected in our supermarkets in reaction to the coverage Tim Noakes and the Banting Diet received on digital social media. Items like coconut oil and cauliflower almost overnight became as scarce as the proverbial hens teeth.

Despite this, there has been little focus on promoting health and nutrition in our stores. Meanwhile it should be noted that large multi-national suppliers are well aware of the threat / opportunity it poses to their highly processed food brands at the heart of 'the western diet'. They have been gobbling up health orientated start-ups around the globe.

Another example of supermarkets coming late to the party when it comes to a response to consumer desire for good old fashioned, nutritious meals in the face of a time starved environment are meal kits. The leaders and founders of the meal kit business are independent direct to consumer vendors.

Along the way to kitting out stores to reflect the new business opportunities that our changing society and lifestyles demand, you should find that our annual store equipment and services Buyers Guide in this edition will come in handy.

We hope it helps make change work for you. Here's to a better, more prosperous and happier 2019.



Stephen Maister

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# What drives impulse ice cream choice, purchase and sales?

Consumers will almost always add a 'little something' to their shopping trolley. On a hot day, this could well come from the impulse ice cream fridges.

Understanding their preferences and decision drivers can play an important role to finding an 'edge' to their satisfaction, retention and purchase. In October, Field Agent invited 70 shoppers – field agents from across South Africa – to complete a random in-store survey close to where they live. They were asked to identify and photograph ice cream display fridges.

The survey looked at the purchase decision and the key drivers behind it. This included feedback on displays, packaging, availability, acceptable pricing, preferences,

and behaviours. They were also required to purchase an impulse hand held ice cream from the store. Visits were verified using till slips, category photos, GPS and timestamps.

## Findings

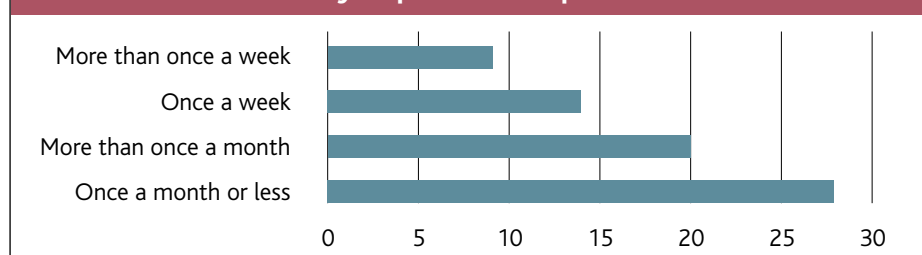
Some 90% of the shoppers found the available range to be good. But, of concern, 30% of them found items out-of-stock.

Moreover, 71% of the shoppers believed that the store they visited could do better in display.



Field agents found the condition of ice cream cabinets, their positioning in the store and the stock in them was often wanting.

## How often do you purchase impulse ice creams?



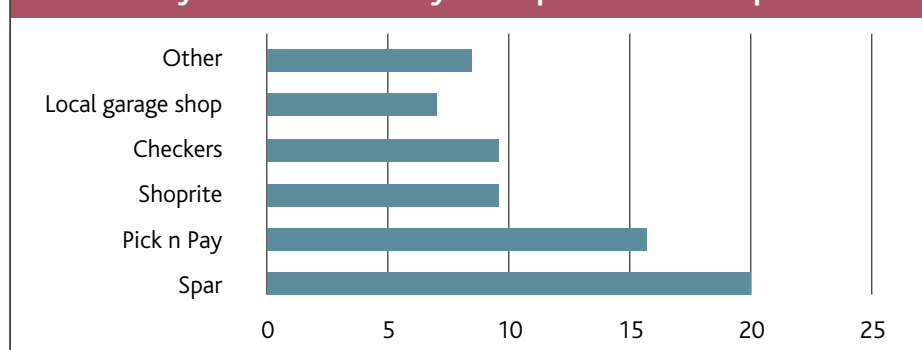
Some suggestions included:

- Better looking fridges
- More promotions
- Better placing of fridges at till points
- Keep fridges fully stocked
- Provide samples for tasting.

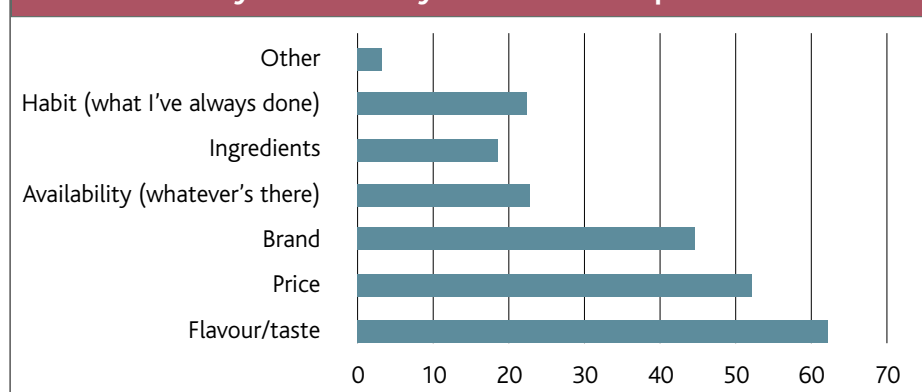
Only 3% of shoppers found ice cream stored at the incorrect temperature, and 20% of branded fridges were found to contain other brands. The most acceptable price range was found to lie between R10 and R30.

Magnum with its appealing, simple, vibrant, attractive, and high-end appearance was voted as having the best packaging. The worst was voted to be Paddle Pops. This was due to it being perceived as an old image, with poor wrapping and dark colours and plain looks. Additional information is included in the graphs.

## Where do you make most of your impulse ice cream purchases?



## What drives you to select your favourite impulse ice cream?

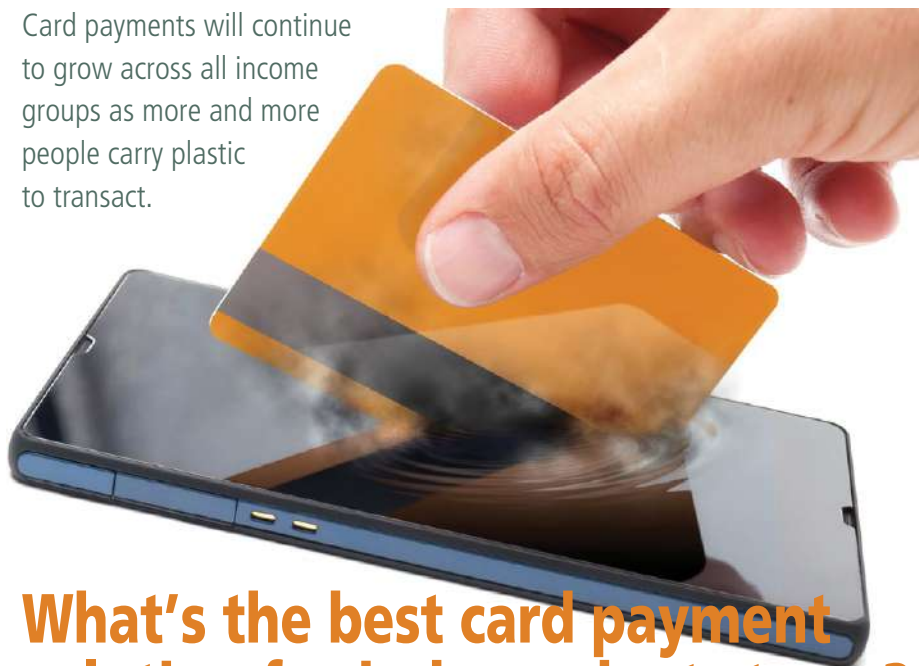


### About Field Agent

Crowdsourcing via smartphones gives Field Agent an unbiased, real-time understanding of consumer shopping habits and frustrations. This assists retailers and marketers to focus on relevant operational issues and reinforce customer loyalty and shopper satisfaction. Feedback is collected through photos, videos, audio, timers, barcode scanners, and a general survey platform, capturing consumer insights instantaneously.

Through this Field Agent is changing the way the world collects business information. It now trends at 22 000 agents in SA. For more details, email: [client@fieldagentsa.com](mailto:client@fieldagentsa.com).

Card payments will continue to grow across all income groups as more and more people carry plastic to transact.



## What's the best card payment solution for independent stores?

**Credit and debit card transactions now add up to a huge part of a supermarket's sales in South Africa. This is regardless of whether a store is located in a low-income area or in a more affluent suburb. And card payments will continue to grow across all income groups as more and more people carry plastic to transact.**

Stores in affluent areas may receive as much as 70% of their turnover from card transactions but even in lower income areas it means that only the most efficient and better-priced card payment solutions should be considered.

So, what should you look for when choosing an electronic payment solution for your store?

The service provider's transaction charges are obviously critical. But, the first and most important aspect is the communication ability. There is nothing more frustrating for a customer than to have to wait for a minute or so while a transaction is verified and approved.

The major chains with their sophisticated local area networks have set the gold standard for card transaction speeds – a mere second or two suffices to connect their tills to the bank for credit/debit card confirmation. Independent retailers and franchisees must emulate this to remain competitive in service.

To achieve this where SIM card based terminals are used, as is typical in medium to smaller independents, it is important that the service provider tests the communication speed of their payment solution in your store before you sign up for their service. Invariably independents start out using their regular bank as the

service provider, but experience shows that often, another bank's terminals may be quicker and more efficient to respond. Do not stay with a service provider unless the speed of the terminal is to your satisfaction.

The latest terminals are armed with two telephone SIM cards (normally those of the major cell phone companies). This takes care of redundancy. When the one SIM fails to communicate properly, the second takes over. Make sure that this is the case and ask the technician to show you the SIM cards.

Radio pads are no longer favoured in South Africa but there are cases where they are your only solution when network coverage is weak in your trading area.

Once you have selected a service provider, the next decision is to choose between fixed and mobile terminals. Where lower card transaction volumes are involved and dependent on the monthly rental costs, you may decide to share one terminal between two checkouts. In this case, you will require mobile units.

Fixed units work well, especially where they can be integrated into your POS solution. Talk to your POS provider and discuss this. But also discuss what steps to take when the system breaks down and you must complete the transaction manually.

Once all the above has been covered, it is time to look at the written agreement between you and your service provider. Are you aware of the current fees being paid by stores similar to yours? Have you spoken to friends and colleagues about the rates they pay? You will be amazed at how all service providers are prepared to match the lowest rates going in the marketplace in return for your business. Be a good negotiator!

Finally, keep your service provider's helpline details handy, record your merchant number in an accessible place and where possible, also keep the service man's personal cell phone number to hand for emergencies.

You are now ready to match any chain store as far as electronic payment solutions are concerned!





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# Win with shoppers in an evolving shopper landscape

## How can one best engage the shoppers you target today and maximise your return on investment in doing so?

This was the subject of a presentation by Jacqui Le Sar – MD of Inperspective Insights Consultancy at a recent Marketing Mix conference entitled "Shopper Insights SA 2019". Although the talk was aimed at manufacturers her advice is very relevant to retailers and wholesalers alike. It focused on key shopper trends that brands should tap into.

## Key trends

Shopper behaviour in South Africa is being impacted by a number of key trends.

Although online shopping is growing apace overseas, it has not got root in SA as a shopping channel but it is increasingly being used as a media channel. Only 4% of SA consumers bought groceries online in the past year, but many use online for meal and recipe ideas, for inspiration for their home, for looking good and for health tips. Retailers should use their online presence to enhance their store image in these focus areas.

Healthy living is one area that shoppers are prepared to invest in. For example, people are exercising more, taking vitamins, cutting down on fizzy drinks and carbs. These are definite trends to be followed and tapped into. Brands that offer product benefits such as good for the heart, low in salt, easy to digest, no added sugar and free from artificial colourants and flavours will have appeal. But there is a limit to their pursuit of health. While they recognise that organic products are better, most are not prepared to pay a premium for them.

Shoppers are also becoming more environmentally aware; however, they are unlikely to make product and brand choices solely based on environmentally friendly packaging alone.

In the current economic environment, 88% of consumers surveyed claimed that "money is tighter than a year ago." This is affecting their shopping behaviour.

They are cutting back on their spending, while prioritising the reduction of debt and increasing savings. They plan their trips to stores with a specific budget and are always looking for the best options available for their household. They avoid impulse buying by sticking to their shopping lists.

Increasingly shoppers now use promotions to save while not truly changing their shopping behaviour. In the recent past, brands and retailers were able to change a shopper's behaviour through promotional activity. Promotions were effective in influencing where they shopped, how much and what they bought. Nowadays, the shopper is in charge. They choose where to shop, what to buy and how much they need.

Price and promotions have become the biggest traffic drivers across all shopping missions. Promotions still affect the big monthly shop as well as the fill-in shopping, but to a lesser extent.

Promotional activity is seen by them as a savings tool and loyalty to a specific chain no longer exists. They choose the stores that offer the best deals and that they believe are cheaper. They cherry pick based on what's on promotion and shop across stores to get the best deals. This results in the shifting of brand sales volumes from one store to another as different promotions occur. Brands are not getting the value they expect for their investment in promotions with retailers. The resultant margin pressure has a negative effect on both the manufacturer and retailer.

Promotional influence has migrated over the years. Once brands ruled the roost. Then promotions ruled, followed by price ruling. Now, it's the shopper who rules.

So much so that some brands are starting to lose their relevance as shoppers become more savvy and make price-based decisions. They are more experimental than before and have realised that many cheaper/value brands are 'good enough'. House brands are also growing in the shopping basket.

## So, what's the answer?

Le Sar advises that the greatest growth opportunity for brands and retailers will be to create more relevance with shoppers by better meeting their needs.

The relationship between Retailers and Brands will become increasingly

## THE EVOLUTION OF THE INFLUENCE OF PROMOTIONS

### Brands Rule

Shoppers are risk averse and stick to tried and trusted brands.  
Will only take advantage when their brand is on promotion.

### Promotions Rule

Shoppers expand their purchase repertoires to include 2 or 3 trusted brands and look for the best priced one when they buy.  
They may also trade up to a premium brand when it is priced right on promotion.

### Price Rules

Shoppers widen their repertoires to include value, cheaper and retailer brands and will often buy the cheapest – typically that which is on promotion.

### Shoppers Rule

They shop across stores to find the best deals across their repertoire of acceptable brands.

more important. True Retailer and Brand collaboration will be required for improved margin growth. Activations will need to be designed to create value for shoppers through the benefits of brands while simultaneously maximising the total basket size.

"For the majority of shoppers, we need to add value to their pockets if we want to convert them. This means we need to incentivise them through value offers (rather than just price) to restore the equilibrium. Broadsheet advertising will be the driver of store choice for these shoppers."

Tried and trusted brands and high margin categories will need Retailers and Manufacturers to add value to their lives by offering them solutions and inspiring them with ideas.

The minority shopper group are the future spenders and therefore the biggest growth potentials. These shoppers (many of whom are Millennials) can be engaged through experiential marketing, brand-tainment and gamification. The way to remain relevant to this dynamic shopper group is through innovation, customisation and personalisation.

Take this advice to heart as you plan your 2019 strategies.

Jacqui Le Sar can be contacted at jacqui@inperspective.co.za or 082 902 8676





## Five tips for franchise agreements

Justine Krige, Director in the Corporate & Commercial practice at Cliffe Dekker Hofmeyr

South Africa has some great homegrown franchises – Mugg and Bean, Steers, Debonairs and Nandos, to name a few. South Africa is also no stranger to international franchise groups, such as McDonalds, KFC, Wimpy and SPAR, although there has been an increase in the number of international franchises investing in South Africa in recent years.

The Consumer Protection Act, No 68 of 2008 ("CPA") is the first piece of legislation in South Africa that specifically regulates franchise agreements. The CPA prescribes certain minimum requirements for franchise agreements, as well as certain information that must be disclosed prior to a franchise agreement being signed. It is important that all franchise agreements comply with the CPA as provisions in franchise agreements may be declared to be void for non-compliance.

Below are five tips to ensure that your franchise agreement complies with the CPA:

### 1. Make sure you meet the minimum requirements

The CPA prescribes "minimum requirements" for franchise agreements. These requirements, which are set out in the Regulations to the CPA, set out mandatory terms (i.e. terms which must be included) and prohibited terms (i.e. terms which must not be included). They also prescribe that franchise agreements must be drafted in simple and plain language so as to be easily understood. Legal jargon must be avoided unless absolutely necessary.

### 2. Include prescribed minimum information

The CPA prescribes minimum information that must be included in a franchise agreement. Most of this minimum prescribed information is fairly general in nature and would be contained in the franchise agreement in the ordinary course (for example, name and description of the types of goods or services that the franchise relates to, the obligations of the franchisor and franchisee, and any territorial rights). There are, however, certain more unusual requirements in relation to prescribed information, which information would not necessarily be contained in a franchise agreement in the ordinary course (for example, the qualifications of the franchisor's directors, and details of the members/shareholders of the franchisor). These more unusual requirements must be kept in mind when preparing a franchise agreement.

### 3. Prepare a disclosure document

The CPA requires the franchisor to provide certain minimum prescribed information to the franchisee in a disclosure document delivered to the franchisee prior to the

signature of the franchise agreement (including a list of current franchisees, if any, and of outlets owned by the franchisor; the direct contact details of the existing franchisees; an organogram depicting the support system in place for franchisees; and an auditors certificate confirming that the franchisor's audited annual financial statements are in order). This information is intended to provide the franchisee with enough information about the franchise, its financial viability and potential business success so as to enable the franchisee to make an informed decision as to whether or not he/she wishes to "acquire" the particular franchise.

### 4. Prepare a non-disclosure agreement

It is important to ensure the protection of confidential information which may be disclosed to the prospective franchisee during the preliminary stages of negotiating and concluding a franchise agreement. This may include, for example, the growth of the franchisor's turnover, and written projections in respect of levels of potential sales, income and profit. Although not a requirement under the CPA, it is advisable for a franchisor to ensure that a prospective franchisee executes an appropriate confidentiality agreement prior to being sent the disclosure document.

### 5. Beware the "cooling-off" period

It is important to bear in mind that a franchisee has an entitlement under the CPA to cancel a franchise agreement without cost or penalty within 10 business days after signing such agreement, by giving written notice to the franchisor.



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## Suppliers A-Z



be  
*inspired*

WHAT WOULD YOU MAKE?

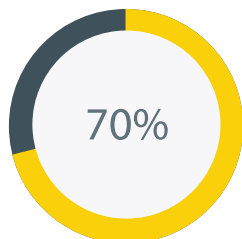
 hulamincontainers



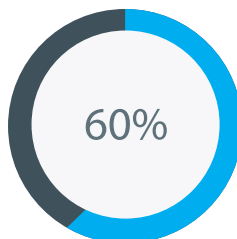
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Each Hulamin container is made from at least 60% recycled content.



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 **HULAMIN**  
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*with*  
MADE IN SOUTH AFRICA

## Food prep, handling & packing

### Bakery – baking tin mnfrs

Culinary Equipment Company  
Macadams Baking Systems  
The Baking Tin (Pty) Ltd

### Bakery – bread slicer mnfrs

Culinary Equipment Company  
Kuhn Machines (Pty) Ltd  
Macadams Baking Systems  
Tombake (Pty) Ltd.

### Bakery – dough making, forming & proving equipment mnfrs

Culinary Equipment Company  
Macadams Baking Systems  
Ovenwise  
Pie Designs & Solutions  
The Baking Tin (Pty) Ltd  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd  
WCS Bakery Supply Services

### Bakery – full bakery dept solution providers

All Round Bakery Supply Services cc  
Basterfield Engineering (Pty) Ltd  
BCE Foodservice Equipment  
CaterBake  
Catercare Catering Equipment  
CaterCity  
Catersmart  
Culinary Equipment Company  
East Coast Catering Equipment  
iTRADEpro  
Lead Laundry & Catering  
Macadams Baking Systems  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Pie Designs & Solutions  
Seres Manufactures cc  
Southern Bakery Equipment  
Technilamp (Pty) Ltd  
The Baking Tin (Pty) Ltd  
Thermobake Systems  
Tombake (Pty) Ltd.

Venturas Shop Equipment  
Vortech (Pty) Ltd – Just Soak It!  
Vulcan Catering Equipment (Pty) Ltd  
X-treme Metallurgy

### Bakery – ovens – deck oven mnfrs

Catercare Catering Equipment  
Culinary Equipment Company  
Macadams Baking Systems  
Pie Designs & Solutions  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

### Bakery – ovens – oven combustion solutions

Combustion Technology (Pty) Ltd  
Culinary Equipment Company  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

### Bakery – ovens – oven rack mnfrs

Culinary Equipment Company  
Macadams Baking Systems  
Metnor Manufacturing  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd  
WCS Bakery Supply Services

### Bakery – ovens – rotary rack oven mnfrs

All Round Bakery Supply Services cc  
CaterCity  
Culinary Equipment Company  
Lead Laundry & Catering  
Macadams Baking Systems  
Ovenwise  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd  
WCS Bakery Supply Services

### Blenders

Continental Chef Spices  
Culinary Equipment Company  
Gerber Fresh  
Macadams Food Service Solutions  
Mitrend (Pty) Ltd

Munaaz Catering Equipment Suppliers (Pty) Ltd  
Thomas Laurie (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

### Butchery – full house equipment suppliers

Ascot Catering Equipment  
Basterfield Engineering (Pty) Ltd  
BCE Foodservice Equipment  
Bonanza Shop & Catering Equipment  
Catercare Catering Equipment  
CaterCity  
Catersmart  
Crown National  
Culinary Equipment Company  
Deli Spices  
Freddy Hirsch Group (Pty) Ltd  
Laki's Braais  
Macadams Food Service Solutions  
Meatpoint  
Mitrend (Pty) Ltd  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Natural Pack  
SA Butchery Training School  
Supreme Suppliers  
Thermobake Systems  
Trust Engineering

### Butchery – meat cutting & processing equipment mnfrs

Avocet Scales & Labels – Ishida  
Bizerba Southern Africa  
Catercare Catering Equipment  
CaterCity  
Culinary Equipment Company  
Deli Spices  
Exim International  
Freddy Hirsch Group (Pty) Ltd  
Kuhn Machines (Pty) Ltd  
Macadams Food Service Solutions  
Safari-Vac Vacuum Systems (Pty) Ltd  
Specialised Dryers  
Trust Engineering  
Vulcan Catering Equipment (Pty) Ltd

### Butchery – meat rail system mnfrs

Aldox Projects cc  
CaterCity  
CGIS Refrigeration Group  
Insulated Structures (Pty) Ltd  
Munaaz Catering Equipment Suppliers (Pty) Ltd

### Extraction canopy & duct cleaning

Concept Clean Africa  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Technilamp (Pty) Ltd

### Extraction canopy installation

Adami's Catering t/a Mac Brothers North West  
Air Confirm  
Alex Murray Metal Systems  
All Appliances & Refrigeration  
Bonanza Shop & Catering Equipment  
Catervent Systems  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Siyaphola Airconditioning & Refrigeration

### Food & drink packaging

Polyoak Packaging (Pty) Ltd

### Food prep – combi steamer / thermofan oven mnfrs

Culinary Equipment Company  
Macadams Food Service Solutions  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Seres Manufactures cc  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

### Food prep – coffee / machine specialists

AMS Rentals (Pty) Ltd  
Culinary Equipment Company  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Natural Pack  
Thomas Laurie (Pty) Ltd.  
Venturas Shop Equipment  
Water2go

## Food prep – food prep table mnfrs

Broleigh Instore Solutions  
Catercare Catering Equipment  
CaterCity  
Macadams Food Service Solutions  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Specialised Dryers  
Tombake (Pty) Ltd.  
Vulcan Catering Equipment (Pty) Ltd

## Food Prep – fruit & veg processing equipment

Avocet Scales & Labels – Ishida  
Catercare Catering Equipment  
Culinary Equipment Company  
Eptech  
Gerber Fresh  
Macadams Food Service Solutions  
Mitrend (Pty) Ltd  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Ralph Jacobsberg & Company  
Specialised Dryers  
Technilamp (Pty) Ltd  
Tombake (Pty) Ltd.  
True Edge Trading  
Vulcan Catering Equipment (Pty) Ltd

## Food prep – hygiene & cleaning equipment

Cleaning World Jhb cc  
COBA Africa (Pty) Ltd  
Food Safe Consult (Pty) Ltd  
Frog Cleaning Solutions  
Goscor Cleaning Equipment  
Halden Export Enterprises  
iClean  
IndVac  
Intelligent Cleaning Equipment  
Marley Pipe Systems  
Mopping Equipment  
Numatic International  
Pathogen & Environmental Solutions  
PHT-SA  
Ralph Jacobsberg & Company  
Rentokil Initial South Africa  
Sani-touch, Infection Protection Products  
Santoemma South Africa

Tagline Brands  
Vortech (Pty) Ltd – Just Soak It!

## Food prep – hygiene testing & consulting services

CML – Consulting Microbiological Laboratory  
Food Safe Consult (Pty) Ltd  
FoodSure  
iClean  
Macadams Food Service Solutions  
QPro International

## Food prep – kitchen consultants

Ascot Catering Equipment  
Cooking Unlimited Kitchen  
Culinary Equipment Company  
Food Safe Consult (Pty) Ltd  
Hobart Servimate  
Macadams Food Service Solutions  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Vulcan Catering Equipment (Pty) Ltd

## Food prep / full house catering equipment suppliers

Adami's Catering t/a Mac Brothers North West  
AMS Rentals (Pty) Ltd  
Ascot Catering Equipment  
Bonanza Shop & Catering Equipment  
CaterBake  
Catersmart  
Caterware Connection  
Continental Chef Spices  
Corporate Project Consultants  
Culinary Equipment Company  
East Coast Catering Equipment  
Goldline Industries  
Laki's Braais  
Lead Laundry & Catering  
Mac Brothers Catering Equipment (Pty) Ltd  
Macadams Food Service Solutions  
Marley Pipe Systems  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Natural Pack  
Ovenwise

Professional Kitchen Solutions  
Ralph Jacobsberg & Company  
Seres Manufactures cc  
Supreme Suppliers  
Thermobake Systems  
True Edge Trading  
Venturas Shop Equipment  
Vortech (Pty) Ltd – Just Soak It!  
Vulcan Catering Equipment (Pty) Ltd

## Full kitchen equipment

Adami's Catering  
t/a Mac Brothers North West  
All Round Bakery Supply Services cc  
Atlas Appliance Repairs  
Basterfield Engineering (Pty) Ltd  
BCE Foodservice Equipment  
Bonanza Shop & Catering Equipment  
Catercare Catering Equipment  
CaterCity  
Catervent Systems  
Caterware Connection  
Culinary Equipment Company  
East Coast Catering Equipment  
Hobart Servimate  
Lead Laundry & Catering  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Professional Kitchen Solutions  
Supreme Suppliers  
Trust Engineering  
Vulcan Catering Equipment (Pty) Ltd  
Welbilt  
WISE Barcodes & Data Control Services  
Zetes South Africa

## Grease traps

Concept Clean Africa  
GreenFogs  
IndVac  
Marley Grease Trap  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
OdorCure (Pty) Ltd

## Juice extractors

Culinary Equipment Company  
Gerber Fresh  
Macadams Food Service Solutions

Munaaz Catering Equipment Suppliers (Pty) Ltd

## Kitchen fire protection equipment

Catervent Systems

## Label manufacturers

3j Group  
ADE Labelling & Barcoding  
Andtech Barcode Systems cc  
Avocet Scales & Labels – Ishida  
DCI Scanning  
Dynamic Identification Systems  
GreenHome  
iBadge (Name Badges)  
Labels Direct  
Libra Labels & Digital  
Lithotech Labels  
Mac Scales  
Pacific Print  
ROLLCO (Pty) Ltd  
Slam Paper Distributors & Couriers  
Spec Systems  
Tagtron Solutions  
Teraoka S.A. (Pty) Ltd  
Wireless LAN

## Modified atmosphere packaging (MAP)

AGQPE – A Golan Packaging Enterprises (Pty) Ltd  
Air Products SA (Pty) Ltd  
Avocet Scales & Labels – Ishida  
Gerber Fresh  
GreenHome  
Packaging World  
Packit Packaging Solutions  
Safari-Vac Vacuum Systems (Pty) Ltd  
Welby Distributors / Manual punet sealing machine

## Pest control

Bird Control South Africa  
Mr Clean Zonke  
Pathogen & Environmental Solutions

## Prepackaging – automatic wrapper / labellers

3j Group  
AGQPE – A Golan Packaging Enterprises (Pty) Ltd

Avocet Scales & Labels – Ishida  
Exim International  
Gerber Fresh  
GreenHome  
Lithotech Labels  
Packaging World  
Packit Packaging Solutions  
Teraoka S.A. (Pty) Ltd  
Welby Distributors / Manual  
punet sealing machine

## Scales

3j Group  
Adam Equipment  
ASAP Catering Equipment  
Avocet Scales & Labels – Ishida  
Baseline Scales  
BIZERBA Southern Africa  
Border Scales cc  
Catering Equipment 4 All  
Clover Scales (Pty) Ltd  
Culinary Equipment Company  
Gerber Fresh  
Hanna Instruments  
Libra Labels & Digital  
Mac Scales  
Macadams Baking Systems  
Measuring & Control  
Instruments  
Microsep (Pty) Ltd – Mettler  
Toledo  
Scalerite  
Teraoka S.A. (Pty) Ltd

## Vacuum packaging

Busch Vacuum Pumps  
& Systems Africa  
Gerber Fresh  
Packit Packaging Solutions  
Safari-Vac Vacuum Systems  
(Pty) Ltd

## Vacuum pumps

Busch Vacuum Pumps  
& Systems Africa

## Vacuum solutions

Busch Vacuum Pumps  
& Systems Africa

## Refrigeration

### Air conditioning & ventilation contracting

Air Confirm  
BE Cooling /  
Brads Refrigeration cc  
Brilliant Refrigeration

BT-SA  
Carleton Fridgelec (Pty) Ltd  
Carrier  
CIAT – Sky Shot Climate  
Solutions  
Coldcycle Trading  
Coolerado SA  
D R A C E  
Moya Ventilation &  
Installations (Pty) Ltd  
Mveloair  
Omega Manufacturing  
Real Fires Cooling & Heating  
Siyaphola Airconditioning  
& Refrigeration

### Air conditioning & ventilation mnfrs

Air Confirm  
Aircool: Airconditioning  
& Extraction Specialists  
Alex Murray Metal Systems  
Bautec Appliances  
BJ Cooling & Heating (Pty) Ltd  
Carleton Fridgelec (Pty) Ltd  
CERATECH Heat Barrier  
Coatings  
CIAT – Sky Shot Climate  
Solutions  
Coolerado SA  
Dyco  
Ebmapst  
Emerson Process Management  
Eurocool  
Metracklark (Head Office)  
Moya Ventilation &  
Installations (Pty) Ltd  
Munters (Pty) Ltd  
Mveloair  
Omega Manufacturing  
Real Fires Cooling & Heating  
Standard Refrigeration  
Turbo Vent Africa (Pty) Ltd  
V&S Refrigeration & Air  
Conditioning cc

### Aircon duct cleaning

BT-SA  
Concept Clean Africa  
Real Fires Cooling & Heating

### Cabinet display accessory mnfrs

AHT Cooling Systems GmbH  
/ Multilayer Trading 867 (Pty)  
Ltd – Coolpoint AHT Partner  
South Africa

CGIS Refrigeration Group  
Colcab (Pty) Ltd  
Display Group  
Ebmapst  
Falkberg Trading cc  
Frigrite Africa (Pty) Ltd  
Insulated Structures (Pty) Ltd  
Kool Curtains  
Light Kinetics  
Specialised Dryers  
V3COLDCAB (Pty) Ltd  
Vulcan Catering Equipment  
(Pty) Ltd  
Willow Industries

### Cabinet humidification & misting

CGIS Refrigeration Group  
Polar Africa North cc

### Cabinet night blind & curtain mnfrs

AML Controls (Danfoss  
– Miatech)  
Apex Strip Curtains & Doors  
Cape Tech Services  
CGIS Refrigeration Group  
Frigrite Africa (Pty) Ltd  
Kool Curtains  
Polar Africa North cc  
UTE

### Cold & freezer room shelving mnfrs

Barpro Storage SA (Pty) Ltd  
Brilliant Refrigeration  
Catercare Catering Equipment  
CaterCity  
CGIS Refrigeration Group  
Culinary Equipment Company  
Cynton Wire Products (Pty) Ltd  
Displaytech  
Falkberg Trading cc  
GEA Refrigeration Africa  
(Pty) Ltd  
Glacier Door Systems (Pty) Ltd  
Insulated Structures (Pty) Ltd  
K K Shelving  
Metnor Manufacturing  
Munaaz Catering Equipment  
Suppliers (Pty) Ltd  
Panel World cc  
Rudnev a division of Southey  
Holdings (Pty) Ltd  
Storequip (Pty) Ltd  
StoreWorks

## Compressor manufacturer agents

Bitzer Kühlmaschinenbau (S.A.)  
(Pty) Ltd  
Eurocool

## Containers – refrigerated storeroom rentals

Container World (Pty) Ltd  
Jones & Van Onselen (Pty) Ltd  
Omega Manufacturing

## Control & monitoring system mnfrs

AML Controls (Danfoss  
– Miatech)  
BJ Cooling & Heating (Pty) Ltd  
Cape Tech Services  
Carel Controls SA (Pty) Ltd  
Ceratech Heat Barrier Coatings  
CGIS Refrigeration Group  
Delta Group (Temperature  
control)  
Emerson Process Management  
Energy Partners  
Fairbridge Technologies  
(Pty) Ltd.  
Ikhaya Automation Systems  
Jones & Van Onselen (Pty) Ltd  
Light Kinetics  
Metracklark (Head Office)  
Munters (Pty) Ltd  
Omega Manufacturing  
Schneider Electric (Pty) Ltd  
SCM Ref Africa (Pty) Ltd  
Standard Refrigeration  
Thermon South Africa (Pty) Ltd  
Ziehl-Abegg South Africa  
(Pty) Ltd

## Display cabinet remote mnfrs

Arneg South Africa (Pty) Ltd  
CGIS Refrigeration Group  
Colcab (Pty) Ltd  
Frigrite Africa (Pty) Ltd  
Just Refrigeration Products  
Munaaz Catering Equipment  
Suppliers (Pty) Ltd  
Omega Manufacturing  
V3COLDCAB (Pty) Ltd

## Display cabinets self-contained mnfrs

AHT Cooling Systems GmbH  
/ Multilayer Trading 867 (Pty)

Ltd – Coolpoint AHT Partner South Africa  
 Arneg South Africa (Pty) Ltd  
 Catercare Catering Equipment  
 CaterCity  
 Caterware Connection  
 CGIS Refrigeration Group  
 Colcab (Pty) Ltd  
 Euroshelf  
 Frigoglass (Pty) Ltd  
 Frigrite Africa (Pty) Ltd  
 IMS South Africa  
 Just Refrigeration Products  
 Meinex Used Supermarkets: AHT Freezers, Wanzl Shopping Carts & Tegometall Shelving  
 Munaaz Catering Equipment Suppliers (Pty) Ltd  
 Omega Manufacturing  
 Staycold  
 Venturas Shop Equipment  
 Vulcan Catering Equipment (Pty) Ltd

### Display cabinets self-contained water cooled

AHT Cooling Systems GmbH / Multilayer Trading 867 (Pty) Ltd – Coolpoint AHT Partner South Africa

Arneg South Africa (Pty) Ltd  
 CGIS Refrigeration Group  
 Omega Manufacturing

### Energy saving controllers / software

AMT Refrigeration Engineering (Pty) Ltd  
 CoolCheck (Pty) Ltd  
 Energy Management Solutions SA  
 Omega Manufacturing  
 Pro Active Refrigeration  
 SCM Ref Africa (Pty) Ltd  
 Ziehl-Abegg South Africa (Pty) Ltd

### Fans

BT-SA  
 Ziehl-Abegg South Africa (Pty) Ltd

### Glass door mnfrs

Coldstream (Pty) Ltd  
 Falkberg Trading cc  
 Frigoglass (Pty) Ltd  
 Frigrite Africa (Pty) Ltd  
 Glacier Door Systems (Pty) Ltd  
 Staycold  
 Willow Industries

### Hot food display equipment mnfrs

AHT Cooling Systems GmbH / Multilayer Trading 867 (Pty) Ltd – Coolpoint AHT Partner South Africa  
 Arneg South Africa (Pty) Ltd  
 Catercare Catering Equipment  
 CaterCity  
 Culinary Equipment Company  
 Frigrite Africa (Pty) Ltd  
 IMS South Africa  
 Insulated Structures (Pty) Ltd  
 Just Refrigeration Products  
 Munaaz Catering Equipment Suppliers (Pty) Ltd  
 Omega Manufacturing  
 Professional Kitchen Solutions  
 V3COLDCAB (Pty) Ltd  
 Vulcan Catering Equipment (Pty) Ltd

### Humidity & airborne bacteria control

Polar Africa North cc

### Icemaker suppliers

AMS Rentals (Pty) Ltd  
 Cold Curve Refrigeration  
 Culinary Equipment Company

Direct Cooling  
 GEA Refrigeration Africa (Pty) Ltd  
 Mr Zippy's Xpress Purified Ice & Water  
 Munaaz Catering Equipment Suppliers (Pty) Ltd  
 Scotsman Ice Systems  
 Thomas Laurie (Pty) Ltd.  
 Vulcan Catering Equipment (Pty) Ltd  
 Water2go

### Insulated door mnfrs

Apex Strip Curtains & Doors  
 Arneg South Africa (Pty) Ltd  
 Coldstream (Pty) Ltd  
 Insulated Structures (Pty) Ltd  
 Munaaz Catering Equipment Suppliers (Pty) Ltd  
 Panel World cc

### Insulated panel mnfrs

Arneg South Africa (Pty) Ltd  
 CERATECH Heat Barrier Coatings  
 Coldstream (Pty) Ltd  
 Glacier Door Systems (Pty) Ltd  
 Insulated Structures (Pty) Ltd  
 Munaaz Catering Equipment Suppliers (Pty) Ltd



"instore solution specialists"

## The "Instore Solution Specialists"

KwaZulu Natal, Eastern Cape, Western Cape and Exports: Bruce Leighton 082 652 5831, Trevor Jooste 083 415 3186, Chico Woodhouse 083 445 4806

Gauteng, Mpumalanga, Northern Province, Free State and Exports: Nigel Leighton 076 381 1130, Andrew Randall 082 307 9065

Browse our website: [www.bisbroleigh.co.za](http://www.bisbroleigh.co.za)



OUR CORE FOCUS PRODUCTS ARE A VARIETY OF CHECKOUT COUNTERS. ADDED TO THIS IS AN IMPRESSIVE RANGE OF GONDOLA UNITS, IMPULSE UNITS, FRUIT AND VEGETABLE, BAKERY, BREAD, EGG SOLUTIONS AS WELL AS BULK DISPLAYS.

Panel World cc  
Rudnev a division of Southey Holdings (Pty) Ltd  
Serco Truck Bodies & Trailers  
Trifecta Trading 186

## Packaged refrigeration plant unit mnfrs

AML Controls (Danfoss – Miatech)  
Commercial Refrigeration Services  
Cubicool International (Pty) Ltd  
Emerson Process Management  
Energy Partners  
Eurocool  
Fridgetec Services (Pty) Ltd  
Jones & Van Onselen (Pty) Ltd  
Metrack (Head Office)  
Multistage Cooling cc  
SCM Ref Africa (Pty) Ltd  
Standard Refrigeration

## Refrigerated truck bodies & trailers

Bamic Enterprises  
GEA Refrigeration Africa (Pty) Ltd  
Grenco (South Africa) (Pty) Ltd.  
Ikhaya Automation Systems  
Insulated Structures (Pty) Ltd  
Serco Industries (Pty) Ltd  
Serco Truck Bodies & Trailers

## Refrigeration – independent specialist consultants

AMT Refrigeration Engineering (Pty) Ltd  
CoolCheck (Pty) Ltd  
Direct Cooling  
Intertherm  
Moya Ventilation & Installations (Pty) Ltd  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Omega Manufacturing  
Pro Active Refrigeration  
SCM Ref Africa (Pty) Ltd  
Sollatek (The Power Protector)

## Refrigeration contracting

Alpine Trucking  
AML Controls (Danfoss – Miatech)  
AMT Refrigeration Engineering (Pty) Ltd

BE Cooling / Brads Refrigeration cc  
Brilliant Refrigeration  
Carleton Fridgelec (Pty) Ltd  
CGIS Refrigeration Group  
Cold Curve Refrigeration  
Coldcycle Trading  
Commercial Refrigeration Services  
Coolerado SA  
D R A C E  
Direct Cooling  
Energy Partners  
Fridgetec Services (Pty) Ltd  
Garrox (Pty) Ltd.  
Matador Refrigeration  
Multistage Cooling cc  
Munaaz Catering Equipment Suppliers (Pty) Ltd  
Munters (Pty) Ltd  
Mveloair  
Pro Active Refrigeration  
Siyaphola Airconditioning & Refrigeration  
V&S Refrigeration & Air Conditioning cc

## Seafood live display units

Omega Manufacturing  
Sealife Equipment (Pty) Ltd

## Temperature recorder mnfrs

Acrow Racking, Shelving, Scaffolding & Formwork  
AML Controls (Danfoss – Miatech)  
Cape Tech Services  
Carel Controls SA (Pty) Ltd  
Delta Group (Temperature control)  
Fairbridge Technologies (Pty) Ltd.  
Hanna Instruments  
Ikhaya Automation Systems  
Measuring & Control Instruments  
Serco Industries (Pty) Ltd  
Serco Truck Bodies & Trailers  
Thermon South Africa (Pty) Ltd

## Water coolers & purifiers

Acrow Racking, Shelving, Scaffolding & Formwork  
Mr Zippy's Xpress Purified Ice & Water

Pureau Fresh Water Company  
Water2go

## Retail automation

### Barcode / label printers

3j Group  
ADE Labelling & Barcoding  
Andtech Barcode Systems cc  
Arch Retail Systems  
Big 5 Distribution  
Border Scales cc  
Catering Equipment 4 All  
Cistech Services  
Clover Scales (Pty) Ltd  
Condor Solutions  
Dotactiv (Pty) Ltd  
Dynamic Identification Systems  
Dyna-pos Point of Sale  
HK Holdings  
Kemtek Imaging Systems  
Labels Direct  
Lithotech Labels  
MakeMeMobile  
Microsep (Pty) Ltd – Mettler Toledo  
NTS Cash Registers  
Posequip cc  
Power POS  
Proware JHB (Odyssey POS)  
Roan Systems (Pty) Ltd  
ROLLCO (Pty) Ltd  
Scalerite  
Sebrito Advertising & Printing (Pty) Ltd  
Slam Paper Distributors & Couriers  
Spec Systems  
Star Point of Sale South Africa (Pty) Ltd  
SysPOS (Pty) Ltd  
Technoscan Systems (Pty) Ltd  
Teraoka S.A. (Pty) Ltd  
TOWA Data Systems  
Wireless LAN  
WISE Barcodes & Data Control Services  
Zetes South Africa

### Card payment services @ POS

Arch Retail Systems  
Bytes Managed Solutions

Ecentric Payment Systems  
Eftpos  
Global Payment Technologies  
Innovation PAN African Payments (Pty) Ltd  
pikIT (Member of CompuClearing)  
Posiflex distributed by Mustek Ltd  
SureSwipe  
SysPOS (Pty) Ltd  
Tactile Technologies  
Trade Link Retail Systems (Pty) Ltd

### Data backup services

Newlunar Technology  
Solutions cc

### Electronic shelf edge labels

3j Group  
Arch Retail Systems  
Border Scales cc  
DCI Scanning  
K K Shelving  
NewCo Technology  
StegTech  
Storequip Electronic Systems  
XON Retail Solutions  
Zetes South Africa

### Enterprise resource planning software

Arch Retail Systems  
Cognibase (Pty) Ltd  
Dotactiv (Pty) Ltd  
HeadCount Systems  
IQ Retail  
QBCon (Pty) Ltd  
Retail Plus Consultancy  
SAP Africa (Pty) Ltd  
SME Workflow  
UniSource Software

### Forecourt – fuel POS systems

Arch Retail Systems  
HP  
QBCon (Pty) Ltd  
UCS Technology Services

### Hand held data terminal mnfrs

Andtech Barcode Systems cc  
Big 5 Distribution



DCI Scanning  
 Delta Group (Temperature control)  
 MakeMeMobile  
 Psionet (Pty) Ltd  
 Roan Systems (Pty) Ltd  
 Technoscan Systems (Pty) Ltd  
 Wireless LAN  
 Zetes South Africa

### HR software

Accsys (Pty) Ltd  
 SAP Africa (Pty) Ltd  
 Sapronet

### Mobile in-store customer engagement apps / measurement

Ant software  
 Innervation PAN African Payments (Pty) Ltd  
 One Digital Media  
 pikIT (Member of CompuClearing)  
 Retail Engage

### Payroll software

Accsys (Pty) Ltd  
 SAP Africa (Pty) Ltd  
 Smart-It Accounting Software  
 Uniclox  
 UniSource software

### POS / Integrated ccTV Systems

Chubb SA  
 Condor Solutions  
 Newlunar Technology Solutions cc  
 POS-SA  
 Quantum Fire & Access  
 Reditron (Pty) Ltd  
 Robert Bosch (Pty) Ltd  
 Secuscan Security Systems  
 Taurus Vision  
 Timeworks Data Solutions  
 TOWA Data Systems  
 Trade Link Retail Systems (Pty) Ltd  
 VoyagePOS

### POS hardware mnfrs

Arch Retail Systems  
 Bytes Managed Solutions  
 Cashtek Cash Registers & Computer Point of Sale Systems

Compupos  
 Dyna-pos Point of Sale Eftpos  
 First Shelving & Racking KZN (Pty) Ltd  
 Hero Systems SA  
 HP  
 IQ Retail  
 James Ralph Trading (Pty) Ltd  
 Odyssey POS Software  
 Posequip cc  
 Posiflex distributed by Mustek Ltd  
 POS-SA  
 SGI-Touch Screen Protection  
 Star Point of Sale South Africa (Pty) Ltd  
 Superb Uniwell Systems cc  
 Tactile Technologies  
 VoyagePOS  
 Zetes South Africa  
 ZipZap

### POS software houses

Ankerdata (Pty) Ltd  
 Ant Software  
 Arch Retail Systems  
 Atlantic Prepaid  
 Cad Retail  
 Cashtek Cash Registers & Computer Point of Sale Systems  
 Casio – James Ralph (Pty) Ltd  
 Cistech Services  
 Compupos  
 inTouch Point of Sale  
 IQ Retail  
 Mystemsoftware  
 Odyssey POS Software  
 Power POS  
 Proware JHB (Odyssey POS)  
 QuickSale Software  
 SGI-Touch Screen Protection  
 Smart-It Accounting Software  
 Stem Business  
 Superb Uniwell Systems cc  
 Trade Link Retail Systems (Pty) Ltd  
 VoyagePOS

### POS solution providers

4POS  
 Ankerdata (Pty) Ltd  
 Arch Retail Systems  
 BIZERBA Southern Africa

## MOVING GOODS EFFICIENTLY from Warehouse to Till Point

Cape Gate manufactures a wide range of quality materials handling and shopping trolleys designed to move stock with maximum efficiency from the distribution centre to the shop floor, and finally from the shelf to the till point. A complete range that meets the needs of today's discerning retailer.



2-Sided Nesting Rolltainer

100% SOUTH AFRICAN



Rolltainer



Merchandising Trolley



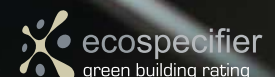
Mammoth Trolley



Heavy Duty Flat-Bed Trolley



QUALITY WIRE PRODUCTS  
 SINCE 1929



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Bytes Managed Solutions  
 Cad Retail  
 Cashtek Cash Registers & Computer Point of Sale Systems  
 Casio – James Ralph (Pty) Ltd  
 Cistech Services  
 Compupos  
 Cygnibase (Pty) Ltd  
 First Shelving & Racking KZN (Pty) Ltd  
 Future Dimensions  
 Hero Systems SA  
 HP  
 Innervation PAN African Payments (Pty) Ltd  
 inTouch Point of Sale  
 James Ralph Trading (Pty) Ltd  
 Kemtek Imaging Systems  
 Mac Scales  
 MakeMeMobile  
 Newlunar Technology Solutions cc  
 NTS Cash Registers  
 Odyssey POS Software  
 Pacific Print  
 POS-SA  
 Power POS  
 Proware JHB (Odyssey POS)  
 QBCon (Pty) Ltd  
 QuickSale Software  
 Retail Plus Consultancy  
 Roan Systems (Pty) Ltd  
 SGI-Touch Screen Protection  
 SME Workflow  
 Stem Business  
 Superb Uniwell Systems cc  
 SureSwipe  
 SysPOS (Pty) Ltd  
 Timeworks Data Solutions  
 TimeWorks Point of Sale  
 TOWA Data Systems  
 Trade Link Retail Systems (Pty) Ltd  
 UCS Technology Services  
 Zetes South Africa  
 ZipZap

## Prepaid & third party payment services

Acrow Racking, Shelving, Scaffolding & Formwork  
 Atlantic Prepaid  
 Eftpos  
 Trade Link Retail Systems (Pty) Ltd

UCS Technology Services

## Scanner mnfrs

3j Group  
 Andtech Barcode Systems cc  
 Big 5 Distribution  
 Condor Solutions  
 DCI Scanning  
 Dyna-pos Point of Sale  
 Posequip cc  
 Posiflex distributed by Mustek Ltd  
 Roan Systems (Pty) Ltd  
 Tactile Technologies  
 Technoscan Systems (Pty) Ltd  
 Trolley Scan (Pty) Ltd  
 Zetes South Africa

## Stock replenishment management

Ankerdata (Pty) Ltd  
 Ant Software  
 Arch Retail Systems  
 JustEnough Software  
 Mystemsoftware  
 Stem Business  
 Vinallti Swiss Design

## Time attendance systems

Accsys (Pty) Ltd  
 Biofinger SA  
 BT-SA  
 Casio – James Ralph (Pty) Ltd  
 HK Holdings  
 Ideco Biometric Security Solutions  
 iMAT Manufacturing  
 Saprnet  
 Timewatch Systems cc  
 Uniclox

## Traffic counter systems

HeadCount Systems  
 Pivotel (Pty) Ltd  
 Wanzl Shopping Trolleys

## Transactional analysis software

Arch Retail Systems  
 Cad Retail  
 Mystemsoftware  
 Retail Engage  
 Tallypro People Counting  
 UniSource Software

## Security, safety & cash handling

### Access control systems

4POS  
 Alltech Vehicle Barriers & Turnstile Solutions, brought to you by Gunnebo South Africa  
 Barrier Angelucci  
 Biofinger SA  
 BT-SA  
 Cadcom cc  
 CCTV Security Surveillance  
 FANG Security Infrastructure  
 Ideco Biometric Security Solutions  
 iMAT Manufacturing  
 Nafttech Security  
 Netcomm ccTV  
 Reditron (Pty) Ltd  
 Regal Distributors SA (Pty) Ltd  
 Sani-touch, Infection Protection Products  
 Saprnet  
 Secure  
 StegTech  
 Timewatch Systems cc  
 Transaction Control Technologies (Pty)Ltd  
 Turnstar Systems cc  
 Tyco Security Products  
 Uniclox  
 Wanzl Shopping Trolleys

### Alarms

BT-SA  
 CCTV Security Surveillance  
 Chubb SA  
 Eldna Security Services  
 Regal Distributors SA (Pty) Ltd  
 Stallion Security  
 Tyco Retail Solutions – Sensormatic  
 Tyco Security Products

### ATM's

ATM Solutions (Pty) Ltd  
 Barrier Angelucci  
 SBV Services (Pty) Ltd  
 Spark ATM Systems

### Cash drawers

Barrier Angelucci  
 Cash Bases SA (Pty) Ltd  
 Cashmate

G.V.Brocco (Pty)Ltd  
 Hero Systems SA  
 HP  
 James Ralph Trading (Pty) Ltd  
 K K Shelving  
 Roan Systems (Pty) Ltd  
 Star Point of Sale South Africa (Pty) Ltd

## Cash handling & counting equipment

Avansa Business Technologies  
 Bullion IT (Pty) Ltd  
 Cadcom cc  
 Cash Connect Management Solutions  
 Cash Processing Technologies (Pty) Ltd  
 Cashmate  
 Fidelity Security Group  
 Global Payment Technologies  
 Gunnebo South Africa (Pty) Ltd  
 LJ InterTrade  
 TruSeal (Pty) Ltd

## Cash-in-transit services

Cash Connect Management Solutions  
 Fidelity Security Group  
 G4S Cash Solutions (SA)  
 SBV Services (Pty) Ltd

## ccTV – covert loss control services

BT-SA  
 Pestbusters WP

## ccTV – linked distress monitoring

BT-SA

## ccTV – remote offsite monitoring

Astrosec (Pty) Ltd  
 BT-SA  
 Taurus Vision

## ccTV – system design, supply, install

Bred Security Software – BSS  
 BT-SA  
 C.A.P.I. Security  
 Cash Processing Technologies (Pty) Ltd  
 ccTV Security Surveillance  
 Eldna Security Services

# A fresh egg is...



# Nulaid

## Extended Nulaid contract for Imperial Logistics

**Reflecting its industry-leading capabilities and deep experience in dedicated retail distribution solutions for time and temperature sensitive products, Imperial Logistics has secured a long-term contract to distribute Nulaid eggs.**

The group's initial three-year contract with Quantum Foods has been extended for five years, based on its continued success in delivering efficiency enhancements and cost savings while distributing 12 million eggs annually, expands Imperial Logistics chief strategy officer Cobus Rossouw.

The scope of Imperial Logistics' contract encompasses all outbound distribution to Nulaid customers. Inbound distribution is also undertaken in Gauteng, where the organisation transports eggs from laying farms to packing stations. In addition, Rossouw reveals, Imperial Logistics delivers primary inbound loads from Gauteng to Durban and Komatipoort.



Cobus Rossouw, Imperial Logistics chief strategy officer.

In a close working partnership forged with Quantum Foods, Imperial Logistics has dedicated operations staff is based at four Nulaid sites, Lanseria, Krugersdorp, Bloemfontein and Port Elizabeth, says Rossouw.

To optimise its solution to Nulaid, the supply chain and

logistics leader has invested in purpose-built "egg spec" vehicles, with insulated bodies, vents and fans. The trucks also feature drop safes in the cabs for cash handling.

Imperial Logistics has added further value for Nulaid by leveraging the capabilities of the group's services and technology solutions business, Resolve Solution Partners. *"An important contributor to Nulaid's distribution success is our partnership with Resolve on this contract. Technology solutions delivered by Resolve have ensured optimal distribution planning, with the analytics and reports driving continuous improvements like enhanced vehicle utilisation and a fleet reduction initiative. These have yielded cost savings and enhanced efficiency and customer service."*

Rossouw says that in addition to Imperial Logistics' expertise and experience in handling Nulaid's fragile cargo, the organisation's excellent relationship with its client is founded on a shared commitment to quality, efficiency and continuous improvement. *"We meet formally every month without fail for KPI review meetings. We are dedicated to tailoring our solution to meet our client's needs, whether this means reducing the fleet or moving it around in line with volume forecasts. Imperial Logistics has proved to Nulaid that we are egg experts,"* Rossouw quips.

*"We look forward to our partnership continuing to go from strength to strength. When additional packing stations are added to the scope of our contract, which is an expansion that is on the horizon, we will be able draw on the experience and expertise gained to continue driving Nulaid's competitiveness,"* he concludes.

**Imperial**<sup>™</sup>  
**logistics**

**Thiloshini Ramdass**  
**BRAND MANAGER**

Cell **076 073 8209** ● Telephone **011 677 5000**

**Thiloshini.Ramdass@imperiallogistics.com**  
**www.imperiallogistics.co.za**

FANG Security Infrastructure  
 Naftech Security  
 Netcomm ccTV  
 NewCo Technology  
 Quantum Fire & Access  
 Reditron (Pty) Ltd  
 Regal Distributors SA (Pty) Ltd  
 Secure  
 Stallion Security  
 StegTech  
 Stock Loss Preventions (SLP Tech)  
 Taurus Vision  
 TimeWorks Point of Sale  
 Transaction Control Technologies (Pty)Ltd  
 Tyco Retail Solutions – Sensormatic  
 Tyco Security Products

## Counterfeit bank note detectors

Avansa Business Technologies  
 Cash Processing Technologies (Pty) Ltd  
 LJ InterTrade  
 NTS Cash Registers

## Electronic article surveillance

Axis Communications  
 Bred Security Software – BSS  
 DCI Scanning  
 Milestone Integrated Systems (Pty) Ltd  
 Netcomm ccTV  
 NewCo Technology  
 StegTech  
 Stock Loss Preventions (SLP Tech)  
 Tagtron Solutions  
 Trolley Scan (Pty) Ltd  
 Tyco Retail Solutions – Sensormatic

## Loss control / investigators

C.A.P.I. Security  
 Independent Investigation Agency  
 Secuscan Security Systems

## Loss control / shrinkage management

Bred Security Software – BSS  
 C.A.P.I. Security  
 Ideco Biometric Security Solutions

Independent Investigation Agency  
 Ingozi Management  
 Meatpoint  
 Pestbusters WP  
 Stock Loss Preventions (SLP Tech)  
 Tagtron Solutions  
 TruSeal (Pty) Ltd  
 UTE

## Pneumatic cash transfer systems

DNA Logic  
 Global Payment Technologies  
 Money Transfer Systems  
 Mutual Safe & Security (Pty) Ltd

## Retail cash automation services

DNA Logic

## Retail cash security services

DNA Logic  
 Eldna Security Services  
 Independent Investigation Agency  
 SBV Services (Pty) Ltd  
 Stallion Security

## Safes

Cash Connect Management Solutions  
 Fidelity Security Group  
 G4S Cash Solutions (SA)  
 Gunnebo South Africa (Pty) Ltd  
 Mutual Safe & Security (Pty) Ltd  
 Specialised Dryers

## Safety barrier tape

3j Group

## Security cash bags

Integrity Control Systems (Pty) Ltd

## Security fencing – conventional / electrified

FANG Security Infrastructure  
 Naftech Security

## Smart cash deposit boxes

Cash Connect Management Solutions

G4S Cash Solutions (SA)  
 Gunnebo South Africa (Pty) Ltd  
 Mutual Safe & Security (Pty) Ltd  
 SBV Services (Pty) Ltd  
 Transaction Control Technologies (Pty)Ltd

## Services

### Asset / store finance

EpicCo Accounting & Advisory Services  
 Real Insight  
 Retail Capital  
 Retail Capital (JHB)  
 SureSwipe

### Category management

Dotactiv (Pty) Ltd

### Distribution / logistics – third-party

Autogas SA  
 Gavin Twigg Consulting Service  
 GLS – Supply Chain Equipment  
 ID Logistics South Africa  
 iTRADEpro  
 M & M Logistics  
 Staff Elite  
 Trend Sales Marketing & Distribution  
 Zetes South Africa

### Financial

Ecentric Payment Systems  
 EpicCo Accounting & Advisory Services  
 Retail Capital (JHB)  
 SA Biz Plans – Business Plan Consulting

### Franchising

SA Biz Plans – Business Plan Consulting

### GS1 barcode outsourced data control services

WISE Barcodes & Data Control Services  
 Zetes South Africa

### In-store promo & demo services

BMi Research  
 Cooking Unlimited Kitchen  
 FoodSure

Gavin Twigg Consulting Service  
 Grubrand – Printing & Branding  
 iBadge (Name Badges)  
 Infinitive Marketing Solutions  
 One Digital Media

## In-store radio & music – licensed

Continuous Communications (Pty) Ltd  
 One Digital Media

## Key accounting – independent / 3rd party

Affiliated Key Account Management  
 Gavin Twigg Consulting Service

## Packaging recycling

Plastics |SA  
 The Polyolefin Recycling Company NPC

## Pest control

Bird Control South Africa  
 Crystallmount Workplace Services  
 Flick Pest Control  
 Pestbusters WP

## Product pack shots / retail ad design

Cygnibase (Pty) Ltd  
 Ghekkko Business Services  
 TDC&Co.

## Research – in-store pricing

BMi Research  
 Consumer Goods Council of South Africa  
 Retail Engage  
 The Nielsen Company

## Research – store location

BMi Research  
 Consumer Goods Council of South Africa  
 Douglas Parker Associates  
 InfoViz  
 MapIT  
 One Digital Media  
 Real Insight  
 Tallypro People Counting

## Retail training & consulting

ARC Retail Consultants  
Cooking Unlimited Kitchen  
FoodSure  
Global Carbon Exchange  
Ingozi Management  
Logtrain International  
Master Retailing (Pty)Ltd  
Meatpoint  
Primeserv HR Solutions  
Retail Plus Consultancy  
SA Butchery Training School  
SME Workflow  
Trade Intelligence  
Trifecta Trading 186

## Sales & merchandising – 3rd party

ARC Retail Consultants  
Gavin Twiggs Consulting Service  
iTRADEpro  
One Digital Media  
SRS Retail (Pty) Ltd  
Trend Sales Marketing & Distribution

## Staff recruitment

Dial a Stocktaker  
EpicCo Accounting & Advisory Services  
Ghekko Business Services  
Hotelstaff  
Master Retailing (Pty)Ltd  
Primeserv HR Solutions

Retail Jobs Africa  
Staff Elite  
Workforce Retail

## Stocktaking services

Dial a Stocktaker  
Fantus Technologies  
SA Biz Plans – Business Plan Consulting  
Trend Sales Marketing & Distribution  
WISE Barcodes & Data Control Services  
Workforce retail

## Temporary employment services

Dial a Stocktaker  
Ghekko Business Services  
Staff Elite  
Workforce Retail

## Shopfitting & the store

### Checkout mnfrs

Arneg South Africa (Pty) Ltd  
Broleigh Instore Solutions  
HMY Group  
K K Shelving  
Pan Oston  
Pioneer Shopfitting Services  
SG26 Retail Equipment Supplier  
Shelf – Rite  
Shopfitting Concepts

Spode Storage Solutions  
StegTech  
Storeplay  
Storequip (Pty) Ltd  
StoreWorks  
TCK Displays t/a TCK Retail Solutions

## Cross merchandising systems / accessories

Arneg South Africa (Pty) Ltd  
Display Group  
Euroshelf  
GP Solutions  
Legendz Store Renovations  
Nocab (Pty) Ltd T/A Acute Steel Works  
Nu Displays  
Pan Oston  
Rochelle Plastics  
Romano

## Display – decorations

Action Frames  
Display Equipment Co Natal (Pty) Ltd  
Display Equipment Company  
Green Apple Branding / FlagAd  
Green Design Interior Displays  
HMY Group  
Infinite Marketing Solutions  
Nocab (Pty) Ltd T/A Acute Steel Works  
Red Hand Sign Supplies (Pty) Ltd  
Romano  
Silver Solutions

## Display baskets

Broleigh Instore Solutions  
Cape Gate Fence & Wire Works  
Champion Displays cc  
Cynton Wire Products (Pty) Ltd  
Display Equipment Co Natal (Pty) Ltd  
Display Equipment Company  
Display Group  
Displaytech  
Euroshelf  
Green Design Interior Displays  
K K Shelving  
Legendz Store Renovations  
National Displays  
Q Display (Pty) Ltd  
Romano  
Scan Retail Solutions  
Shelf – Rite  
Spode Storage Solutions  
StoreWorks  
Trolley World  
TrolleyQuip & TrolleyCare  
Wanzl Shopping Trolleys  
X-treme Metallurgy

## Electrical

Assamo Energy Solutions  
Ecolight SA  
Integrated Power (Pty) Ltd  
Lapp Group Southern Africa  
Osram (Pty) Ltd  
Powercorp  
SolarPower Africa

**With 2018 Wrapped up,  
how will you be wrapping your products this year?**

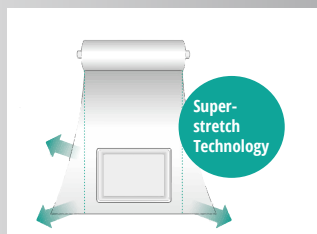


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## AW-5600 AT

Automatic weigh-wrap-label system

- INTEGRATED WEIGH / WRAP / LABEL FEATURE
- 36 PACKS PER MINUTE OPERATION
- WRAPS WIDE RANGES OF TRAYS
- ADVANCED FILM "SUPER STRETCH" SYSTEM
- PRECISE LABELING BY MOVABLE ROBOT ARM



## Electricity generation – photovoltaic solar

Magnet Group  
Romano

## Emergency battery power back-up systems

Hoffmann International  
MVL Industrail Products & Finance

## Emergency lighting

Ambiente Products & Services cc  
Cadcom cc  
LED Lighting SA  
Lighting Innovations (Pty) Ltd  
MVL Industrail Products & Finance  
Osram (Pty) Ltd  
Prestige Signage Projects

## Energy management – equipment & products

AML Controls (Danfoss – Miatech)  
Assamo Energy Solutions  
Autogas SA  
CIAT – Sky Shot Climate Solutions  
Energy Management Solutions SA  
Global Carbon Exchange  
Light Kinetics  
Magnet Group  
Ray-Kote Thermal Barrier Coating Systems  
Schneider Electric (Pty) Ltd  
Solar Heat Exchangers (Pty) Ltd  
SolarPower Africa  
Sollatek (The Power Protector)  
UTE

## Energy management – independent specialist consultants

Assamo Energy Solutions  
Energy Management Solutions  
Energy Management Solutions SA  
SolarPower Africa  
WSP Facilities Management (Pty) Ltd

## Entrance mats

COBA Africa (Pty) Ltd  
Phoenix Cleancare  
Q Display (Pty) Ltd

## Flags & flagpoles

DCP Signs & Graphics  
Green Apple Branding / FlagAd  
Grubrand – Printing & Branding  
Prestige Signage Projects  
Rocam Signs  
Sign Central

## Floor cleaning – equipment / chemicals

Cleaning World Jhb cc  
Crystalmount Workplace Services  
Eqstra Holdings Limited  
Factory Cat Equipment  
Frog Cleaning Solutions  
Goscor Cleaning Equipment  
Halden Export Enterprises  
Intelligent Cleaning Equipment  
Mopping Equipment  
Numatic International  
Pathogen & Environmental Solutions  
Phoenix Cleancare  
POGO Industrial Cleaning Systems

## In-store digital media

ADTEC Digital  
AirMedia  
Continuous Communications (Pty) Ltd  
Global Access  
Laxton Technologies (Pty) Ltd  
One Digital Media  
Romano  
TDC&Co.  
Timeworks Data Solutions

## Lighting

Ambiente Products & Services cc  
Ecolight SA  
Euroconcepts  
Eurolux  
Fitz Industries  
FVE Creative Studio  
HMY Group  
IMOON SA  
Integrated Power (Pty) Ltd  
LED Lighting SA  
Light Kinetics  
Lighting Innovations (Pty) Ltd  
Lights By Linea (Pty) Ltd  
Magnet Group

MultiSource Technologies  
MVL Industrail Products & Finance  
Osram (Pty) Ltd  
Powercorp  
Romano

## Locks

Roan Systems (Pty) Ltd

## PA systems, music, paging & phones

AirMedia  
Audio Geometry  
Continuous Communications (Pty) Ltd  
Future Dimensions  
Leapfrog Technologies  
Long Range Systems  
One Digital Media  
Quantum Fire & Access

## Price & promotion ticket display systems

Action Frames  
Cygbase (Pty) Ltd  
GP Solutions  
Legendz Store Renovations  
National Displays  
Nu Displays  
Red Hand Sign Supplies (Pty) Ltd  
Romano  
Show Off Display Systems  
Storequip Electronic Systems  
StoreWorks  
XON Retail Solutions

## Product space management

Dotactiv (Pty) Ltd

## Queuing

Avansa Business Technologies  
Broleigh Instore Solutions  
DDL Equipment (Pty) Ltd  
Global Access  
K K Shelving  
Laxton Technologies (Pty) Ltd  
Long Range Systems  
National Displays  
Q Display (Pty) Ltd  
StegTech  
StoreWorks

## Sanitary hygiene equipment & services

Crystalmount Workplace Services  
Flick Pest Control  
FloorworX Africa (Pty) Ltd  
Halden Export Enterprises  
Intelligent Cleaning Equipment  
Mopping Equipment  
POGO Industrial Cleaning Systems  
Rentokil Initial South Africa  
Sani-touch, Infection Protection Products  
Santoemma South Africa

## Shelf edge price label holders mnfrs

3j Group  
First Shelving & Racking KZN (Pty) Ltd  
GP Solutions  
HMY Group  
Holdit Marketing & Manufacturing  
K K Shelving  
Kyta Manufacturing Industries  
Labels Direct  
Legendz Store Renovations  
Nu Displays  
Romano  
Storequip Electronic Systems  
StoreWorks  
XON Retail Solutions

## Shelving / gondola system mnfrs

Acrow Racking, Shelving, Scaffolding & Formwork  
Arneg South Africa (Pty) Ltd  
Broleigh Instore Solutions  
Cape Gate Fence & Wire Works  
Creative Shop Fitting & Design  
Display Equipment Company  
Display Group  
Displaytech  
ESE Manufacturing (Pty) Ltd  
Euroshelf  
First Storage Concepts  
Fridgetec Services (Pty) Ltd  
G.V.Brocco (Pty)Ltd  
Helderberg Shelving  
Hitech Global Merchandising Systems (Pty) Ltd  
HMY Group  
Howells Shelving

K K Shelving  
 Krost Shelving (Pty)LTD  
 Legendz Store Renovations  
 Meinex Used Supermarkets:  
 AHT freezers, Wanz shopping  
 carts & Tegometall shelving  
 Plan Wise  
 Rackpro (Pty) Ltd Racking  
 & Shelving Specialists  
 Romano  
 ROS International SA (Pty) Ltd  
 SAN Engineering  
 SG26 Retail Equipment  
 Supplier  
 Shelf – Rite  
 Shelvcraft  
 Show Off Display Systems  
 Silver Solutions  
 Spode Storage Solutions  
 Storage Concepts  
 Storequip (Pty) Ltd  
 StoreWorks  
 TCK Displays t/a TCK Retail  
 Solutions  
 Universal Storage Systems  
 (Pty) Ltd  
 Wanzl Shopping Trolleys

### Shopfitters

BJ Cooling & Heating (Pty) Ltd  
 Broleigh Instore Solutions  
 Champion Displays cc  
 Corporate Project Consultants  
 Creative Shop Fitting & Design  
 FVE Creative Studio  
 G.V.Brocco (Pty)Ltd  
 Hitech Global Merchandising  
 Systems (Pty) Ltd  
 HMY Group  
 Howells Shelving  
 K K Shelving

Lowveld Shelving  
 Pan Oston  
 Pioneer Shopfitting Services  
 Plan Wise  
 Romano  
 SG26 Retail Equipment  
 Supplier  
 Shelf – Rite  
 Shelvcraft  
 Shopfitting Concepts  
 Spode Storage Solutions  
 Storage Concepts  
 Storeplay  
 StoreWorks  
 TCK Displays t/a TCK Retail  
 Solutions

### Shopping trolley & hand basket mnfrs

Cape Gate Fence  
 & Wire Works  
 Cynton Wire Products (Pty) Ltd  
 Display Group  
 Euro Displays – Flexicart  
 Shopping Basket  
 HMY Group  
 Ian Brown Engineering  
 ITS International Trolley  
 Solutions  
 Legendz Store Renovations  
 Meinex Used Supermarkets:  
 AHT Freezers, Wanzl Shopping  
 Carts & Tegometall Shelving  
 Millennium Wire Works cc  
 Plastic Ideas  
 RA Suppliers  
 SA Ladder (Pty) Ltd  
 Sani-touch, Infection  
 Protection Products  
 Spode Storage Solutions  
 StoreWorks  
 Supercart South Africa (Pty) Ltd

Trolley & Castor Wholesalers cc  
 Trolley & Shelf  
 Trolley World  
 TrolleyQuip & TrolleyCare  
 Wanzl Shopping Trolleys

### Signs

Action Frames  
 Adversity Signs  
 DCP Signs & Graphics  
 Fridgetec Services (Pty) Ltd  
 Green Apple Branding / FlagAd  
 Grubrand – Printing  
 & Branding  
 iBadge (Name Badges)  
 Infinitive Marketing Solutions  
 Kyta Manufacturing Industries  
 LED Lighting SA  
 Legendz Store Renovations  
 Libra Labels & Digital  
 Light Kinetics  
 Prestige Signage Projects  
 Red Hand Sign Supplies  
 (Pty) Ltd  
 Rocam Signs  
 Rochelle Plastics  
 Romano  
 Scan Retail Solutions  
 Sign Central  
 Storeplay  
 StoreWorks  
 Vogue Signs

### Signs – plasma / LCD screens

ADTEC Digital  
 AirMedia  
 Community Bulletin Boards  
 Cygnibase (Pty) Ltd  
 Global Access  
 InfoViz

Lamp Utopia & Audio Visual  
 One Digital Media  
 Romano  
 TimeWorks Point of Sale

### Signs – programmable electronic

ADTEC Digital  
 InfoViz  
 Lamp Utopia & Audio Visual  
 Rocam Signs  
 Romano  
 Storequip Electronic Systems  
 XON Retail Solutions

### Special store display units incl. mobile racks

3j Group  
 Broleigh Instore Solutions  
 Cape Gate Fence  
 & Wire Works  
 Champion Displays cc  
 Creative Shop Fitting & Design  
 Display Equipment Co Natal  
 (Pty) Ltd  
 Display Group  
 Displaytech  
 Euroshelf  
 Hitech Global Merchandising  
 Systems (Pty) Ltd  
 HMY Group  
 Howells Shelving  
 K K Shelving  
 Laxton Technologies (Pty) Ltd  
 Metnor Manufacturing  
 Millennium Wire Works cc  
 Nocab (Pty) Ltd T/A Acute  
 Steel Works  
 One Digital Media  
 One Touch Retail Solutions  
 Pioneer Shopfitting Services

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sustainable  
refrigeration

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Rochelle Plastics  
Romano  
SAN Engineering  
Scan Retail Solutions  
Show Off Display Systems  
Silver Solutions  
StoreWorks  
TrolleyQuip & TrolleyCare  
Wanzl Shopping Trolleys

## Standby power generators

Alpine Generators  
Autogas SA  
Hoffmann International  
Integrated Power (Pty) Ltd  
Schneider Electric (Pty) Ltd  
Sollatek (The Power Protector)

## Stock securing platform

Eazi Sales & Service  
Vinallti Swiss Design

## Store designers

Ambiente Products & Services cc  
ARC Retail Consultants  
Corporate Project Consultants  
DCP Signs & Graphics  
Design Vision  
Freislich Design Consultants  
FVE Creative Studio  
HMY Group  
K K Shelving  
Legendz Store Renovations  
Master Retailing (Pty)Ltd  
Plan Wise  
Plan-IT Design  
Romano  
Sign Central  
StoreWorks  
TDC&Co.  
TRSD Retail & Interior Design

## Store Flooring

3j Group  
COBA Africa (Pty) Ltd  
Factory Cat Equipment  
FloorworX Africa (Pty) Ltd  
Flowcrete South Africa (Pty) Ltd  
Goscor Cleaning Equipment  
Intelligent Cleaning Equipment  
X-treme Metallurgy

## Store refrigeration contractors

AML Controls (Danfoss – Miotech)  
Coldcycle Trading

## Trolley locks

Supercart South Africa (Pty) Ltd  
Wanzl Shopping Trolleys

## Turnstiles – customer / staff

Alltech Vehicle Barriers & Turnstile Solutions, brought to you by Gunnebo South Africa  
Broleigh Instore Solutions  
iMAT Manufacturing  
K K Shelving  
Legendz Store Renovations  
Shelf – Rite  
StoreWorks  
Syntech  
Tallypro People Counting  
Timewatch Systems cc  
Turnstar Systems cc  
Wanzl Shopping Trolleys

## Used store equipment resellers / recyclers

Plastics |SA

## Warehousing & Logistics

### Balers / Waste Management

Akura Manufacturing Engineering Company (Pty) Ltd  
Bulkmatech Cape cc  
Bulkmatech Engineering (Pty) Ltd  
South African Recycling Equipment

### Castors & wheels

Ian Brown Engineering  
KV Castor, Ladder & Trolley  
Lead Laundry & Catering  
Master Jack  
RA Suppliers  
Roll-It Africa (Pty) Ltd  
SA Ladder (Pty) Ltd  
Tente Castors South Africa (Pty) Ltd  
Triton-Leo Group (Pty) Ltd  
Trolley & Castor Wholesalers cc

Trolley & Shelf  
Wanzl Shopping Trolleys

## Compactors / waste handling equipment

Akura Manufacturing Engineering Company (Pty) Ltd  
Bulkmatech Cape cc  
Bulkmatech Engineering (Pty) Ltd  
OdorCure (Pty) Ltd

## Conveyors

Bulkmatech Engineering (Pty) Ltd  
Interroll SA (Pty) Ltd  
KNAPP Logistic SA (Pty) Ltd.  
South African Recycling Equipment

## Crate washers

Akura Manufacturing Engineering Company (Pty) Ltd  
Eptech  
Hobart Servimate  
iClean  
IndVac  
Phoenix Cleancare  
PHT-SA

## Dock levellers, seals, doors & shelters

DDL Equipment (Pty) Ltd  
SA Vertical Warehouse & Life Equipment  
Stab A Load KZN  
TruSeal (Pty) Ltd

## Forklifts

Avis Forklift Centre (Pty) Ltd  
Barloworld Handling SA  
Cherry Picker Hire, Sales & Service Sterling Plant Hire  
Cushman  
Goscor Lift Truck Company  
Intelligent Cleaning Equipment  
Jungheinrich South Africa  
Linde Material Handling (Pty) Ltd  
Manhand Durban  
Masslift Africa (Pty) Ltd

## Goods lifts / hydraulic platforms

Cherry Picker Hire, Sales & Service Sterling Plant Hire

Cushman  
Eazi Sales & Service  
Intelligent Cleaning Equipment  
Jungheinrich South Africa  
Master Jack  
SA Ladder (Pty) Ltd  
SA Vertical Warehouse & Life Equipment  
Stab A Load KZN

## Hand pallet jacks

Barloworld Handling SA  
Ian Brown Engineering  
Intelligent Cleaning Equipment  
Jungheinrich South Africa  
KV Castor, Ladder & Trolley  
Linde Material Handling (Pty) Ltd  
Master Jack  
RA Suppliers  
Roll-It Africa (Pty) Ltd  
Rybro Castors & Wheels

## High-speed doors

Apex Strip Curtains & Doors  
Bird Control South Africa  
DDL Equipment (Pty) Ltd  
Maxiflex Door Systems  
Stab A Load KZN

## Impact doors

Apex Strip Curtains & Doors  
Maxiflex Door Systems

## Logistics / supply chain consulting

Alpine Trucking  
Arrow Logistics  
Barpro Storage SA (Pty) Ltd  
Berco Express  
DCI Scanning  
Dovetail Business Solutions  
Fairbridge Technologies (Pty) Ltd.  
Fantus Technologies  
Global Carbon Exchange  
Goscor Lift Truck Company  
ID Logistics South Africa  
Industrial Logistic Systems  
KNAPP Logistic SA (Pty) Ltd.  
Logtrain International  
M & M Logistics  
Supply Chain Junction  
Zetes South Africa



## Logistics software

Arrow Logistics  
Dovetail Business Solutions  
Fantus Technologies  
KNAPP Logistic SA (Pty) Ltd.  
M & M Logistics  
Pivotel (Pty) Ltd  
Psionet (Pty) Ltd  
Supply Chain Junction  
TransnetiX Interactive (Pty) Ltd

## Mezzanine floors

Acrow Racking, Shelving,  
Scaffolding & Formwork  
ESE Manufacturing (Pty) Ltd  
K K Shelving  
Krost Shelving (Pty)LTD  
Leslie Alan Industrial Systems  
(Pty) Ltd  
Pacific Steel  
Racklock (Pty) Ltd  
ROS International SA (Pty) Ltd  
Shelf Rack (Pty) Ltd  
Spode Storage Solutions  
SSI Schaefer Systems South  
Africa (Pty) Ltd  
Storequip (Pty) Ltd

## Mobile warehouse racking

Barpro Storage SA (Pty) Ltd  
Jungheinrich South Africa  
Leslie Alan Industrial Systems  
(Pty) Ltd  
Shelf Rack (Pty) Ltd  
SSI Schaefer Systems South  
Africa (Pty) Ltd

## Narrow aisle forklifts

Barloworld Handling SA  
Cushman  
Goscor Lift Truck Company  
Intelligent Cleaning Equipment  
Jungheinrich South Africa

## Pallets

Bamic Enterprises  
E-DEK  
FMCG Africa Procurement  
Solutions  
Green Plastic Designs Pty(Ltd)  
Manhand Durban  
MCG Industries  
Mpac Plastic Containers  
Palogix International  
Path Plastics cc

## Receiving scales

Adam Equipment  
Avocet Scales & Labels – Ishida  
Baseline Scales  
Catering Equipment 4 All  
Clover Scales (Pty) Ltd  
Gerber Fresh  
Hanna Instruments  
Microsep (Pty) Ltd – Mettler  
Toledo  
Scalerite  
Teraoka S.A. (Pty) Ltd

## Returnable crates, lugs & dollies

FMCG Africa Procurement  
Solutions  
GLS – Supply Chain Equipment  
MCG Industries  
Mpac Plastic Containers  
Plastic Ideas  
Rybro Castors & Wheels

## RFID readers & transponders

ADE Labelling & Barcoding  
DCI Scanning  
Dynamic Identification  
Systems  
HK Holdings  
Kemtek Imaging Systems  
Psionet (Pty) Ltd  
Roan Systems (Pty) Ltd  
Trolley Scan (Pty) Ltd  
Zetes South Africa

## Rolltainers

Cape Gate Fence  
& Wire Works  
GLS – Supply Chain Equipment  
Linvar (Pty) Ltd  
One Touch Retail Solutions  
Palogix International  
Path Plastics cc  
PHT-SA  
Premier Pallets  
Spode Storage Solutions  
Trolley & Castor Wholesalers cc  
TrolleyQuip & TrolleyCare  
Wanzl Shopping Trolleys

## Stock trolleys

Bamic Enterprises  
Cape Gate Fence & Wire Works  
Cherry Picker Hire, Sales &  
Service Sterling Plant Hire

KV Castor, Ladder & Trolley  
Lead Laundry & Catering  
Manhand Durban  
Millennium Wire Works cc  
One Touch Retail Solutions  
Rybro Castors & Wheels  
SAN Engineering  
Specialised Dryers  
StoreWorks  
Supercart South Africa (Pty) Ltd  
Trolley & Shelf  
Trolley World  
Wanzl Shopping Trolleys

## Stockroom racking mnfrs

Acrow Racking, Shelving,  
Scaffolding & Formwork  
Display Group  
First Storage Concepts  
Green Plastic Designs Pty(Ltd)  
Helderberg Shelving  
K K Shelving  
Krost Shelving (Pty)LTD  
Linvar (Pty) Ltd  
Racklock (Pty) Ltd  
Rackpro (Pty) Ltd Racking  
& Shelving Specialists  
Shelf – Rite  
Spode Storage Solutions  
Storage Concepts  
Storequip (Pty) Ltd  
StoreWorks  
Universal Storage Systems  
(Pty) Ltd

## Storage containers

Green Plastic Designs Pty(Ltd)  
Linvar (Pty) Ltd  
Mpac Plastic Containers  
Palogix International  
Spode Storage Solutions

## Strip curtains

Apex Strip Curtains & Doors  
Cape Tech Services  
Commercial Refrigeration  
Services  
Kool Curtains

## Third-party distributors

e-Agricultural Services  
& Products  
ID Logistics South Africa  
iTRADEpro  
Rivoningo Industries

Tacoma Logistics  
Triton-Leo Group (Pty) Ltd

## Transport refrigeration

ID Logistics South Africa  
Tacoma Logistics

## Warehouse / distribution centre floors

Tacoma Logistics  
Twintec Ltd

## Warehouse racking mnfrs

Acrow Racking, Shelving,  
Scaffolding & Formwork  
Barpro Storage SA (Pty) Ltd  
Display Group  
ESE Manufacturing (Pty) Ltd  
First Storage Concepts  
Helderberg Shelving  
HMY Group  
Interroll SA (Pty) Ltd  
Jungheinrich South Africa  
K K Shelving  
Leslie Alan Industrial Systems  
(Pty) Ltd  
Pacific Steel  
Racklock (Pty) Ltd  
Rackpro (Pty) Ltd Racking  
& Shelving Specialists  
ROS International SA (Pty) Ltd  
SA Vertical Warehouse & Life  
Equipment  
Shelf – Rite  
Shelf Rack (Pty) Ltd  
Shelcraft  
Spode Storage Solutions  
SSI Schaefer Systems South  
Africa (Pty) Ltd  
Storequip (Pty) Ltd  
StoreWorks  
Supply Chain Procurement  
(Pty) Ltd Storage Solutions  
Universal Storage Systems  
(Pty) Ltd



## 3j Group

Telephone: 011-450-1570  
Email: mike@3js.co.za  
Website: www.3js.co.za

## 4POS

Telephone: 011-475-8731  
Email: info@4pos.co.za  
Website: www.4pos.co.za

## Accsys (Pty) Ltd

Telephone: 011-719 8000  
Email: pr@jhb.accsys.co.za  
Website: www.accsys.co.za

## Acrow Racking, Shelving, Scaffolding & Formwork

Telephone: 011-824-1527  
Email: info@acrow.co.za  
Website: www.acrow.co.za

## Action Frames

Telephone: 021-552-8960  
Email: craig@actionframes.co.za  
Website: www.actionframes.co.za

## Adam Equipment

Telephone: 011-974-9745  
Email: sales@adamequipment.co.za  
Website: www.adamequipment.co.za

## Adami's Catering t/a Mac Brothers North West

Telephone: 018 464 3267  
Email: infonorthwest@macbrothers.co.za

## ADE Labelling & Barcoding

Telephone: 011-792-7154  
Email: sales@ade.co.za  
Website: www.ade.co.za

## ADTEC Digital

Telephone: 011-562-6777  
Email: jscheepers1375@icloud.com  
Website: www.adtec.digital

## Adversity Signs

Telephone: 021-871-1874  
Email: andre@adversity.co.za

## Aeon Packaging & Trading (Pty) Ltd

Telephone: 011-823-1592  
Email: info@aeonpack.co.za  
Website: www.aeonpack.co.za

## Affiliated Key Account Management

Telephone: 051-436-9674  
Email: hannes@akam.co.za

## AGQPE – A Golan Packaging Enterprises (Pty) Ltd

Telephone: 011-728-3947  
Email: agpe@global.co.za  
Website: www.foodpackagingsystems.com



## AHT Cooling Systems GmbH / Multilayer Trading 867 (Pty) Ltd – Coolpoint AHT Partner

Telephone: 021-851-9616  
Email: nic@ahtafrica.co.za  
Website: www.ahtafrica.co.za

*AHT Cooling Systems GmbH has been operating successfully in the field of industrial cooling and freezing for more than 30 years. AHT's background of long-standing entrepreneurial tradition and our permanent focus on demand-oriented, market-driven innovation has led us to become an extremely successful global enterprise.*

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Email: Deon@airconfirm.co.za  
Website: www.airconfirm.co.za

## Air Products SA (Pty) Ltd

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Email: mulderd@apsap.co.za  
Website: www.airproducts.co.za

## Aircool: Airconditioning & Extraction Specialists

Telephone: 011-887-2467  
Email: mark@aircool.co.za

## AirMedia

Telephone: 011-789-1111  
Email: carin@airmedia.co.za

## Akura Manufacturing Engineering Company (Pty) Ltd

Telephone: 021-872-2224  
Email: sales@akura.co.za  
Website: www.akura.co.za

## Aldox Projects cc

Telephone: 011-822-4918  
Email: info@aldox.co.za  
Website: www.aldox.co.za

## Alex Murray Metal Systems

Telephone: 021-551-7400  
Email: phil@amms.co.za  
Website: www.amms.co.za

## All Appliances & Refrigeration

Telephone: 078-681-4043  
Email: craig.rossouw@gmail.com

## All Round Bakery Supply Services cc

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Email: clive@allroundbakery.co.za  
Website: www.allroundbakery.co.za

## Alltech Vehicle Barriers & Turnstile Solutions, brought to you by Gunnebo South

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Email: info.za@gunnebo.com

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Email: alpineservice@telkomsa.net  
Website: www.alpine.za.com

## Alpine Trucking

Telephone: 082-416-1416  
Email: jacques@alpinetrucking

## Ambiente Products & Services cc

Telephone: 011-917-9710  
Email: info@ambiente.co.za  
Website: www.ambiente.co.za

## AML Controls (Danfoss – Miotech)

Telephone: 082-787-6068  
Email: headc@mweb.co.za

## AMS Rentals (Pty) Ltd

Telephone: 016-932-0101  
Email: mark@amsrentals.co.za

## AMT Refrigeration Engineering (Pty) Ltd

Telephone: 011-057-2492  
Email: info@amtrefrigeration.co.za  
Website: www.amtrefrigeration.co.za

## Andtech Barcode Systems cc

Telephone: 012-653-1057  
Email: sales@andtech.co.za  
Website: www.ttr.co.za

## Ankerdata (Pty) Ltd

Telephone: 021-511-5165  
Email: answers@ankerdata.com  
Website: www.ankerdata.com

## Ant Software

Telephone: 071-317-1035  
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[www.aht.at](http://www.aht.at)

## Apex Strip Curtains & Doors

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 Email: apexstri@global.co.za  
 Website: www.apexstrip.co.za

## ARC Retail Consultants

Telephone: 073-084-8452  
 Email: info@arcetail.org  
 Website: www.arcetail.org



## Arch Retail Systems

Telephone: 021-556 2724  
 Email: webinfo@archsoftware.co.za  
 Website: www.archsoftware.co.za

*ARCH Retail Management System is a complete POS management solution developed in-house to meet the operational needs of small to large retailers and wholesalers. This Windows-based system is enhanced by the real-time, interactive capturing of data, providing clients with a highly competitive, customer-driven product, ultimately enhancing operational efficiency. "Arch Passion Your Edge"*

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 Email: luigi@arneg.co.za  
 Website: www.arneg.co.za

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Telephone: 051-434-3316  
 Email: brian@arrowlogistics.co.za

## ASAP Catering Equipment

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 Email: paul@asapquip.co.za  
 Website: www.asapquip.co.za

## Ascot Catering Equipment

Telephone: 011-974-2325  
 Email: tony@ascotcat.co.za  
 Website: www.ascot.co.za

## Assamo Energy Solutions

Telephone: 083-577-7061  
 Email: info@assamo.co.za  
 Website: www.assamoenergy.co.za

## Astrosec (Pty) Ltd

Telephone: 021-007-1034  
 Email: info@astrosec.co.za  
 Website: www.astrosec.co.za

## Atlantic Prepaid

Telephone: 071-697-7289  
 Email: atlanticprepaid@yahoo.com  
 Website: www.atlanticpos.co.za

## Atlas Appliance Repairs

Telephone: 021-551-3639  
 Email: pa@compuscan.co.za

## ATM Solutions (Pty) Ltd

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 Email: info@atmsolutions.co.za  
 Website: www.atmsolutions.co.za

## Audio Geometry

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 Email: info@audiogeometry.co.za  
 Website: www.audiogeometry.co.za

## Autogas SA

Telephone: 031-702-2663  
 Email: neil@autogassa.co.za  
 Website: www.autogassa.co.za

## Avansa Business Technologies

Telephone: 0861-333-397  
 Email: info@avansa.co.za  
 Website: www.avansa.co.za

## Avis Forklift Centre (Pty) Ltd

Telephone: 011-397-1784  
 Email: info@avisforklift.co.za  
 Website: www.avisforklift.co.za



## Avocet Scales & Labels – Ishida

Telephone: 011-392-3781  
 Email: philip.mercer@avocetsa.co.za  
 Website: www.avocetscales.co.za

*Now in our 17th year of service to retailers offering quality Ishida scales, TSC printers and our own manufactured labels, all. Avocet's latest offerings can be viewed on our new website. Please take time to visit us online at www.avocetscales.co.za*

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 Email: sasha@axis.com  
 Website: www.axis.com

## Bamic Enterprises

Telephone: 021-788-6153  
 Email: marketing@bamicenterprises.com  
 Website: www.bamicenterprises.com

## Barloworld Handling SA

Telephone: 011-898-0000

Email: info@bwhandling.co.za  
 Website: www.barloworldhandling.co.za



## Barpro Storage SA (Pty) Ltd

Telephone: 021-552-9190  
 Email: info@barpro.co.za  
 Website: www.barprostorage.co.za

*Barpro designs, installs and maintains Storax Mobile Racking, which effectively doubles storage capacity while allowing immediate access to every pallet location. Used extensively in cold stores, Storax reduces the energy required per pallet stored. It can also be used in conjunction with case picking and is becoming popular in normal warehousing. Visit our blog: www.barpro.wordpress.com*

## Barrier Angelucci

Telephone: 011-609-2148  
 Email: ba6@argent.co.za  
 Website: www.barrierangelucci.co.za

## Baseline Scales

Telephone: 021-556-7614  
 Email: shane@baselinescales.co.za  
 Website: www.baselinescales.co.za

## Basterfield Engineering (Pty) Ltd

Telephone: 011-822-9991  
 Email: sales@basterfield.co.za  
 Website: www.basterfieldonline.com

## Bautec Appliances

Telephone: 011-791-5019  
 Email: paul@bautec.co.za  
 Website: www.bautec.co.za

## BCE Foodservice Equipment

Telephone: 011-210-2000  
 Email: gavin@bce.co.za  
 Website: www.bce.co.za

## BE Cooling / Brads Refrigeration cc

Telephone: 031-701-9933  
 Email: accounts@brads.co.za  
 Website: www.becooling.co.za/

## Berco Express

Telephone: 011-457-3000  
 Email: info@bercoexpress.co.za  
 Website: www.bercoexpress.co.za

## Big 5 Distribution

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 Email: sales@big5.co.za  
 Website: www.big5.co.za; www.thebarcodewarehouse.co.za

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- Fast operation speed up to 35 packs per minute
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[anton.boshoff@avocetsa.co.za](mailto:anton.boshoff@avocetsa.co.za)  
 Website: [www.avocetscales.co.za](http://www.avocetscales.co.za)

Or call our branch nearest to you:

Johannesburg South – Tel: (011) 613 5838  
 Johannesburg North – Tel: (011) 794 3463  
 Cape Town – Tel: (021) 982 7321  
 Durban – Tel: (031) 701 5225  
 Bloemfontein – Tel: (051) 430 1198  
 East London – Tel: (043) 726 7541  
 Nelspruit – Tel: (071) 683 1285  
 Port Elizabeth – Tel: (041) 364 0718  
 Polokwane – Tel: (015) 293 2013



## Biofingier SA

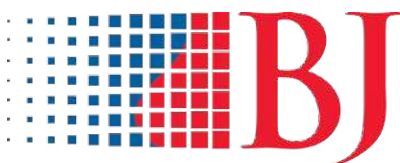
Telephone: 082-858-0753  
 Email: info@biofingier.co.za  
 Website: www.biofingier.co.za

## Bird Control South Africa

Telephone: 021-851-1433  
 Email: info@birdcontrolsa.co.za  
 Website: www.birdcontrolsa.co.za

## Bitzer Kühlmaschinenbau (S.A.) (Pty) Ltd

Telephone: 021-510-4620  
 Email: info@bitzer.co.za  
 Website: www.bitzer.co.za



COOLING & HEATING (PTY) LTD

## BJ Cooling & Heating (Pty) Ltd

Telephone: 011-794-6369  
 Email: brendan@bjcooling.co.za  
 Website: www.bjcooling.com

*Now in our 17th year of operation BJ Cooling & Heating provides a one-stop country wide refrigeration and aircon service from our branches in Gauteng and the Western Cape. We specialise in quality, high efficiency and cost-effective retail, & commercial and institutional installations. We design and install the plant and ducting, build cold rooms and install cabinets as required and then supply both a reactive and preventative maintenance service.*

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Telephone: 011-615-7000  
 Email: research@bmi.co.za  
 Website: www.bmi.co.za

## Bonanza Shop & Catering Equipment

Telephone: 013-753-3681  
 Email: alan@bonanzashop.co.za

## Border Scales cc

Telephone: 043-726-2801  
 Email: clint@borderscales.co.za  
 Website: http://bordersscales.co.za

## Bred Security Software – BSS

Telephone: 083-212-9152  
 Email: sales@bss-software.co.za  
 Website: www.stoplift.com

## Brilliant Refrigeration

Telephone: 011-818-3745  
 Email: rudigons69@gmail.com



"instore solution specialists"

## BroleIGH Instore Solutions

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 Email: bruce@broleigh.co.za  
 Website: www.bisbroleigh.co.za

*BroleIGH Instore Solution specialists – from computer generated design of our products, to the professional manufacture of all individually made components, to powder coating, assembly, and installation by qualified teams, we deliver a sensational finished product.*

## BT-SA

Telephone: 0860-105-183  
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 Website: www.bt-sa.co.za

## Bulkmatech Cape cc

Telephone: 021-713-8280  
 Email: info@Bulkmatechct.co.za  
 Website: www.Bulkmatechct.co.za

## Bulkmatech Engineering (Pty) Ltd

Telephone: 0861-782-358  
 Email: peter@bulkmatech.co.za  
 Website: www.bulkmatech.co.za

## Bullion IT (Pty) Ltd

Telephone: 011-463-1030  
 Email: info@bullionit.com  
 Website: www.bullionit.com

## Busch Vacuum Pumps & Systems Africa

Telephone: 011-856-0650  
 Email: info@busch.co.za  
 Website: www.busch.co.za

## Bytes Managed Solutions

Telephone: 011-373-4000  
 Email: managedsolutions@bytes.co.za  
 Website: www.bytesms.co.za

## C.A.P.I. Security

Telephone: 031-262-1993  
 Email: louis@capisecurity.co.za  
 Website: www.capisecurity.co.za

## Cad Retail

Telephone: 031-207-6213  
 Email: rparak@cad.co.za  
 Website: www.cad.co.za

## Cadcom cc

Telephone: 011-452-3735  
 Email: sales@cadcom.co.za  
 Website: www.cadcom.co.za



## Cape Gate Fence & Wire Works

Telephone: 021-937-7123  
 Email: ctsales@capegate.co.za  
 Website: www.cape-gate.co.za

*Established in 1929, Cape Gate Fence and Wire Works is South Africa's market leader in steel wire retail products. Our wide range of retail products are designed to move stock with maximum efficiency from distribution centre to store, from store warehouse to shop floor, and finally from shelf to till point. Cape Gate's extensive range of high quality durable products, include standard as well as custom-designed products. Key product ranges are materials handling trolleys, DC and supply chain solutions and shopping trolleys.*

## Cape Tech Services

Telephone: 076-389-8048  
 Email: capeagriquip@gmail.com  
 Website: www.capetechservices.co.za

## CAREL Controls SA (Pty) Ltd

Telephone: 011-805-1558  
 Email: info@carelcontrols.co.za  
 Website: www.carelcontrols.co.za

## Carleton Fridgelec (Pty) Ltd

Telephone: 018-294-3520  
 Email: dj@fridgelec.co.za

## Carrier

Telephone: 011-620-0300  
 Email: enquiry@carrier.co.za  
 Website: www.carrier.co.za

## Cash Bases SA (Pty) Ltd

Telephone: 011-787-9686  
 Email: jchurch@cashbases.co.za  
 Website: www.cashbases.co.za

## Cash Connect Management Solutions

Telephone: 011-996-4415  
 Email: info@cashconnect.co.za  
 Website: www.cashconnect.co.za



# MOVING GOODS EFFICIENTLY from Warehouse to Till Point

Cape Gate manufactures a wide range of quality materials handling and shopping trolleys designed to move stock with maximum efficiency from the distribution centre to the shop floor, and finally from the shelf to the till point. A complete range that meets the needs of today's retailer from bulk handling units to a variety of shopping trolleys that are specifically designed to meet particular store profiles.



Shopping Trolleys  
180L & 210L



85L  
Galaxy



160L  
Duplex Shopper



Merchandising  
Trolley



Heavy Duty  
Flat-Bed Trolley



4 Sided Security  
Rolltainer



2 Sided Rolltainer



# CAPE GATE



**QUALITY WIRE PRODUCTS SINCE 1929 • 100% SOUTH AFRICAN**

**HEAD OFFICE - CAPE TOWN**  
Tel: +27 (21) 937 7123  
Fax: +27 (21) 937 7177  
ctsales@capegate.co.za

**DURBAN**  
Tel: +27 (31) 709 2670  
Fax: +27 (31) 709 2668  
vincentr@capegate.co.za

**PORT ELIZABETH**  
Tel: +27 (41) 486 2538  
Fax: +27 (41) 486 2532  
progwire@capegate.co.za

**JOHANNESBURG**  
Tel: +27 (11) 483 8541  
Fax: +27 (11) 339 5187  
vanie@capegate.co.za

CG17.09



**COLCAB**  
(PTY) LTD  
QUALITY DISPLAY SOLUTIONS

## Colcab (Pty) Ltd

Telephone: 021-907 2800  
Email: info.CPT@colcabct.co.za  
Website: www.colcab.co.za

*Colcab has emerged as South Africa's largest and most innovative manufacturer of refrigerated supermarket display cases, as well as producing a range of ambient, hot, chilled and frozen display cases for all categories of food retail*

## Cold Curve Refrigeration

Telephone: 011-794-3234  
Email: derick@coldcurve.co.za  
Website: www.coldcurve.co.za

## Coldcycle Trading

Telephone: 012-751-6590  
Email: coldcycle@lantic.net

## Coldstream (Pty) Ltd

Telephone: 011-493-6572  
Email: coldstream@wol.co.za  
Website: www.coldstream.co.za

## Combustion Technology (Pty) Ltd

Telephone: 021-715-3171  
Email: grant@rielloburners.co.za  
Website: www.combustiontechnology.co.za

## Commercial Refrigeration Services

Telephone: 011-882-3000  
Email: j.kettle@crservices.co.za  
Website: www.crservices.co.za

## Community Bulletin Boards

Telephone: 011-803-2153  
Email: cbb@iburst.co.za

## Compupos

Telephone: 011-475-8731  
Email: sales@compupos.co.za  
Website: www.compupos.co.za

## Concept Clean Africa

Telephone: 011 418 1860  
Email: chris@conceptcleanafrica.co.za  
Website: www.conceptcleanafrica.co.za/

## Condor Solutions

Telephone: 0861-113-484  
Email: stevem@condorsolutions.co.za  
Website: www.condorsolutions.co.za

## Cash Processing Technologies (Pty) Ltd

Telephone: 0861-674-490  
Email: grantjb@cptcash.co.za  
Website: www.cptcash.co.za

## Cashmate

Telephone: 031-205-6485  
Email: stuart@cashmate.co.za  
Website: www.cashmate.co.za

## Cashtek Cash Registers & Computer Point of Sale Systems

Telephone: 031-262-0175 or  
082-446-7791(All Hours)  
Email: cashtek@ionaccess.co.za

## Casio – James Ralph (Pty) Ltd

Telephone: 011-314-8888  
Email: robbief@jamesralph.com  
Website: www.jamesralph.com

## CaterBake

Telephone: 043-555-0106  
Email: info@caterbake.co.za  
Website: www.caterbake.co.za

## Catercare Catering Equipment

Telephone: 011-914-2772/3 or  
011-914-2774/6  
Email: catercare@mweb.co.za  
Website: www.catercare.co.za

## CaterCity

Telephone: 031-579-3719  
Email: admin@catercity.co.za  
Website: www.cater-city.co.za

## Catering Equipment 4 All

Telephone: 083-571-2699  
Email: johan@CateringEquipment4All.co.za  
Website: www.CateringEquipment4All.co.za

## Catersmart

Telephone: 011-334-3575  
Email: sale@catersmart.co.za  
Website: www.catersmart.co.za

## Catervent Systems

Telephone: 011-683-9033  
Email: reception@catervent.co.za  
Website: www.catervent.co.za

## Caterware Connection

Telephone: 0860-222-837  
Email: info@caterware.co.za  
Website: www.caterware.co.za

## cctV Security Surveillance

Telephone: 011-454-5440  
Email: cctv@cctvsa.co.za  
Website: www.cctvsa.co.za

## Ceratech Heat Barrier Coatings

Telephone: 0860-000-703  
Email: info@ceratechcoatings.co.za  
Website: www.ceratechcoatings.co.za

## CGIS Refrigeration Group

Telephone: 011-462-2130  
Email: sales@insulated.co.za  
Website: www.cgis.co.za

## Champion Displays cc

Telephone: 011-827-5624  
Email: championdisplays@yebo.co.za  
Website: www.championdisplays.co.za

## Cherry Picker Hire, Sales & Service Sterling Plant Hire

Telephone: 011-394-6788  
Email: jason@sterlingplanthire.com  
Website: www.sterlingplanthire.com

## Chubb SA

Telephone: 011-761-7000  
Email: yvette.kruger@chubb.co.za  
Website: www.chubb.co.za

## CIAT – Sky Shot Climate Solutions

Telephone: 011-792-3968  
Email: sales@skyshot.co.za  
Website: www.skyshot.co.za

## Cistech Services

Telephone: 012-379-9873  
Email: enquiries@csab.co.za  
Website: www.csab.co.za

## Cleaning World Jhb cc

Telephone: 011-448-2155  
Email: steveb@cleaningworld.co.za  
Website: www.cleaningworld.co.za

## Clover Scales (Pty) Ltd

Telephone: 011-462-3216  
Email: ian@cloverscales.co.za  
Website: www.cloverscales.co.za

## CML – Consulting Microbiological Laboratory

Telephone: 011-425-3775  
Email: tracey@cmlabs.co.za  
Website: www.cmlabs.co.za

## COBA Africa (Pty) Ltd

Telephone: 011-452-7961  
Email: sales@matco.co.za  
Website: www.matco.co.za



### **Consumer Goods Council of South Africa**

Telephone: 011-777-3300  
Email: services@cgcsa.co.za  
Website: www.cgcsa.co.za

### **Container World (Pty) Ltd**

Telephone: 031-201-2226  
Email: chrislee@containerworld.co.za  
Website: www.containerworld.co.za

### **Continental Chef Spices**

Telephone: 011-955-2260  
Email: contichef@iburst.co.za  
Website: www.continentalchef.co.za

### **Continuous Communications (Pty) Ltd**

Telephone: 031-313-3800  
Email: sales@concom.co.za  
Website: www.concom.co.za

### **Cooking Unlimited Kitchen**

Telephone: 013-752-6830  
Email: megan@cookingunlimited.co.za  
Website: www.cookingunlimited.co.za

### **CoolCheck (Pty) Ltd**

Telephone: 082-555-5660  
Email: info@coolcheck.co.za  
Website: www.coolcheck.co.za

### **Coolerado SA**

Telephone: 051-435-6518  
Email: rian@smartsolar.co.za  
Website: www.smartsolar.co.za

### **Corporate Project Consultants**

Telephone: 083-514-9313  
Email: chez.moretti@gmail.com

### **Creative Shop Fitting & Design**

Telephone: 011-872-1510  
Email: info@creativeshop.co.za  
Website: www.creativeshop.co.za

### **Crown National**

Telephone: 011-201-9000  
Email: info@crownnational.co.za  
Website: www.crownnational.co.za

### **Crystalmount Workplace Services**

Telephone: 086-100-0583  
Email: info@crystalmount.co.za  
Website: www.crystalmount.co.za

### **Cubicool International (Pty) Ltd**

Telephone: 011-974-6541  
Email: info@cubicool.co.za  
Website: www.cubicool.co.za

### **Culinary Equipment Company**

Telephone: 011-701-2200  
Email: info@culinary.co.za  
Website: www.culinary.co.za

### **Cushman**

Telephone: 011-595-3600  
Email: riaan@ezgo.co.za  
Website: www.cushman.co.za

### **Cygnibase (Pty) Ltd**

Telephone: 0861-200-789  
Email: enquiries@cygnibase.co.za  
Website: www.cygnibase.co.za

### **Cynton Wire Products (Pty) Ltd**

Telephone: 011-392-7344  
Email: cynton@global.co.za  
Website: www.cynton.co.za

### **D R A C E**

Telephone: 086-133-3364  
Email: mail.drace@gmail.com  
Website:

### **DCI Scanning**

Telephone: 011-867-1449  
Email: sales@dciscanning.co.za  
Website: www.dciscanning.co.za

### **DCP Signs & Graphics**

Telephone: 031-569-1385  
Email: ian@dcpsigns.co.za

### **DDL Equipment (Pty) Ltd**

Telephone: 011-443-4233  
Email: ddl@icon.co.za  
Website: www.ddl.co.za



### **Deli Spices**

Telephone: 021 505 2000  
Email: info@delispices.co.za  
Website: www.delispices.co.za

*Supplier of: Seasonings & Additive Blends for the Food Industry; Natural Spices & Herbs; Home Meal Replacement, Catering & Restaurant Ingredient Solutions; Soya Protein; Functional Ingredients; Natural, Collagen & Artificial Casings; Meat Processing Equipment; Requisites & Packaging*

### **Delta Group (Temperature control)**

Telephone: 021-5590769  
Email: info@deltagroup.co.za  
Website: www.deltagroup.co.za

### **Design Vision**

Telephone: 011-486-4540  
Email: taryn@designvision.co.za  
Website: www.designvision.co.za

### **Dial a Stocktaker**

Telephone: 011-403-2996  
Email: lerato@students.co.za  
Website: www.stocktaker.co.za

### **Direct Cooling**

Telephone: 031-903-1537  
Email: sales@directcooling.co.za  
Website: www.directcooling.co.za

### **Display Equipment Co Natal (Pty) Ltd**

Telephone: 031-337-0630  
Email: durban@display.co.za  
Website: www.display.co.za

### **Display Equipment Company**

Telephone: 011-337- 2740  
Email: sales@display.co.za  
Website: www.display.co.za

### **Display Group**

Telephone: 0800-434-775  
Email: displaymecca@yahoo.com  
Website: www.displaygroup.co.za

### **Displaytech**

Telephone: 011-420-1565  
Email: display@global.co.za  
Website: www.displaytech.co.za

### **DNA Logic**

Telephone: 012-653-1529  
Email: sales@dnalogic.co.za  
Website: www.dnalogic.co.za

### **Dotactiv (Pty) Ltd**

Telephone: 021-852-2046  
Email: andrew@dotactiv.com  
Website: www.dotactiv.com

### **Douglas Parker Associates**

Telephone: 021-700-6200  
Email: dave@douglasparker.co.za  
Website: www.douglasparker.co.za

### **Dovetail Business Solutions**

Telephone: 011-540-9300  
Email: marketing@dovetail.co.za  
Website: www.dovetail.co.za

### **Dyco**

Telephone: 051-445-2466  
Email: des.gay@webmail.co.za

## Dynamic Identification Systems

Telephone: 011-886-0307  
Email: inap@gw.co.za  
Website: www.dynamicid.co.za

## Dyna-pos Point of Sale

Telephone: 011-791-5757  
Email: deon@dyna-pos.co.za  
Website: www.dyna-pos.co.za

## e-Agricultural Services & Products

Telephone: 011-480-5878  
Email: eroux@milpark.netcare.co.za

## East Coast Catering Equipment

Telephone: 031-301-2700  
Email: sales@ecce.co.za  
Website: www.ecce.co.za

## Eazi Sales & Service

Telephone: 0860-100-5540  
Email: sales@eazi.co.za  
Website: www.eazi.sales.co.za

## Ebmpapst

Telephone: 011-794-3434  
Email: sales@za.ebmpapst.com

## Ecentric Payment Systems

Telephone: 021-681-9600  
Email: info@ecentric.co.za  
Website: www.ecentric.co.za

## Ecolight SA

Telephone: 011-021-3105  
Email: info@ecolight.za.com  
Website: www.ecolight.za.com

## E-DEK

Telephone: 011-704-5825  
Email: roland@edek.co.za  
Website: www.edek.co.za

## Eftpos

Telephone: 011-531-5352  
Email: info@eftpos.co.za

## Eldna Security Services

Telephone: 012-324-9551  
Email: eldna@absamail.co.za  
Website: www.eldnasecurity.com

## Emerson Process Management

Telephone: 011-451-3700  
Email: wayne.vandermerwe@emerson.com  
Website: www.emersonclimate.com

## Energy Management Solutions

Telephone: 011-472-5998  
Email: fredj@enersol.co.za

Website: www.energymanagement solutions.co.za

## Energy Management Solutions SA

Telephone: 021-823-1795  
Email: info@emssa.web.za  
Website: www.emssa.web.za

## Energy Partners

Telephone: 021-941-5140  
Email: schalk.pienaar@energypartners.co.za  
Website: www.energypartners.co.za

## EpicCo Accounting & Advisory Services

Telephone: 012-349-5221  
Email: admin@epicco.co.za  
Website: www.epicco.co.za

## Eptech

Telephone: 021-868-1594  
Email: info@eptech.co.za  
Website: www.eptech.co.za

## Eqstra Holdings Ltd

Telephone: 011-552-8760  
Email: marianap@sie.co.za  
Website: www.eiegroupp.co.za

## ESE Manufacturing (Pty) Ltd

Telephone: 086-010-3292  
Email: sales@ese-sa.co.za  
Website: www.ese-sa.co.za

## Euro Displays – Flexicart Shopping Basket

Telephone: 021-851-9616  
Email: eurodisplays@mweb.co.za

## Euroconcepts

Telephone: 021-552-6738  
Email: info@euroconcepts.co.za  
Website: www.euroconcepts.co.za

## Eurocool

Telephone: 011-682-5300  
Email: sales@eurocool.co.za  
Website: www.eurocool.co.za

## Eurolux

Telephone: 021-528-8400  
Email: admin@eurolux.co.za  
Website: www.eurolux.co.za

# euroshelf®

## Euroshelf

Telephone: 021-386-6566  
Email: sales@euroshelf.com  
Website: www.euroshelf.com

*The ingenious, simple and aesthetic appeal of the internationally acclaimed Euroshelf System makes it an excellent solution for effective storage, display and the movement of goods. With industrial strength, easy to assemble and a choice of durable finishes, Euroshelf Systems gives you an unequalled level of quality and flexibility.*

## Exim International

Telephone: 021-511-4009  
Email: info@exim.co.za  
Website: www.exim.co.za

## Factory Cat Equipment

Telephone: 011-825-8901  
Email: sales@factorycat.co.za  
Website: www.factorycat.co.za

## Fairbridge Technologies (Pty) Ltd.

Telephone: 011-608-0911  
Email: sales@fairbridgetech.com  
Website: www.fairbridgetech.com

## Falkberg Trading cc

Telephone: 031-569-1146  
Email: Falkberg@volt.co.za  
Website: www.Falkberg.com

## FANG Security Infrastructure

Telephone: 021-905-1204  
Email: info@fang.co.za  
Website: www.fang.co.za

## Fantus Technologies

Telephone: 012-665-2764  
Email: johann@fantus.co.za  
Website: www.fantus.co.za

## Fidelity Security Group

Telephone: 011-763-9380  
Email: johannv@fidelitysecurity.co.za  
Website: www.fidelitysecurity.co.za

## First Shelving & Racking KZN (Pty) Ltd

Telephone: 0861- 311-111  
Email: firstkzn@telkomsa.net  
Website: www.firstshelving.co.za

## First Storage Concepts

Telephone: 021-511-2616  
Email: info@firststorage.co.za  
Website: www.firststorage.co.za

## Fitz Industries

Telephone: 021-511-8900  
Email: craig@fitzindustries.com  
Website: http://fitzindustries.com

## Flick Pest Control

Telephone: 011-444-1033  
Email: enquiries@flickpest.co.za  
Website: www.flickpest.co.za

### FloorworX Africa (Pty) Ltd

Telephone: 011-406-4100  
Email: info@floorworx.co.za  
Website: www.floorworx.co.za

### Flowcrete South Africa (Pty) Ltd

Telephone: 031-461-3411  
Email: southafrica@flowcrete.com  
Website: www.flowcretesa.co.za

### FMCG Africa Procurement Solutions

Telephone: 012-771-2371  
Email: info@fmcgafrica.net  
Website: www.fmcgafrica.net

### Food Safe Consult (Pty) Ltd

Telephone: 079-419-2334  
Email: pmoira@foodsafecconsult.co.za  
Website: www.foodsafecconsult.co.za

### FoodSure

Telephone: 011-884-0591  
Email: info@foodsure.net  
Website: www.foodsure.net

### Freddy Hirsch Group (Pty) Ltd

Telephone: 021-507-4500  
Email: info@freddyhirsch.co.za  
Website: www.freddyhirsch.co.za

### Freislich Design Consultants

Telephone: 083-251-8980  
Email: leon@freislich.co.za

### Fridgetec Services (Pty) Ltd

Telephone: 012-657-0285  
Email: isabella@fridgetec.co.za  
Website: www.refsol.co.za

### Frigoglass (Pty) Ltd

Telephone: 011-248-3000  
Email: sales-sa@frigoglass.com  
Website: www.frigoglass.com



### Commercial Refrigeration Specialists

### Frigrite Africa (Pty) Ltd

Telephone: 010-595-0388  
Email: info@frigrite.co.za  
Website: www.frigrite.co.za

*Frigrite display cabinets are designed to operate in harsh ambient conditions with exceptional energy efficiency. Fabricated in a world class factory and assembled in South Africa, we offer an unparalleled three-year warranty. Standard features include stainless steel interiors, high performance evaporators, LED lighting, night blinds and EC fans.*

### Frog Cleaning Solutions

Telephone: 011-794-2634  
Email: pieter@frogcleaning.co.za

### Future Dimensions

Telephone: 021-788-6153  
Email: nigel@futedimensions.co.za  
Website: www.futedimensions.co.za

### FVE Creative Studio

Telephone: 087-150-8208  
Email: admin@fveinteriors.com  
Website: www.fveinteriors.com

### G.V.Brocco (Pty) Ltd

Telephone: 011-440-3684  
Email: gvbrocco@icon.co.za

### G4S Cash Solutions (SA)

Telephone: 010-001-4500  
Email: customer.care@za.g4s.com  
Website: www.g4s.co.za

### Garrox (Pty) Ltd.

Telephone: 011-622-0947  
Email: info@garrox.co.za  
Website: www.garrox.co.za



### Gavin Twiggs - Consulting Service

### Gavin Twiggs Consulting Service

Telephone: 082-801-0743  
Email: Gavin.twiggs@outlook.com

*Outsourced big FMCG Key Accounting and Field Sales expertise turns regional and niche products national and mainstream. Gavin has had over 30 years' experience in key account sales, warehousing and distribution and managing field sales and merchandising teams and supervising administration*

### GEA Refrigeration Africa (Pty) Ltd

Telephone: 021-555-9000  
Email: industrial@gea.com  
Website: www.gearefrigeration.co.za

### Gerber Fresh

Telephone: 010-001-5222  
Email: info@gerberfresh.co.za  
Website: www.gerberfresh.co.za

### Ghekko Business Services

Telephone: 011-023-4041/2/3/4  
Email: info@ghekko.co.za  
Website: www.ghekko.co.za



www.anthonymintl.com

### Glacier Door Systems (Pty) Ltd

Telephone: 011-613-8120  
Email: sales@glacierdoors.co.za  
Website: www.glacierdoors.co.za

*Glacier Door Systems has, since 1997 been Africa's supplier of choice for all supermarket display doors and merchandising systems. Our product range includes both Glacier and Anthony Glass display doors including complimentary shelving options, insulated display windows, polyurethane (injected) Cold and Freezer Rooms, Meat Rail systems and Automated Glass Doors All Glass products conform to SABS standard SANS 1263-1*

### Global Access

Telephone: 011-350-2084  
Email: deyash@globalaccess.co.za  
Website: www.globalaccess.co.za

### Global Carbon Exchange

Telephone: 021-680-5146  
Email: kevinj@globalcarbonexchange.com  
Website: www.globalcarbonexchange.co.za

### Global Payment Technologies

Telephone: 011-997-6600  
Email: sales.info@gpt.co.za  
Website: www.gpt.co.za

### GLS – Supply Chain Equipment

Telephone: 021-987-0190  
Email: rochelle.vanniekerk@glsequipment.com  
Website: www.gls-equipment.co.za

### Goldline Industries

Telephone: 011-608-1532  
Email: info@goldline.co.za  
Website: www.goldline.co.za



Trusted Equipment Solutions

### Goscor Cleaning Equipment

Telephone: 086 123 CLEAN (25326)  
Email: cleaning@goscor.co.za  
Website: www.goscorcleaning.co.za

*SA's top cleaning equipment provider. From small vacuum machines and ride-on sweeper/scrubbers to large vacuum tankers and road sweepers, we stock the largest*

range of equipment. Since 1984, we have been providing cleaning solutions for various facilities from carpets to runways. Sales, service, parts and rental options available.



**LIFT TRUCK COMPANY**

Trusted Equipment Solutions

## Goscor Lift Truck Company

Telephone: 010-594-4339

Email: liftrucks@goscor.co.za

Website: www.goscorlifttrucks.co.za/

Goscor Lift Truck Company, part of the Goscor Group of Companies, has been providing best practice industrial warehousing equipment solutions to the market since 1984. Proudly sole distributors for Crown, Doosan, Bendi, Hubtex and BHS Battery Handling Solutions, we offer a wide range of electric and diesel powered forklifts, together with our superior after-sales service nationwide.

## GP Solutions

Telephone: 011-475-2835

Email: malcolm@gpsolutions.co.za

Website: www.gpsolutions.co.za

## Green Apple Branding / FlagAd

Telephone: 039-699-3862

Email: caz.greenapplebranding@gmail.com

Website: www.greenapplebranding.co.za

## Green Design Interior Displays

Telephone: 011-708-7778

Email: jmcowen@global.co.za

Website: www.greendesign.co.za

## Green Plastic Designs Pty (Ltd)

Telephone: 016-341-2962

Email: greenplasticdesigns@gmail.com

Website: www.greenplasticwood.co.za

## GreenFogs

Telephone: 087-802-6324

Email: info@greasetrapcleaning.co.za

Website: www.greasetrapcleaning.co.za

## GreenHome

Telephone: 021-762-6033

Email: sales@greenhome.co.za

Website: www.greenhome.co.za

## Greenco (South Africa) (Pty) Ltd.

Telephone: 011-392-7114

Email: fransv@greenco.co.za

Website: www.greenco.co.za

## Grubrand – Printing & Branding

Telephone: 084-429-6794

Email: admin@grubrand.co.za

Website: www.grubrand.co.za

## Gunnebo South Africa (Pty) Ltd

Telephone: 011-878-2300

Email: info.za@gunnebo.com

Website: www.gunnebosa.co.za

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Email: peter@haldenexport.co.za

Website: www.haldenexport.co.za

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Website: www.hanna.co.za

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Email: info@headcountsystems.com

Website: www.headcountsystems.com

## Helderberg Shelving

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Email: hbshelving@wam.co.za

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## Hero Systems SA

Telephone: 021-555-1304

Email: pat@herosystems.co.za

Website: www.herosystems.com

## Hitech Global Merchandising Systems (Pty) Ltd

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Email: andre@hitechglobal.co.za

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Website: www.hkholdings.co.za

## HMY Group

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Website: www.hmy-group.com



## Hobart Servimate

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Email: servimate@iafrica.com

Website: www.hobartfoster.co.za

Servimate 74cc is an authorized reseller of Hobart and Foster products. Servimate as the name implies is a service company specializing in Spare Parts, Service and Sales of: Hobart Catering Equipment, Foster / Gemko Refrigeration and Le Verre de Vin wine preservation systems.

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Email: info@icleaning.co.za

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## ID Logistics South Africa

Telephone: 010-005-1822

Email: contactidlsa@id-logistics.com

Website: www.id-logistics.com/za

ID Logistics SA, part of the global contracts logistics group, offers end-to-end logistics services, such as warehousing, primary transportation & secondary distribution for fresh/chilled, ambient, food and non-food goods across the retail, FMCG, cosmetic and fragrance, high-tech and e-commerce sectors. Core activities include picking, inventory management and operational flow optimization.

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## IMAT Manufacturing

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Email: technical2@imat.co.za  
Website: www.imat.co.za

## IMOON SA

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Email: jody@imoon.co.za  
Website: www.imoon.it

## IMS South Africa

Telephone: 021-300-1122  
Email: info@imssa.co.za

## Independent Investigation Agency

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Email: iis@live.co.za  
Website: www.stretchprotection.co.za

## Industrial Logistic Systems

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## Infinitive Marketing Solutions

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## InfoViz

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Email: erwin@infoviz.co.za  
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## Innervation PAN African Payments (Pty) Ltd

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KK ENGINEERING (Pty) Ltd

t/a

**KK Shelving**

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## K K Shelving

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*Storequip Group is a market leader in display equipment and gondola shelving. Our service includes store design solutions, installation and delivery. We supply eight different gondola systems in light, medium and heavy duty, with a large range of shelving accessories, including display hooks and heavy-duty racking in 2, 4, 8 and 12 tonne systems. Stairways and chutes are also available. Products include display*

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## Kyta Manufacturing Industries

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## M & M Logistics

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Website: www.mmlogistics.co.za

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Website: www.macbrothers.co.za

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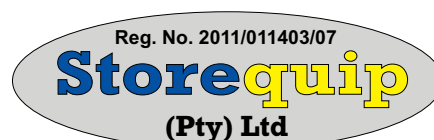
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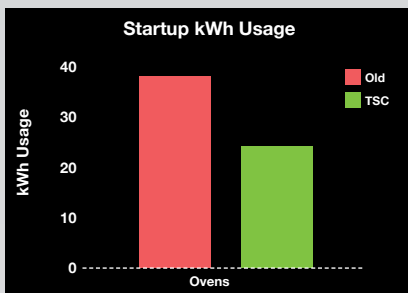
**Touch Screen Control**



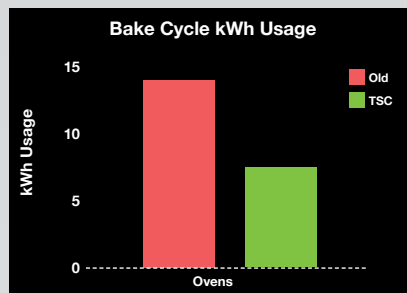
New Touch-Screen Control (with energy management) vs Old Manual Control Oven

**The purpose of the case study was to compare the energy usage of the new Touch-Screen Control (TSC) oven against the old Manual Control Oven**

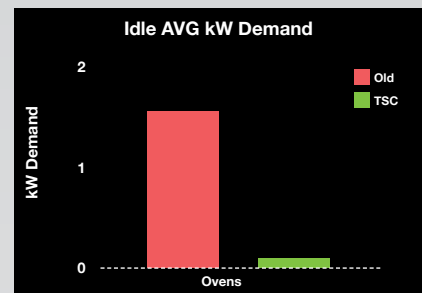
Both ovens were measured using the same Electrex GIGA Box Energy monitoring system under exactly the same situation with same temperatures, steam and baking times over a period of 2 days at the Tombake premises



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